

## Caltagirone Editore: the Board of Directors approves 2015 results

- Revenues: Euro 163 million (Euro 170.1 million in 2014)
- Ebitda reached Euro 3.1 million (Euro 76 thousand in 2014)
- Group net loss of Euro 20.1 million after Euro 22 million goodwill write-down and depreciation and amortization of Euro 9.1 million (negative Euro 37.2 million in 2014 after Euro 37.3 million write-down, depreciation and amortization charge)
- In 2015 Group's digital activities continued to grow, reaching a 35% increase of average unique monthly users and almost 36 million of unique monthly users. Internet advertising revenues increased by 9.6% compared to 2014.

**Rome, March 11th 2016 –** The Board of Directors of Caltagirone Editore, chaired by Cav. Lav. Francesco Gaetano Caltagirone, examined and approved the draft financial statements for the year ended December 31st, 2015.

#### **Group Performance**

Caltagirone Editore Group ended 2015 with results which show the slight improvement of main P&L items as a consequence of the reduction in the pace of revenues decline, offset by operating costs reduction.

**Operating revenues** reached Euro 163 million, down by 4.2% compared to 2014 (Euro 170.1 million).

In particular circulation revenues decreased by 8.2%, in line with the average drop of the sector (-8.1% according to ADS). Sales of subscriptions and multimedia copies of Group's press - in line with previous year - have still a marginal weight on total circulation revenues and their amount is not yet relevant. Caltagirone Editore's digital network registered a 35% increase of average unique monthly users, which today are almost 36 million. In particular, Leggo increased by 53%, Il Corriere Adriatico by 49%, Il Messaggero by 45%, Il Quotidiano di Puglia by 41%, Il Mattino by 33% and Il Gazzettino by 23%.

Total advertising revenues showed a 0.3% decline and include the contribution of local advertising revenues of some editions of the RCS newspapers, which kicked off from March 2015. Traditional newspapers advertising revenues dropped by 6.1%, slightly less than average market drop (-6.6% according to Osservatorio FCP). Internet advertising revenues was up by 9.6%, strongly bucking market trend (-0.7% Source: Osservatorio FCP Assointernet).



**Ebitda** reached Euro 3.1 million (Euro 76 thousand in 2014) thanks to the operating costs reduction. In particular, labour cost (including Euro 2.6 million of non-recurring charges linked to reorganization plan in some subsidiaries) decreased by 6.3% thanks to the corporate reorganizations implemented in the previous years.

**Ebit** recorded a loss of Euro 27.9 million (Euro -37.2 million as of December 2014) after the intangible impairment charge of Euro 22 million (Euro 25.5 million in 2014), determined based on the results of the Impairment test, amortizations and provisions for risks for further Euro 7.2 million and credits depreciation for about Euro 1.8 million.

**Net financial result** reached Euro 8.7 million (Euro 1.4 million at December 31<sup>st</sup> 2014), mainly including dividends from listed companies and capital gains from sale of shares of listed companies.

**Group net loss** reached Euro 20.1 million (loss of Euro 37.2 million at December 31st 2014).

**Net cash position** declined by Euro 3.2 compared to 2014 (Euro 126.2 million), mainly due to financial requirements connected to the corporate reorganization plans and net capital gain revenues.

**Consolidated Group Shareholders' Equity** declined from Euro 586.5 million to Euro 559.9 million at December 31<sup>st</sup> 2015. The reduction is due to yearly loss and the mark-to-market of financial stakes.

At December 31<sup>st</sup> 2015 the Group employed 801 people (843 at December 31<sup>st</sup> 2014).

The Board of Directors has resolved to propose to the Shareholders' Meeting not to distribute any dividend.

The Ordinary Shareholders' Meeting is convened at the Company's registered office on first call, for April 19th, 2016 and on second call on April the 26th 2016 to approve the financial statements at December 31st 2015, the authorization to carry out the purchase and disposal of treasury shares and the remuneration report in accordance with article 123 ter, paragraph 6 of D. Lgs.58/98.

The Board of Directors confirmed that the directors Massimo Confortini and Giampietro Nattino are Independent Directors, according to the provisions contained in the Legislative Decree No. 58 of February 24, 1998 "Consolidation Act on financial intermediation".



Mr. XXX has been nominated by the Board of Directors as Executive responsible for prepearing the Company's financial report for year 2016.

#### Outlook

The industry is still characterized by a high degree of uncertainty which does not allow for any accurate short-term forecast.

In light of the above and considering the significant revenues' decline in all publishing subsidiaries over the years, following an accurate analysis of the organizational structure carried out with the support of external consultants, it emerged the need to restructure the Group in "functional" areas, overcoming the organization based on autonomous subsidiaries, no longer sustainable. In such perspective, the General Meetings of II Messaggero SpA, II Mattino SpA and II Gazzettino SpA resolved upon divisions in similar areas in specific Companies. There are currently ongoing all legal procedures required for this kind of restructurings. The new organization, once at regime, will positively contribute to the efficiency and to the economic performance of the Group.

The Group is also continuing its initiatives to enhance the digital editions and to improve internet activities. In this context, in the first months of 2016 Leggo and II Mattino joined Facebook's platform "Instant Articles", which allows for an integration of publishing and multimedia contents on mobile devices.

Roberto Di Muzio, as the Executive responsible for preparing the Company's financial reports, declares in accordance with article 154 bis, paragraph 2, of the "Testo Unico della Finanza", that the accounting information contained in this press release corresponds to the underlying documents, records and accounting entries.

Enclosed the financial statements, currently being examined by the independent audit firm and by the Board of Statutory Auditors.

# CALTAGIRONE EDITORE GROUP CONSOLIDATED BALANCE SHEET



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ASSETS		
(in thousands of Euro)	31.12.2015	31.12.2014
Non-current assets		
Intangible assets with definite life	396	314
Intangible assets with indefinite life	295,277	317,277
Goodwill	45,374	66,374
Newspapar titles	249,903	250,903
Property, plant and equipment	45,706	51,586
Equity investments valued at net equity	3	3
Equity investments and non-current securities	135,272	136,171
Non-current financial assets	42	39
Other non-current assets	76	127
Deferred tax assets	43,225	47,751
TOTAL NON-CURRENT ASSETS	519,997	553,268
Current assets		
Inventories	2,314	2,345
Trade receivables	55,616	56,652
of which related parties	558	745
Tax receivables	1,440	4,685
Other current assets	2,468	1,802
Cash and cash equivalents	157,813	155,494
of which related parties	172	214
TOTAL CURRENT ASSETS	219,651	220,978
TOTAL ASSETS	739,648	774,246

### **CALTAGIRONE EDITORE GROUP CONSOLIDATED BALANCE SHEET**

**LIABILITIES** 



SHAREHOLDERS' EQUITY AND LIABILITIES		
(in thousands of Euro)	31.12.2015	31.12.2014
Shareholders' Equity		
Share capital	125,000	125,000
Share capital issue costs	(18,865)	(18,865)
Other reserves	473,927	517,602
Profit/(loss) for the year	(20,131)	(37,194)
Group shareholders' equity	559,931	586,543
Minority interest shareholders' equity	-	-
TOTAL SHAREHOLDERS' EQUITY	559,931	586,543
LIABILITIES		
Non-current liabilities		
Employee provisions	24,745	28,011
Other non-current provisions	5,634	5,642
Non-current financial liabilities	8,306	13,516
Other non-current liabilities	1,732	2,403
Deferred tax liabilities	59,354	66,282
TOTAL NON-CURRENT LIABILITIES	99,771	115,854
Current liabilities		
Current provisions	2,646	3,271
Trade payables	2,040 24,578	22,455
of which related parties	2,103	888
Current financial liabilities	26,517	15,789
of which related parties	5,337	3,556
Other current liabilities	26,205	30,334
of which related parties	29	11
TOTAL CURRENT LIABILITIES	79,946	71,849
TOTAL LIABILITIES	179,717	187,703
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	739,648	774,246

## CALTAGIRONE EDITORE GROUP CONSOLIDATED INCOME STATEMENT



(in thousands of Euro)	2015	2014
Revenues		
Revenues from sales and supply of services	156,885	162,986
of which related parties	796	1,297
Other operating revenues	6,148	7,159
of which related parties	98	79
TOTAL REVENUES	163,033	170,145
Costs		
Raw material costs	(15,682)	(18,869)
Personnel costs	(72,890)	(77,773)
of which restructuring charges	(1,537)	(1,800)
Other operating charges	(71,327)	(73,427)
of which related parties	(6,418)	(6,805)
TOTAL COSTS	(159,899)	(170,069)
EBITDA	3,134	76
Amortisation	(6,689)	(7,986)
Depreciation	(549)	(1,088)
Intangible assets with definite life depreciation	-	(547)
Intangible assets with indefinite life depreciation	(22,000)	(25,458)
Other write-downs	(1,847)	(2,191)
EBIT	(27,951)	(37,194)
Net result of the share of associates	-	127
Financial income	10,713	6,593
of which related parties	4.283	3,264
Financial charges	(2,032)	(5,178)
of which related parties	(258)	(297)
Net financial result	8,681	1,415
PROFIT/(LOSS) BEFORE TAX	(19,270)	(35,652)
Income taxes for the period	(861)	(1,608)
PROFIT/(LOSS) FROM CONTINUING OPERATIONS	(20,131)	(37,260)
NET PROFIT/(LOSS) FOR THE YEAR	(20,131)	(37,260)
Group net loss	(20,131)	(37,194)
Minority interest share	-	(66)
Earnings per share (Euro per share)	(0.161)	(0.298)
Diluted earnings per share (Euro per share)	(0.161)	(0.298)
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### **CALTAGIRONE EDITORE GROUP**



#### **Consolidated Comprehensive Income Statement**

(in Euro thousands)	2015	2014
Net profit / (loss) for the year	(20,131)	(37,260)
Items which are not reclassified subsequently to profit/(loss) for the period Effect of actuarial gain/loss, net of tax effect	461	(445)
Items which may be reclassified subsequently to profit/(loss) for the period		
Gain/(loss) from recalculation of AFS financial assets, net of fiscal effect	(6,432)	(956)
Total other items of the Comprehensive Income Statement	(5,971)	(1,401)
Total comprehensive profit / (loss) for the year	(26,102)	(38,661)
Attributable to:		
Parent Company shareholders Minority interest	(26,102)	(38,595) (66)

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### **CALTAGIRONE EDITORE GROUP**Statement of changes in consolidated shareholders' equity 2015



(in migliaia di Euro)	Share Capial	Quotation charges	Treasury shares	Fair Value reserve	Other reserve	Net Profit/Loss	Group net equity	Minority interest N.E.	Total net equity
Balance at January 1st 2014 Acquisition of treasury shares	125,000	(18,865)	<b>(833)</b> (501)	27,096	568,672	(75,431)	625,639 (501)	68	625,707 (501)
Total operations with shareholders	-	-	(501)	-	(75,431)	75,431	(501)	-	(501)
Change in fair value reserve				(956)			(956)	-	(956)
Change in employment termination reserve					(445)		(445)		(445)
Net Result						(37,194)	(37,194)	(66)	(37,260)
Comprehensive Profit/(Loss) for the year	-	-	-	(956)	(445)	(37,194)	(38,595)	(66)	(38,661)
Other Changes								(2)	(2)
Balance at December 31st 2014	125,000	(18,865)	(1,334)	26,140	492,796	(37,194)	586,543	-	586,543
Balance at January 1st 2015 Acquisition of treasury shares	125,000	(18,865)	<b>(1,334)</b> (510)	26,140	492,796	(37,194)	586,543 (510)	-	586,543 (510)
Acquisition of treasury shares			(310)				(510)		(510)
Total operations with shareholders	-	-	(510)	-	(37,194)	37,194	(510)	-	(510)
Change in fair value reserve				(6,432)			(6,432)	-	(6,432)
Change in employment termination reserve					461		461		461
Net Result						(20,131)	(20,131)	-	(20,131)
Comprehensive Profit/(Loss) for the year	-	-	-	(6,432)	461	(20,131)	(26,102)	-	(26,102)
Balance at December 31st 2015	125,000	(18,865)	(1,844)	19,708	456,063	(20,131)	559,931	-	559,931

### Caltagirone Editore Group Consolidated Cash Flow Statement



in Euro thousands	31.12.2015	31.12.2014
CASH AND CASH EQUIV. AT BEGINNING OF YEAR	155,494	186,633
Net loss for the year	(20,131)	(37,260)
Amortisation & Depreciation	6,689	7,986
(Revaluations) and write-downs	23,908	31,215
Net result of the share of associates	20,000	(127)
Net financial income/(charges)	(4,199)	(4,425)
(Gains)/losses on disposals	(4,543)	(1, 123)
Income taxes	861	1,608
Changes in employee provisions	(3,109)	(2,878)
Changes in current and non-current provisions	(633)	(3,633)
OPER. CASH FLOW BEFORE CHAN. IN W.CAPITAL	(1,157)	(7,529)
(Increase) Decrease in inventories	30	(28)
(Increase) Decrease in Trade receivables	(811)	641
Increase (Decrease) in Trade payables	2,123	(2,121)
Change in other current and non-current liabilities	(5,410)	(1,904)
Change in deferred and current income taxes	730	1,031
OPERATING CASH FLOW	(4,495)	(9,910)
Dividends received	3,420	2,565
Interest received	897	3,322
Interest paid	(1,231)	(1,229)
Income taxes paid	(761)	(6,277)
A) CASH FLOW FROM OPERATING ACTIVITIES	(2,170)	(11,529)
Investments in intangible fixed assets	(350)	(210)
Investments in tangible fixed assets	(544)	(193)
Non-current investments and securities	(12,242)	-
Sale of intangible and tangible assets	-	22
Sale of equity investments and non-current securities	11,943	1,155
Change in non-current fin. assets	(3)	4
Change in current fin. assets	-	3
Altre Var. Attiv. Investimento	678	-
B) CASH FLOW FROM INVESTING ACTIVITIES	(518)	781
Change in non-current fin. liabilities	-	-
Change in current fin. liabilities	5,517	(19,890)
Other changes	(510)	(501)
C) CASH FLOW FROM FINANCING ACTIVITIES	5,007	(20,391)
D) Effect exc. diffs. on cash & cash equivalents	-	-
Change in net liquidity	2,319	(31,139)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	157,813	155,494

### **CALTAGIRONE EDITORE SPA BALANCE SHEET**



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Assets		
(in Euro)	31.12.2015	31.12.2014
Non-current assets		
Property, plant and equipment	3,122	4,887
Equity investments valued at cost:		
subsidiary companies	260,446,782	267,270,360
associated companies	3,000	3,000
other companies	25,037	33,676
Equity investments and non-current securities	61,817,000	56,950,000
Deferred tax assets	32,180,900	34,097,171
TOTAL NON-CURRENT ASSETS	354,475,841	358,359,094
Current assets		
Trade receivables	402,157	3,840
of which related parties	384,462	-
Current financial assets	48,373,695	55,388,934
of which related parties	48,373,695	55,388,934
Tax receivables	584,440	1,015,692
Other current assets	2,676,518	2,658,229
of which related parties	2,674,573	2,639,034
Cash and cash equivalents	145,500,321	149,719,334
of which related parties	68,115	185,517
TOTAL CURRENT ASSETS	197,537,131	208,786,029
TOTAL ASSETS	552,012,972	567,145,123

### CALTAGIRONE EDITORE SPA BALANCE SHEET



SHAREHOLDERS' EQUITY AND LIABILITIES		
(in Euro)	31.12.2015	31.12.2014
Shareholders' Equity		
Share capital	125,000,000	125,000,000
Share capital issue costs	(18,864,965)	(18,864,965)
Other reserves	417,114,844	458,498,174
Profit/(loss) for the year	(14,790,371)	(40,649,827)
SHAREHOLDERS' EQUITY	508,459,508	523,983,382
LIABILITIES		
Non-current liabilities		
Employee provisions	101,835	95,522
Deferred tax liabilities	129,081	144,707
TOTAL NON-CURRENT LIABILITIES	230,916	240,229
Current liabilities		
Current provisions	463,418	-
Trade payables	2,020,286	833,734
of which related parties	1,908,991	698,133
Current financial liabilities	7,244,552	6,864,552
of which related parties	7,244,552	6,864,552
Current income tax payables	2,132	12,681
Other current liabilities	33,592,160	35,210,545
of which related parties	28,040,450	29,281,230
TOTAL CURRENT LIABILITIES	43,322,548	42,921,512
TOTAL LIABILITIES	43,553,464	43,161,741
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	552,012,972	567,145,123

#### CALTAGIRONE EDITORE SPA INCOME STATEMENT



(in Euro)	2015	2014
Other operating revenues of which related parties  TOTAL REVENUES	721,349 701,356 <b>721,349</b>	797,704 701,357 <b>797,704</b>
Personnel costs Other operating charges of which related parties	(453,160) (2,458,571) (1,404,018)	(476,355) (2,469,532) (1,404,854)
TOTAL COSTS	(2,911,731)	(2,945,887)
EBITDA	(2,190,382)	(2,148,183)
Amortisation, depreciation and provisions	(1,765)	(1,860)
EBIT	(2,192,147)	(2,150,043)
Financial income of which related parties Financial charges of which related parties	2,959,528 2,153,345 (15,299,310) (117,992)	26,639,345 22,474,987 (64,585,950) (427,709)
Net financial result	(12,339,782)	(37,946,605)
PROFIT/(LOSS) BEFORE TAX	(14,531,929)	(40,096,648)
Income taxes for the period	(258,442)	(553,179)
PROFIT/(LOSS) FROM CONTINUING OPERATIONS	(14,790,371)	(40,649,827)
NET PROFIT/(LOSS) FOR THE YEAR	(14,790,371)	(40,649,827)

### **CALTAGIRONE EDITORE SPA**



#### **Comprehensive Income Statement**

(in Euro )	2015	2014
Net loss for the year	(14,790,371)	(40,649,827)
Items which are not reclassified subsequently to profit/(loss) for the period Effect of actuarial gain/loss, net of tax effect	3,849	3,317
Items which may be reclassified subsequently to profit/(loss) for the period Gain/(loss) from recalculation of AFS financial assets, net of fiscal effect	(227,424)	11,107,142
Total other items of the Comprehensive Income Statement	(223,575)	11,110,459
Total comprehensive loss for the year	(15,013,946)	(29,539,368)

### **CALTAGIRONE EDITORE SPA**Statement of changes in shareholders' equity



(in Euro)	Share Capial	Quotation charges	Treasury shares	Fair Value reserve	Other reserve	Net Profit/Loss	Net equity
Balance at January 1st 2014	125,000,000	(18,864,965)	(832,922)	10,677,168	503,011,973	(53,523,894)	565,467,360
Previous year result carried forward					(53,523,894)	53,523,894	-
Acquisition of treasury shares			(501,031)				(501,031)
Total operations with shareholders	125,000,000	(18,864,965)	(1,333,953)	10,677,168	449,488,079	-	564,966,329
Change in fair value reserve				(330,394)			(330,394)
Change in employment termination reserve					(2,726)		(2,726)
Net Result						(40,649,827)	(40,649,827)
Comprehensive Profit/(Loss) for the year	-	-	-	(330,394)	(2,726)	(40,649,827)	(40,982,947)
Balance at December 31st 2014	125,000,000	(18,864,965)	(1,333,953)	10,346,774	449,485,353	(40,649,827)	523,983,382
'							
Balance at January 1st 2015	125,000,000	(18,864,965)	(1,333,953)	10,346,774	449,485,353	(40,649,827)	523,983,382
Previous year result carried forward					(40,649,827)	40,649,827	-
Acquisition of treasury shares			(509,925)				(509,925)
Total operations with shareholders	125,000,000	(18,864,965)	(1,843,878)	10,346,774	408,835,526	-	523,473,457
Change in fair value reserve				(227,424)			(227,424)
Change in employment termination reserve					3,849		3,849
Net Result						(14,790,371)	(14,790,371)
Comprehensive Profit/(Loss) for the year	-	-		(227,424)	3,849	(14,790,371)	(15,013,946)
Other Changes							(3)
Balance at December 31st 2015	125,000,000	(18,864,965)	(1,843,878)	10,119,350	408,839,375	(14,790,371)	508,459,508

# Caltagirone Editore SpA Cash Flow Statement



in euro	31.12.2015	31.12.2014
CASH AND CASH EQUIV. AT BEGINNING OF YEAR	149,719,334	181,130,506
Net loss for the year	(14,790,371)	
Amortisation & Depreciation	1,765	,
(Revaluations) and write-downs	14,678,060	63,192,607
Net financial income/(charges)	(2,338,277)	(25,247,066)
of which related parties	1,982,050	1,228,645
(Gains)/losses on disposals	-	1,064
Income taxes	258,441	553,179
Changes in employee provisions	10,162	12,215
Changes in current and non-current provisions	-	(20,799)
OPER. CASH FLOW BEFORE CHAN. IN W.CAPITAL	(2,180,220)	(2,156,767)
(Increase) Decrease in Trade receivables	(398,317)	
Increase (Decrease) in Trade payables	1,186,551	
Change in other current and non-current liabilities	(1,551,450)	
Change in deferred and current income taxes	2,128,670	
OPERATING CASH FLOW	(814,766)	
Dividends received	2,010,000	1,644,852
of which related parties	2,010,000	1,644,852
Interest received	806,287	3,208,497
of which related parties	105	11,502
Interest paid	(251,551)	(229,686)
of which related parties	(28,055)	(427,709)
Income taxes paid	(50,189)	(256,680)
A) CASH FLOW FROM OPERATING ACTIVITIES	1,699,781	840,909
Non-current investments and securities	(12,573,901)	-
Sale of equity investments and non-current securities		20,337
Change in current fin. assets	7,097,189	(521,387)
Other changes	(312,155)	-
B) CASH FLOW FROM INVESTING ACTIVITIES	(5,788,867)	
Change in current fin. liabilities		(31,249,999)
	380,000	(504.000)
Other changes	(509,929)	
Other changes C) CASH FLOW FROM FINANCING ACTIVITIES		, ,
Other changes  C) CASH FLOW FROM FINANCING ACTIVITIES  D) Effect exc. diffs. on cash & cash equivalents	(509,929) (129,929)	(31,751,031)
Other changes C) CASH FLOW FROM FINANCING ACTIVITIES	(509,929)	(31,751,031)