## CALTAGIRONE EDITORE GROUP

#### **DIRECTORS' REPORT**

#### ON THE GROUP'S SITUATION AND OPERATIONAL PERFORMANCE

#### AT 30 JUNE 2003

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## EXPLANATORY NOTES TO THE FINANCIAL STATEMENTS

## A) OPERATIONS

At the end of the first half of 2003 the Group headed by Caltagirone Editore S.p.A. achieved a pre-tax profit of 19.66 million euros on revenues of 126.65 million euros.

The gross operating margin for the period amounted to 30.19 million euros, an increase of 35% compared with the previous year and a 24% yield on revenue (19% at 30.06.2002).

The period in question registered an increase in income for the two dailies "Il Messaggero" and "Il Mattino", in turn due mainly to a modest recovery of the advertising market, mostly at local level, and to a positive contribution made by sales of books and VHS video cassettes at differentiated prices, linked to the two dailies.

The free national daily "Leggo" maintained its market position, demonstrating its widespread penetration of areas where there are now local editions and developing to the maximum its efforts to increase advertising income.

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During the first half of 2003 the advertising income of the Group registered an increase, thanks also to some successful initiatives in the field of local advertising by the subsidiary Piemme.

Generally speaking the national advertising market does not show significant signs of improvement, due to a standstill in consumer spending.

Movements in the international paper price seem to be in line with forecasts and show a reduction of 10% compared with the first half of 2002. Other item headings are also in line with expected figures.

We give below more details of the main figures compared with those for the corresponding period of 2002.

	thousands of euros	
PROFIT AND LOSS ACCOUNT	30/06/03	30/06/02
REVENUES FOR PERIOD	126.647	116.749
SALES REVENUES	39.549	33.738
ADVERTISING REVENUES	83.582	78.646
INTERNET SERVICES REVENUES	818	1.420
OTHER REVENUES AND INCOME	2.698	2.945
RAW MATERIALS, ANCILLARY AND CONSUMER ITEMS	(14.805)	(16.945)
SERVICES	(39.644)	(35.174)
REVENUE FROM LEASES AND RENTS	(2.394)	(2.285)
LABOUR COSTS	(38.726)	(39.196)
OTHER OPERATING CHARGES	(882)	(860)
GROSS OPERATING MARGIN	30.196	22.289
AMORTISATION	(9.749)	(9.545)
OTHER COSTS/REVENUES	(548)	(644)
OPERATING INCOME	19.899	12.100
FINANCIAL REVENUES	8.033	9.697
FINANCIAL COSTS	(1.312)	(3.463)
RESULTS OF FINANCIAL OPERATIONS	6.721	6.234
GROSS INCOME	26.620	18.334
OPERATING BALANCE, EXCEPTIONAL ITEMS	(6.962)	(4.867)
RESULT BEFORE TAX	19.658	13.467

TAXES	(7.949)	(3.617)
RESULT FOR PERIOD	11.709	9.850
SHARE FOR MINORITY SHAREHOLDERS	(766)	(451)
GROUP RESULT	10.943	9.399

The Group's net financial position at 30 June 2003 can be seen in the following statement:

	thousands of euros		
	30/06/03	31/12/02	
SHORT TERM FINANCIAL ASSETS	4	-	
CASH ON HAND	583.662	554.055	
LOANS, MEDIUM/LONG TERM	(74.129)	(25.854)	
LOANS, SHORT TERM	(28.393)	(30.632)	
NET FINANCIAL POSITION	481.144	497.569	

The difference occurring during the half-year is due to distribution of dividends and to the financial and industrial investments, taking account of flows coming from operations.

## **GROUP ASSETS AT 30 JUNE 2003**

## 1. PUBLISHING

During the period no significant events took place in the daily press market.

Due to their well-established position in the country, the Group dailies maintained their share of the market both in their traditional areas and in those covered by recent expansion.

Sales revenues show a 17% growth over the previous period, mainly due to the contribution of sales of products linked to the dailies.

Il Messaggero, during the period in question, realized a pre-tax profit of 10.5 million euros (8.1 million euros at 30 June 2002) on revenues of 70.8 million euros (64.7 million euros at 30 June 2002).

Advertising turnover showed an increase of about 4.5% compared with the first half of 2002.

**Edi.Me**., publishers of "Il Mattino", attained revenues of 26.8 million euros (24.8 million euros at 30 June 2002); the pre-tax result amounted to 1.4 million euros.

Advertising turnover for the period registered an increase of about 3% over the first half of 2002.

**Sigma Editoriale S.p.A.**, which produces and distributes the free daily "Leggo", shows a loss for the half-year of 1.9 million euros, compared with 4.5 million euros registered at 30.06.2002. The gradual reduction in losses is in line with expected results relating to the start-up period for the initiative.

One of the more significant events taking place during the half-year was the continuation of building work at the new press centre in the Torre Spaccata area of Rome, which started in July and for which the final cost has been kept more or less within the budget of about 65 million euros.

## 2. ADVERTISING

Although operating in a rather complex market environment, **Piemme S.p.A.**, a company with an exclusive concession for the advertising in the Group's titles and the Puglia daily, reaffirmed its leading role at national level, maintaining high levels of advertising income from these periodicals and achieving a pre-tax profit for the period of 4.4 million euros (4.1 million euros at 30 June 2002).

#### 3. INTERNET

**Caltanet S.p.A.** has pursued the implementation of its programme for the supply of services and products destined for its own customers.

Half-year results show a gross operating loss of 0.8 million euros.

# RELATIONS WITH ASSOCIATED FIRMS

So as to give an overall picture of business relationships with "associated parties", as set out in CONSOB directive No. 26064231 of 30.09.2002, we give below balance sheet and profit and loss figures for associated companies.

With regard to the balance sheet at 30 June 2003, amongst "Credits from others" appears a credit of 787,140 euros for companies belonging to the Caltagirone S.p.A. Group. The item in question consists mainly of a credit item of 654,894 euros claimed by II Messaggero S.p.A from Alfa Editoriale S.r.l. for the sale of copies of "Il Messaggero".

Other existing business relations are insignificant when taken separately.

Amongst "Due to Others" are entered debit positions with companies of the Caltagirone S.p.A. Group for a total of 13,533,786 euros.

## In particular:

- *Il Mattino Sem S.p.A.* owes Vianini Lavori S.p.A. 11,268,774 euros in relation to the contract for construction of the new press centre in Rome;
- Caltanet S.p.A. owes Cementir S.p.A. 439,180 euros for rents due to the leasing of the building used for offices and operational centre in Rome on the basis of a leasing contract drawn up on market terms;
- *Piemme S.p.A* owes Alfa Editoriale S.r.l., publisher of the "Nuovo Quotidiano di Puglia" 957,905 euros for the purchase of advertising space. This arrangement is governed by a contract on market terms;
- *Il Messaggero S.p.A* owes Alfa Editoriale S.r.l., 233,793 euros for the purchase of copies of the Nuovo Quotidiano di Puglia and for other services rendered. This matter is also covered by a contract on market terms;

- *B2Win S.p.A.* owes Cementir S.p.A. for 475,438 euros rents due for the lease of the building used as offices and operational centre in Rome on the base of a leasing contract drawn up on market terms;
- Caltagirone Editore S.p.A. owes Mantegna 87 Srl 79,387 euros for rents due for the lease of the building used as its own head office in Rome, on the basis of a leasing contract drawn up on market terms.

Other existing business relationships are of little importance.

The more important profit and loss account events during the period between the Group and the Firms listed in this paragraph are the following:

- "Revenues" includes income from companies of the Caltagirone S.p.A. Group for 544,552 euros, largely represented by sale of copies by Il Messaggero S.p.A. to Alfa Editoriale Srl (387,289 euros);
- "Production Costs" include payables from companies of the Caltagirone S.p.A. Group for 2,708,224 euros, of which 2,093,905 euros was registered by Piemme S.p.A. for buying advertising space in the Nuovo Quotidiano di Puglia published by Alfa Editoriale Srl and 235,343 euros for the purchase by Il Messaggero S.p.A. of copies of the same daily; in addition, 285,750 euros relate to rents for leases for companies under joint control for office use by Caltagirone Editore S.p.A., Caltanet S.p.A., B2win S.p.A., Piemme S.p.A. and Sigma Editoriale S.p.A.

Il Messaggero S.p.A. uses its head office building free of charge until 31 December 2003, after then the lease will be on market terms. The building is the property of SOGIM S.r.l., a company of the Caltagirone Group.

Other existing business arrangements are insignificant.

# LIKELY BUSINESS DEVELOPMENT, GROUP STRATEGIES AND FORECAST RESULTS FOR THE PERIOD

Il Messaggero and Il Mattino proceed with their commitment to maintaining their traditional market share.

"Leggo" has achieved a gradual increase in readership in all distribution areas.

With regard to the overall performance of the market, no particular changes are forecast.

With regard to Group strategies it is noted that, following the entry into service of the new press centre at Torrespaccata in Rome, the general project for the Messaggero and Leggo is under review.

On the basis of data currently available, results for the period should be in line with the performance of the first half-year

## SIGNIFICANT EVENTS AFTER 30 JUNE 2003

No events of special importance occurred after 30 June 2003.

# $\underline{CONSOLIDATED\ BALANCE\ SHEETS\ (in\ thousands\ of\ euros)}$

ASSETS	30/06/2003	31/12/2002	30/06/2002
(A) CREDITS TO SHAREHOLDERS	-	-	-
(B) FIXED ASSETS			
I. INTANGIBLE FIXED ASSETS			
1. Formation and expansion costs	12.811	16.184	19.205
2. Research, development and advertising costs	2.334	3.165	3.905
3. Industrial patent rights and the rights for the			
utilisation of intellectual knowledge	23	41	216
4. Concessions, licences and brands	79	100	212
5. Goodwill	92.624	94.441	96.256
7. Others	2.419	2.607	3.538
8. Consolidation differences	36.440	37.128	38.824
	146.730	153.666	162.156
II. TANGIBLE FIXED ASSETS			
1. Land and buildings	10.381	10.570	11.280
2. Plant and machinery	22.905	24.438	25.633
3. Industrial and commercial equipment	213	256	303
4. Other assets	4.840	4.671	5.182
5. Fixed assets in progress and Advances	41.775	23.229	4.692
	80.114	63.164	47.090
III. FINANCIAL FIXED ASSETS			
1. Shareholdings in:			
a) subsidiaries	12	7	8
d) other companies	81.836	70.029	68.781
	81.848	70.036	68.789
2. Credits			
a) To subsidiaries			
due within the subsequent financial year	12	12	14
a) to others			
due after the subsequent financial year	1	1	5
	1	1	5
	13	13	19
3. Other shares	5	7	7
4. Treasury shares	164	164	-
	82.030	70.220	68.815
TOTAL (B) FIXED ASSETS	308.874	287.050	278.061
(C) WORKING CAPITAL			
(c) WORRENG CALITAL			
I. INVENTORIES			
1. Raw materials, ancillary materials and consumables	2.026	3.852	2.874
	2.026	3.852	2.874

## CONSOLIDATED BALANCE SHEETS (in thousands of Euro)

	30/06/2003	31/12/2002	30/06/2002
II. CREDITS			
1. To customers			
due within the subsequent financial year	77.381	71.225	78.639
due after the subsequent financial year	27	27	27
	77.408	71.252	78.666
5. To others:			
due within the subsequent financial year	28.060	26.587	30.006
due after the subsequent financial year	1.482	2.251	48
	29.542	28.838	30.054
7. Advances to suppliers for services			
due within the subsequent financial year	134	60	5.171
•	107.084	100.150	113.891
III. NON-FIXED FINANCIAL ASSETS			
4. Other shareholdings	-	5.542	-
6. Other shares	-	-	201
	-	5.542	201
IV. CASH AND CASH EQUIVALENTS			
1. Bank and postal deposits	583.503	553.922	549.741
3. Cash and cash equivalents	159	133	205
	583.662	554.055	549.946
TOTAL (C) WORKING CAPITAL	692.772	663.599	666.912
(D) ACCRUALS AND DEFERRALS	1.516	969	865
TOTAL ASSETS	1.003.162	951.618	945.838

# CONSOLIDATED BALANCE SHEETS (in thousands of Euro)

	30/06/2003	31/12/2002	30/06/2002
LIABILITIES			
(A) NET EQUITY			
I. CAPITAL	125.000	125.000	125.000
II. SHARE PREMIUM RESERVE	527.812	530.311	530.311
III. REVALUATION RESERVES	-	-	-
IV. LEGAL RESERVE	25.000	25.000	25.000
V. RESERVE FOR TREASURY SHARES HELD	164	164	-
VI. STATUTORY RESERVES	-	-	-
VII. OTHER RESERVES			
Extraordinary reserve	5.549	8.300	8.300
Reserve for Acquisition of treasury shares	29.836	29.836	30.000
Other reserves	16.620	20.077	19.974
VIII. PROFIT (LOSS) CARRIED FORWARD	-	-	-
IX. PROFIT ( LOSS) FOR THE YEAR/PERIOD	10.943	16.690	9.399
TOTAL GROUP NET EQUITY	740.924	755.378	747.984
X. CAPITAL AND RESERVES OF MINORITY SHAREHOLD	8.569	22.368	23.678
TOTAL (A) NET EQUITY	749.493	777.746	771.662
(B) PROVISIONS FOR LIABILITIES AND CHARGES			
1.Retirement payments and similar obligations	120	120	120
2.Taxes	19.263	12.217	13.281
3.Others	7.041	6.964	7.338
TOTAL (B) PROVISIONS FOR LIABILITIES AND CHARGES	26.424	19.301	20.739
(C) STAFF SEVERANCE INDEMNITIES	32.991	32.552	33.226
(D) PAYABLES			
3. Due to Banks			
due within the subsequent financial year.	26.034	28.321	32.220
due after the subsequent financial year	55.069	5.603	6.109
,	81.103	33.924	38.329
4. Payables to other financial institutions:			
due within the subsequent financial year.	2.359	2.311	2.726
due after the subsequent financial year	19.059	20.251	20.956
•	21.418	22.562	23.682
6. Due to suppliers			
due within the subsequent financial year	25.524	24.747	22.853
A	25.524	24.747	22.853

# CONSOLIDATED BALANCE SHEETS (in thousands of Euro)

	30/06/2003	31/12/2002	30/06/2002
11. Tax payables:			
due within the subsequent financial year	4.146	4.631	3.419
due after the subsequent financial year	-	204	204
	4.146	4.835	3.623
12. Payables to pension and social security institutions:			
due within the subsequent financial year	3.929	7.030	5.005
13. Other payables:			
due within the subsequent financial year	51.605	21.873	19.803
due after the subsequent financial year	14	14	204
	51.619	21.887	20.007
TOTAL (D) PAYABLES	187.739	114.985	113.499
(E) ACCRUALS AND DEFERRALS	6.515	7.034	6.712
TOTAL LIABILITIES	1.003.162	951.618	945.838
MEMORANDUM ACCOUNTS			
SURETIES, LIABILITIES SIDE			
In favour of third parties	1.811	1.808	2.012
	1.811	1.808	2.012
OTHER MEMORANDUM ACCOUNTS, LIABILITIES SIDE			
Other memorandum accounts	783	611	779
TOTAL MEMORANDUM ACCOUNTS	2.594	2.419	2.791

# CONSOLIDATED PROFIT AND LOSS ACCOUNTS (in thousands of Euro)

	30/06/2003	31/12/2002	30/06/2002
(A) REVENUES			
Revenues from sales and services	124.327	222.095	113.804
5. Other revenues and income	2.320	5.025	2.945
TOTAL (A) REVENUES	126.647	227.120	116.749
(B) PRODUCTION COSTS			
6. Raw materials, ancillary items, consumer			
items and other goods	(12.979)	(32.311)	(15.360)
7. Services	(39.644)	(68.810)	(35.174)
8. Revenue from leases and rents	(2.394)	(4.614)	(2.285)
9. Personnel costs:			
a) salaries and wages	(26.561)	(53.256)	(26.872)
b) social security charges	(8.405)	(17.085)	(8.549)
c) staff severance indemnities	(2.215)	(4.554)	(2.274)
e) other costs	(1.545)	(4.117)	(1.501)
·, · · · · · · · · · · · · · · · · · ·	(38.726)	(79.012)	(39.196)
10. Amortisation, depreciation and write-downs:			
a) amortisation of intangible fixed assets	(6.580)	(13.469)	(6.629)
b) depreciation of tangible fixed assets	(2.481)	(4.314)	(2.169)
c) other fixed assets writedowns	(2.401)	(4.314)	(2.109)
d) writedown of credits, including working	<del>-</del>	-	-
capital and cash and cash equivalents	(472)	(1.930)	(644)
e) amortisation of the consolidation difference	(688)	(1.375)	(747)
e) amortisation of the consolidation difference	(10.221)	(21.088)	(10.189)
	(10.221)	(21.088)	(10.189)
11. Changes in inventories of raw, ancillary			
and consumable materials and goods	(1.826)	(606)	(1.585)
12. Provisions for risks and charges	(76)	(1.028)	-
14. Other sundry operating costs	(882)	(2.382)	(860)
TOTAL (B) PRODUCTION COSTS	(106.748)	(209.851)	(104.649)
TOT. (A - B) DIFFERENCE BETWEEN TOTAL REVENUES			
PRODUCTION COSTS	19.899	17.269	12.100
(C) FINANCIAL INCOME AND CHARGES			
15. Income from shareholdings:			
from others	630	-	-
	630	-	-
16. Other financial income			
d) income other than the above:			
from others	7.321	18.960	9.697
Tom onlors	7.321 7.321	18.960	9.697
	1.341	10.700	7.07/

# CONSOLIDATED PROFIT AND LOSS ACCOUNTS (in thousands of Euro)

	30/06/2003	31/12/2002	30/06/2002
17. Interest and other financial charges:			
from others	(1.310)	(3.157)	(1.569)
	(1.310)	(3.157)	(1.569)
TOTAL (C) FINANCIAL INCOME AND CHARGES	6.641	15.803	8.128
(D) VALUE ADJUSTMENTS TO FINANCIAL ASSETS			
18. Revaluations			
a) of shareholding	82	250	-
•	82	250	-
19. Writedowns:			
a) Shareholdings	- (2)	(898)	(1.894)
b) Financial Assets not constituting fixed assets	(2) (2)	(898)	(1.894)
	(2)	(0)0)	(1.074)
TOTAL (D) VALUE ADJUSTMENTS FOR FINANCIAL ACTIV	80	(648)	(1.894)
(E) EXTRAORDINARY INCOME AND CHARGES			
20. Income:			
Capital gain on disposals	7	623	264
Other income	153	428	182
	160	1.051	446
21. Charges			
Capital loss on disposals	-	(2.151)	(1)
Taxes related to previous periods	(4.698)	(595)	(610)
Other charges	(2.424)	(8.159)	(4.702)
	(7.122)	(10.905)	(5.313)
TOTAL (E) EXTRAORDINARY INCOME AND CHARGES	(6.962)	(9.854)	(4.867)
RESULT BEFORE TAXES	19.658	22.570	13.467
Current taxes	(6.018)	(6.716)	(1.861)
Deferred taxes	(1.931)	1.526	(1.756)
TOTAL TAXES	(7.949)	(5.190)	(3.617)
RESULT FOR THE YEAR/PERIOD	11.709	17.380	9.850
(Profit) accruing to minority shareholders	(766)	(690)	(451)
GROUP PROFITS (LOSS)	10.943	16.690	9.399

#### **B) VALUATION CRITERIA**

#### STRUCTURE AND CONTENT

The consolidated financial statements at 30 June 2003 were drawn up in compliance with current regulations and valuation criteria, as set out in article 2426 of the Civil Code, supplemented and influenced by the accounting principles issued by the professional bodies concerned, based on general criteria of prudence and observance of period, in anticipation of continuing activity and in all cases without changes from those adopted for the financial statements at 31 December 2002.

The recommendations contained in the CONSOB Ruling 11971 of 14 May 1999 and later amendments have been respected.

In drawing up these financial statements the normal format for balance sheets and profit and loss accounts have been used as laid down in current standards for financial statements. The financial statements have been compared with the corresponding ones for the 2002 period and at 30 June 2002, in order to allow a rapid evaluation of the comparative data for the three periods under consideration. We emphasise that the data in the financial statements are in thousands of euros.

For the Parent Company, Caltagirone Editore S.p.A., only the financial statements required by article 81 para. 2. letter B) of the CONSOB Regulation mentioned have been provided. In particular, the financial statements of the Parent Company present the profit and loss account reclassified as indicated for finance companies in CONSOB letter No. 94001437 of 23 February 1994.

The following statements are attached:

- Changes in Consolidated Net Shareholders' Equity;
- Comparison of the Results and the Group net shareholders' equity and the Results and the Consolidated net shareholders' equity;

- Consolidated cash flow statement;
- Lists of the companies within the consolidation using the fully integrated method, of companies valued with the net equity method and the list of other subsidiaries and associated companies as set out in article 38 of Decree Law No. 127/1991.

#### Accounting principles and evaluation criteria

The main evaluation criteria are the following:

## • Intangible fixed assets

These are entered at purchase or production cost, including directly attributable ancillary charges and are amortised systematically for the period of their useful life.

Formation and start-up costs, research and development costs and patent rights, licences, trademarks and similar rights with long-term life are entered under assets

Such costs are amortised over a period of three to five years.

Advertising and marketing costs generally, when they are not long-terms, are wholly attributed to the profit and loss account for the period in which they occur.

Repair costs for leased property are amortised on the basis of the period of residual use.

Goodwill corresponds mainly to the greater purchase cost of the shares compared with the quota of shareholders' net equity on the date the purchase was attributed, within market value limits, for each newspaper. The newspapers are amortised over a thirty-year period from the purchase date, according to their likely useful life.

The difference on consolidation corresponds to the surplus of the purchase cost compared with the share of the book value of net shareholders' equity on the date the subsidiary was purchased, not attributable to specified items on the assets and liabilities of the companies

concerned. The difference on consolidation which, even if not specifically attributed, represents the goodwill and the value of the newspapers of the publishing companies, is also amortised over a period of thirty years from the purchase date according to its likely useful life.

If there is lasting loss in value, over and above the amortisement already applied, the asset will be accordingly written down; if in later periods the basis for this writedown disappears the value will be increased.

# • Tangible fixed assets

These are noted on the basis of cost price, including directly attributable ancillary charges, increased by the revaluations applied according to the law.

The fixed assets are systematically depreciated in every period at constant rates, on the basis of ratios representing the likely useful life of the assets. Depreciation starts from the moment the fixed asset is available for use and is reduced by half for the first year so as to reflect its diminished utility.

Where there is a lasting loss in value, the fixed asset will be appropriately written down; where in later periods the basis for the writedown disappears, the original value will be reestablished, net of depreciation.

Maintenance costs which increase regularly are attributed to the assets they refer to and are depreciated according to their likely residual life.

Expenditure relating to repairs and ordinary maintenance is debited to the profit and loss account for the period in which it occurs.

Goods with a unit cost of less than 516.46 euros are wholly depreciated during the period.

# The rates applied annually are the following:

Description	Rates
Factory buildings	3%
Light constructions	10%
Non-automatic operating machinery and general plant	10%
Automatic operating machinery for finishing operations	15,5%
Rotating press for paper in rolls	10% - 20%
Electronic systems for photocopying, photocomposition and similar	25%
Air conditioning	20%
Small items of equipment, various	25%
Office machinery and furniture	12%
Electro-mechanical and electronic office machines, including computers and	
electronic telephone systems	20%
Transport vehicles	20%
Cars, motor vehicles and similar	25%
Electronic filing	20%

## • Financial fixed assets

#### Stocks and shares

Shareholdings (if not substantial) in non-consolidated subsidiaries, in other firms and shareholders' equity are valued at cost, reduced for lasting loss of value where the associated companies have sustained losses, and where sufficient profits to absorb the losses are not forecast for the immediate future; in this case the original value will be re-established in later periods if the reasons for the writedown have disappeared.

Fixed income credit instruments are valued at cost price, subject to application of premiums and discounts on issue.

Credits consisting of financial fixed assets and entered at cost, reduced for lasting loss of value.

#### Inventories

Inventories, consisting almost wholly of paper, are valued at the lesser of purchase price, calculated at average weighted cost, and the presumed value at market prices.

#### Credits

Credits are entered at presumed realisation value, by making provisions to an appropriate amortisation fund.

# • Principle for credits and debits in foreign currency

Credits and debits in foreign currency outside the Euro area, for which there is no exchange hedge cover, are expressed at exchange rates for the end of the period, in accordance with Accounting Principle No. 26.

The positive or negative difference between the amounts converted at the exchange rates for the period and the original ones are attributed to the profit and loss account respectively in financial revenues and financial charges.

Writedown credits were determined by the companies in the consolidation through an evaluation of the generic risk, on the basis of prudence and experience.

## • Non-fixed financial assets

Stock and shares in working capital, where listed, are valued at the lesser of purchase cost and the established market value, on the basis of average prices at the Stock Exchange in June 2003

#### Accruals and deferrals

Accruals and deferrals relate to revenues and costs falling in the period but due in later periods, and revenues and costs entered before closure of the period but falling due within later periods, applicable to two or more periods, the amount of which varies for timing reasons.

#### • Provisions for risks and charges

Provisions for risks and charges include provisions, not including those which have changed the value of the asset, destined to cover losses or debts of a specific type, of certain or probable existence, for which either the amount or the date of occurrence could not be definitely established by the end of the period.

The provisions reflect the best possible estimate on the basis of information available.

Provisions for risks and charges include also the amount relative to forecast current taxes calculated for the period in question on the basis of gross profit, taking account of the relative tax changes during the period, tax credits on dividends based on expected profits of the subsidiaries for the 2003 period and the annual effective tax rate assumed to be in force at the end of the period, the provision is brought to account in the tax provision inasmuch as the tax liability is estimated.

#### • Employees severance indemnity provision

This is set aside in accordance with the law and current labour contracts and reflects the accrued liability for all the employees on the date of the financial statement, net of advances made in accordance with the law.

## Payables

Payables are entered at nominal value.

## • Commitments and guarantees

Commitments and guarantees are shown in the memorandum accounts at their contract value.

#### Recognition of revenues and costs

The positive and negative income components are entered on the basis of prudence and period concerned. Revenues from sales of copies of newspapers, advertising revenue and associated

costs are entered in relation to the number of dailies distributed in the period concerned. In particular revenues for newspaper sales are reduced at the end of the period to take account of the estimated returns on the basis of experience. In addition, revenues from advertising services and from connection services to the Caltanet.it ("reverse charging") portal are entered according to whether they occur before the end of the period.

Non-consolidated share dividends are entered in financial revenues for the period in which the distribution was decided upon.

## • Contributions to the plant account

Contributions to the plant account made in periods prior to 1998 for investments were credited, at the moment of the payment, directly to shareholders' equity. Those made on the basis of Law 488/92 after 31 December 1997 were brought to account in deferred income and credited to the profit and loss account for the period with reference to the depreciation rate applicable to assets for which the said contributions were recognised.

#### • Current and deferred taxes

Taxes for the period have been calculated on the basis of an estimate of taxable revenue, in accordance with provisions in force, taking account of the exemptions applicable, tax credits on dividends due on the basis of forecast profits for 2003 of the subsidiaries and the final effective annual rate presumed to be in force at the end of the period. Also listed are deferred and/or advance taxes on the time differences between the financial statements results and tax liabilities of each Group company, and where applicable, to changes on consolidation.

## Scope of consolidation

Firms included in the consolidation are as follows:

Company title	Head Office	Capital at 30/06/2003	Percentage holding of the Group
Caltagirone Editore S.p.A.	Rome	125.000.000	Parent Company
Il Messaggero S.p.A.	Rome	48.598.000	90%
EDI.ME. Edizioni Meridionali S.p.A.	Rome	500.000	90%
PIEMME S.p.A. (1)	Rome	104.000	100%
IL Mattino Società Editrice Meridionale S.E.M. S.p.A. (2)	Rome	2.481.600	100%
Caltanet S.p.A.	Rome	5.414.463	98,78%
Sigma Editoriale S.p.A	Rome	103.200	90%
Cedfin Srl	Roma	10.200	100%
Cedlux S.A.	Luxembourg	31.000	100%
B2WIN S.p.A. (3)	Rome	1.000.000	100%
Emera S.p.A. (1)	Rome	2.496.000	100%

(1) Held through Il Messaggero S.p.A.; (2) Held through Emera S.p.A.; (3) Held through Caltanet S.p.A.

The subsidiaries EDI.ME. Sport S.r.l. and Noisette S.A., the latter having its head office in Madeira and having been bought in January 2003, have not been consolidated with the global integration method because, being non-operational, the values were insignificant; they are valued at cost, which does not differ much from valuation using the net equity method.

The consolidation has changed as follows:

- Compared with 30 June 2002:
- On 26 July 2002, Piemme S.p.A split off a corporate branch by setting up a recipient company named Emera S.p.A, with its offices in Rome, Via Montello 10 and with capital of 2,496,000 euros, entirely held by II Messaggero S.p.A.. After this split the shareholding in the subsidiary II Mattino SEM S.p.A was transferred to the new company Emera S.p.A.
- On 2 August 2002 the shares in the company Join Consulting S.r.l. held by Caltanet
   S.p.A. were transferred to third parties.
- Compared to 31 December 2002 no changes were made to the consolidation area.

#### Consolidation criteria

The consolidation was carried out using the total integration method. The criteria adopted for application of this method were the following:

- the book value of the shareholdings, held by the Parent Company or by other companies within the consolidation, is eliminated against the relative net equity on the date the associated company was first included in the consolidation, taking into consideration the taking over of assets and liabilities, and the costs and revenues of the subsidiaries;
- The positive difference arising from this elimination is entered in an assets heading, entitled "difference on consolidation" and depreciated over a period of 30 years; the negative difference is entered under a net equity heading entitled "consolidation reserve";
- Profit and loss and balance sheet balances arising from operations between the consolidated companies in question are eliminated, as are profits arising from operations between the companies of the Group, net of any tax effect, and any dividends distributed by the consolidated companies.
- the shares of the net equity and the results of the period appertaining to minority interests are shown in appropriate headings in net equity and in the consolidated balance sheet;
- balances are corrected to eliminate tax items, mainly early or excessive depreciation affecting the residual life of the asset..

For consolidation purposes, accounts statements have been prepared on 30 June 2003 by each of the companies within the consolidation. These have been reclassified and where necessary amended to as to harmonise them with the accounting principles of the Group.

All amounts listed below are expressed in thousands of euros.

#### C) INFORMATION ON THE BALANCE SHEET

#### **FIXED ASSETS**

## Intangible fixed assets

Details of the intangible fixed assets are below:

	Balance at 31/12/2002	Increases	Amortisation	Balance at 30/06/2003
Formation and extension costs	16.184	-	3.373	12.811
Research, development and advertising costs	3.165	2	833	2.334
Patent rights and use of intellectual property	41	-	18	23
Concessions, licences, trademarks and similar rights	100	13	34	79
Goodwill	94.441	-	1.817	92.624
Other	2.607	317	505	2.419
Consolidation difference	37.128	-	688	36.440
Total	153.666	332	7.268	146.730

Formation and extension costs are almost wholly attributable to charges sustained by Caltagirone Editore S.p.A. in relation to its Stock Exchange listing.

Research, development and advertising costs are mainly represented by the investments made for the launch of the Caltanet.it portal, started on 15 April 2000.

The patent rights and use of intellectual property concern expenditure on applicative software by the subsidiaries Caltanet S.p.A. and B2WIN S.p.A.

The goodwill arises from the attribution of part of the merger deficit from the incorporation into of II Messaggero S.p.A. of the Società Editrice II Messaggero S.p.A., effected during the 1999 period. The difference in value at 31 December 2002 is due to amortisation for the period, calculated over 30 years.

The item "other fixed assets" includes amongst other items 547 thousand euros for refurbishing some leased offices and 1,720 thousand euros for use of application software. The

increase is attributable to the extent of 86 thousand euros to improvements to leased property during the half-year, for 189 thousand euros for applicative software investments and 42 thousand euros for other investment.

Details of the consolidation difference are given below:

	Gross value at 30/06/2003	Amortisation provision at 30/06/2003	Net value at 30/06/2003
Piemme S.p.A.	8.678	1.013	7.665
Il Mattino SEM S.p.A.	32.575	3.800	28.775
Total	41.253	4.813	36.440

# Tangible fixed assets

The tangible fixed assets are shown net of the depreciation provisions and are made up as follows:

	Historic cost at 30/06/2003	Depreciation provisional 30/06/2003	Net value at 30/06/2003	Net value at31/12/2002
Land and buildings	13.508	3.127	10.381	10.570
Plant and machinery	71.599	48.694	22.905	24.438
Industrial and commercial equipment	1.803	1.590	213	256
Other goods	19.473	14.633	4.840	4.671
Fixed assets in course	41.775	-	41.775	23.229
Total	148.158	68.044	80.114	63.164

Movements during the period are shown in the following table:

# Tangible fixed assets

Category	Historic cost at 31/12/2002	Increases	Decreases	Historic cost at 30/06/2003
Land and buildings	13.508	1	-	13.508
Plant and machinery	71.588	11	-	71.599
Industrial and Commercial equipment	1.797	6	-	1.803
Other goods	18.726	880	133	19.473
Fixed assets in course	23.229	18.546	-	41.775

Total 128.848 19.443 133	148.158
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**Depreciation provisions** 

Category	Deprec. provision at 31/12/2002	Share of deprec. for period	Decrease in provision	Deprec. provision at 30/06/2003
Buildings	2.938	189	-	3.127
Plant and machines	47.150	1.544	-	48.694
Industrial and commercial equipment	1.541	49	-	1.590
Other goods	14.055	699	121	14.633
Total	65.684	2.481	121	68.044

The most important change in terms of investment compared to values at 31 December 2002 noted in the statements and related to "fixed assets in course" is represented by recent investments for the construction of a new press centre in Rome, at Torrespaccata, by Il Mattino SEM S.p.A. The investment is for a total of about 65 million euros and was concluded during July.

The increase in the entry "other goods" is due mainly to the purchase of electronic office machines for about 742 thousand euros, relating mainly to the purchase of new technological instruments such as computers, servers, network devices, used for the normal updating of the computer structures of the companies Il Messaggero S.p.A. and Piemme S.p.A.

The net value of the heading Land and Buildings, shared by the Group companies is as follows:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Edi.Me S.p.A.	8.510	8.641	(131)
Il Mattino SEM S.p.A.	1.488	1.536	(48)
Il Messaggero S.p.A.	383	393	(10)
Total	10.381	10.570	(189)

The change is due entirely to the depreciation instalment for the half-year..

For Edi.Me S.p.A the value represents the press centre offices in Caivano (NA). For Il Mattino SEM S.p.A. the amount mainly represents the building in Naples housing the offices of the daily Il Mattino.

In the same way, the net value of the item Plant and Machinery is shared as shown below by the Group companies

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Edi.Me S.p.A.	12.684	13.715	(1.031)
Il Messaggero S.p.A.	10.196	10.701	(505)
Sigma Editoriale S.p.A.	25	22	3
Total	22.905	24.438	(1.533)

Plant and machinery are the main value items, net of depreciation, of the printing equipment owned by the Group. In compliance with article 10 of Law 72 of 19.3.83 notification is given of goods up to now in the corporate assets for which monetary revaluation has been carried out in derogation of the legal valuation criteria, based on the rules at the 4<sup>th</sup> paragraph of article 2423 of the civil code.

The revaluations carried out under law 342/2000 have been eliminated in the consolidated balance sheets, as they only concerned certain categories of assets and only some Group companies.

	Law n. 72/83	Law n. 413/91	Total
Buildings	942	586	1.528
Plant and machines	1.092		1.092
Other goods	220		220
Total	2.254	586	2.840

# Financial fixed assets

Financial fixed assets consist of the following:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Holdings in non-consolidated subsidiaries	12	7	5
Holdings in other firms	81.836	70.029	11.807
Credits from subsidiaries	12	12	-
Credits from others	1	1	-
Other stock	5	7	(2)

Total	82.030	70.220	11.810
Treasury shares	164	164	-

The increase compared to the 2002 period for the heading "Holdings in other firms" is mainly due to the reclassification of the heading "Financial Assets not constituting fixed assets" for the amount of 5.542 thousand euros relating to ordinary shares in Banca Monte dei Paschi di Siena S.p.A. and to the purchase of a further 2,700,000 shares in the same bank for a value of 6,035 thousand euros.

At 30 June 2003 the Group, through the subsidiary Sigma Editoriale S.p.A. held a total number of ordinary shares in Banca Monte dei Paschi di Siena S.p.A amounting to 5,000,000 for an overall value of 11,577 thousand euros; this book value being less than the amount at 30 June 2003 by around 298 thousand euros.

148 thousand euros of the increase is mainly due to the subsequent purchase of 76,450 shares in R.C.S. Mediagroup S.p.A. by the Parent Company Caltagirone Editore S.p.A.

We note finally the revaluation, by 82 thousand euros, of the shareholdings in the Società ANSA S.r.l. held by Il Messaggero S.p.A. and by Edi. Me. S.p.A.

The modest shareholdings in non-consolidated subsidiaries refer to the shareholding in EDI.ME. Sport S.r.l. 100% controlled by EDI.ME S.p.A. and in Noisette S.A., 98% controlled by Cedfin S.r.l. and 2% by Sigma Editoriale S.p.A.

The shareholdings in other firms at 30 June 2003 are as follows:

	% shareholding	Book value
R.C.S. Mediagroup S.p.A.	2,0514%	55.295
Euroqube S.A.	18,17%	14.127
Banca Monte dei Paschi di Siena S.p.A.	0,1659%	11.577
ANSA S.c.r.l.	6,14%	777
Immobiliare Editrice Giornali	4,55%	32
Casaclick S.p.A.	0,23%	21
Sviluppo Quotidiani S.r.l.	16,67%	7
Total		81.836

The shareholding in R.C.S. Mediagroup S.p.A. consists of 15,000,000 ordinary shares held by the Parent Company Caltagirone Editore S.p.A; the book value of these shares is greater than their listing on 30 June 2003 by about 20,384 thousand euros.

The shareholding in ANSA S.r.l. is held through the subsidiaries II Messaggero S.p.A. and Edi.Me S.p.A.

The credits due to subsidiaries concern the subsidiary Edi.Me Sport S.r.l. and have a duration of less than five years.

The balance of treasury shares amounting to 164 thousand euros represents 31,040 ordinary shares in Caltagirone Editore S.p.A., corresponding to 0.02% of the whole capital; these shares are held directly by the Parent Company.

## **WORKING CAPITAL**

## Inventories

Inventories at 30 June 2003 amounted to 2,026 thousand euros (3,852 thousand euros at 31 December 2002) and are represented solely by raw materials, ancillary and consumer items. The raw materials are mostly paper and ink and account for 1,554 thousand euros for II Messaggero S.p.A. and for 472 thousand euros for Edi.Me S.p.A. The reduction in stocks compared with the amount entered at the end of 2002 is mainly due to the timing and termination of supply contracts for raw materials as well as to a reduction in the unit price of paper.

The valuation of stocks at market prices does not cause significant differences in the values shown in the balance sheets.

## Trade receivables

Details of trade receivables are shown below:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Trade receivables due in the next financial period	85.920	80.637	5.283
Provision for writedown of credits	(8.539)	(9.412)	873
Trade receivables due after the next period	27	27	-
Total	77.408	71.252	6.156

Trade receivables arise almost wholly from advertising carried out for the Group through PIEMME S.p.A. and the increase compared with the customer balance at 31 December 2002 is linked to the increase in turnover in the half-year compared with the previous.

The change in the writedown provision is linked to harmonisation of the values of the credits with their presumed realisation value.

There are no credits with due dates later than the five next periods.

Credits to others

The table below shows the breakdown of the main items which make up this balance:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Credits from the Tax Authority- due within period	14.603	14.484	119
Credits from the Tax Authority for VAT – due within period	2.806	25	2.781
Advance taxes	8.635	9.538	(903)
Credits from staff	686	473	213
Other credits – due within period	1.329	2.067	(738)
Total Credits from others – due within period	28.059	26.587	1.472
Credits from others – due after period	1.482	2.251	(769)
Total Credits from Others	29.541	28.838	703

Credits from the Tax Authorities for taxes are represented by tax credits on dividends (5,564 thousand euros) falling within the 2002 period, advances for IRPEG and IRAL, direct taxes, credits from the Tax Authority for reimbursement requests and other tax credits.

Credits from the Tax Authority for VAT show the net VAT position arising from the Group's liquidation procedure for this tax.

Credits for advance taxes, entered in compliance with Accounting Principle 25, refer to time lapses between the amounts in the balance sheet and the corresponding recognised tax values. These differences refer essentially to provisions for risks and charges and to the credit writedown provision for the period temporarily being taxed, as well as the effects of writedowns of shareholdings, postponed to future financial periods in tax terms.

The other credits include an amount of 787 thousand euros for positions taken with Caltagirone S.p.A Group companies relating to commercial business dealt with on market terms, in particular towards Alfa Editoriale S.r.l. (655 thousand euros) for supplies of paper. The remaining credits consist of positions with the social security bodies, public bodies, deposits and other sundry credits.

Credits from others, due after the period, consist largely of credits from the Tax Authority in respect of advances to the Tax Authority for IRPEF for accrued severance indemnity provisions for Messaggero and Edi.Me employees and for tax roll payments made for Edi.Me. for previous periods, which, in accordance with Law 289/2002, has later resulted in a credit position for the Company.

There are no credits due after the five next periods.

## Advances to suppliers

Advances to suppliers for services, amounting to 134 thousand euros, concern the supply of plant to be installed in the new press centre in Rome, in course of construction.

## Cash and cash equivalent

Details of the principal items that make up this balance are listed in the table below:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Bank and postal deposits	583.503	553.922	29.581
Money and stocks in hand	159	133	26
Total	583.662	554.055	29.607

Most of the cash and cash equivalent of the Group consists of financial instruments obtained through the market operation to increase the capital of the Parent Company. The increase in bank deposits during the half-year is the result of receiving a loan from San Paolo - IMI of 50 million euros and operational liquidity flows from ordinary operations, net of investments effected during the half-year for the new press centre and the purchase of shares in Monte dei Paschi di Siena S.p.A.

# Accruals and referrals

Accruals, equal to 1,221 thousand euros, represent shares of revenues for interest on bank deposits falling within the period.

Deferrals, amounting to 295 thousand euros, relate to shares of costs falling due in the next period for insurance premiums, leasing fees and information agencies.

#### **NET EQUITY**

The capital at 30 June 2003 is unchanged at 125 million euros; it consists of 125,000,000 ordinary shares with a nominal value of 1 euro each.

The Share Premium Reserve decreased by 2,499 thousand euros in implementation of the General Meeting decision of 24 June 2003, allocating this share to the shareholders as an extraordinary dividend.

The 31,040 shares in Caltagirone Editore S.p.A. held directly by the Parent Company represent the Reserve for treasury shares in the portfolio.

The Reserve for purchase of treasury shares, amounting to 29,836 euros, to be used for the purchase and sale of treasury shares in accordance with article 2357 and following of the Civil Code, was decided at the General Meeting of 24 June 2003. The Reserve for the Purchase of Treasury Shares in unavailable until the end of the time period allowed to carry out the purchases of treasury shares planned for within 18 months of the date of the said decision.

The Other Reserves amounting to 16,620 thousand euros include the consolidation reserve consisting of the greater part of net equity of the Group relating to the cost of some associated companies.

The comparison between the items in the half-yearly report of the Parent Company and those of the consolidated half-yearly report, regarding net equity and the result for the period, as well as the changes in the items of consolidated net equity is noted in the Appendix

## CAPITAL AND RESERVES OF MINORITY SHAREHOLDERS

This shows the share appertaining to minority shareholders allocated on the basis of the percentages they possessed on 30 June 2003, inclusive of the result for that period.

#### PROVISIONS FOR RISKS AND CHARGES

#### For taxes

The provision for taxes, amounting to 19,263 thousand euros, consists of 9,303 thousand euros for deferred taxes on consolidation adjustments, to which the theoretical ratios chosen with reference to current and future ratios have been applied on the basis of tax regulations, of 319 thousand euros of deferred taxes on the gains for which taxation has been postponed to future periods and finally of 9,641 thousand euros from fiscal liabilities on the basis of the fiscal burden, increased in proportion to the gross profit for the period.

Relating to deferred taxes on consolidation adjustments, the provision is mainly due to the different periods of amortisation of the Goodwill entered for "Il Messaggero" compared with what was shown by the latter company in its own financial statements, which envisaged amortisation over 10 years to obtain tax benefits otherwise not available.

## Other provisions for risks and charges

The heading Provisions for Risks and Charges includes the amounts set aside for potential liabilities and consists of the following:

	Balance at 31/12/2002	Provisions	Usage	Balance at 30/06/2003
Provisions for grievances and disputes	6.220	-	-	6.220
Provision for contractual risks	350	-	-	350
Provision for supplementary compensation	236	41	-	277
Other provisions for risks and charges	158	75	(39)	194
Total Other Provisions	6.964	116	(39)	7.041

The Fund for grievances and disputes consists of provisions effected by II Messaggero S.p.A. and Edi.Me S.p.A., for future liabilities arising mainly from demands for compensation for defamation and from labour legal actions. The fund was estimated taking account of the special nature of the activity carried out, on the basis of experience gained in similar situations; considering the objective difficulty in estimating the charges linked to individual actions under way. The disputes and grievances fund is unchanged compared with that on closure of the 2002 period inasmuch as the charges accrued during the period were directly attributed to the profit and loss account.

The supplementary compensation customer fund concerns mainly Piemme S.p.A., reflecting prudent appreciation of the risk connected with any interruption of the mandate granted to agents in cases covered by the law,

The Fund for other provisions includes potential costs for some minor disputes.

#### EMPLOYEES SEVERANCE INDEMNITY

Movements in this Fund during the period are listed below.

Balance at 31/12/2002	32.552
Provisions	2.215
Utilisation	(1.776)
Balance at 30/06/2003	32.991

The total balance shows the amounts set aside in favour of staff for severance indemnities due under the Law, net of advances and lump sums paid to staff.

## **PAYABLES**

# Due to banks

Payables to banks are as follows:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Due to banks (ordinary current a/cs)	24.986	26.511	(1.525)
Bank loans, medium/long term, due within 12 months	1.048	1.810	(762)
Total short term payables	26.034	28.321	(2.287)
Bank loans, medium/long term, due after 12 months	55.069	5.603	49.466
Total payables	81.103	33.924	47.179

Medium and long term Bank loans are represented by two loans taken to finance the investment for the construction of the above mentioned press centre: the first is a variable rate loan

granted by Banca Intesa, for an original sum of 10,329 thousand euros to Il Mattino Sem S.p.A; the residual amount at 30 June 2003 was 6.117 thousand euros; the last instalment is due in June 2008. The instalment due in the period amounts to 1,048 thousand euros while the amount falling due after the period is 5,069 thousand euros. This loan is backed by tangible security through taking out a mortgage on the buildings owned by Il Mattino Sem S.p.A. for a total amount of 25.8 million euros.

The second is a first issue of 50 million euros, taken in June 2003, of a loan at variable rate for a total of 60 million euros granted by San Paolo - IMI to II Mattino Sem S.p.A.; the last 10 million euros were given in August 2003. The loan envisages payment of the first capital instalment in December 2005 while the last will fall due in June 2018 (15 years); however the part falling due within the period is zero, while the part falling due after the period amounts to 50 million euros. This loan is backed by tangible security by means of a mortgage on buildings owned by II Mattino Sem S.p.A. for a total amount of 60 million euros. The amount of the loan due beyond the five next period amounts to 40,053 thousand euros

#### Due to other financial institutions

In the table below shows the breakdown of the main headings comprising the balance:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Loans, medium/long term, due within 12 months	2.359	2.311	48
Loans, medium/long term due after 12 months	19.059	20.251	(1.192)
Total due to other institutions	21.418	22.562	(1.144)

The balance consists of two loans granted by Mediocredito Lombardo to the Parent Company Caltagirone Editore S.p.A. and to Edi.Me. S.p.A. respectively for 11,620 and 9,812 thousand euros and by a subsidised loan under Law 416 of 5 August 1981, taken by Il Messaggero S.p.A. from Mediocredito Lombardo for an original value of 4,028 thousand euros.

For the loans taken by the Parent Company and by Edi.Me. S.p.A. the first instalment fell due on 30 June 2002, when the pre-amortisation period finished, the last instalment is fixed for 2011.

As surety for the above loans mortgages were given on the land and buildings of the factory of Edi.Me. S.p.A at Caivano for a total of 37,510 thousand euros and a "privileged position" on goods destined for the said factory for a total amount of 17,170 thousand euros. The short-term part amounts to 1,865 thousand euros, of which 1,011 thousand and 854 thousand euros respectively relate to Caltagirone Editore S.p.A. and to Edi.Me. S.p.A. The long-term part amounts to 16,920 thousand euros, of which 9,174 is attributed to Caltagirone Editore S.p.A. and 7,747 to Edi.Me. S.p.A. The amount due beyond the next five periods for both loans amounts to 8,588 thousand euros.

The residual debt at 30 June 2003 for the subsidised loan, under Law 416 of 5 August 1981, taken by Il Messaggero S.p.A. from Mediocredito Lombardo, amounts to 2,633 thousand euros, of which 494 thousand euros within the period and 2.139 thousand euros after the next period. This loan is backed by a first option on printing and newspaper despatch equipment.

#### Trade payables

At 30 June 2003 the value of trade payables was 25,524 thousand euros (24,747 thousand euros at 31 December 2002) wholly due within the period. These payables refer mainly to subsidiaries operating in the publishing sector and relate to purchases of raw materials and fixed asset investments.

#### Tax payables

The tax payables item, for 4,145 thousand euros, includes the debt for IRPEF withholdings for employees and self-employed workers and the debt for acceptance of the tax

amnesty of Decree Law 282/2002 and Law 27/2003, the latter referring in particular to Il Messaggero S.p.A., Edi. Me. S.p.A. and Piemme S.p.A.

# Payables for supplementary benefits and social security

These amount overall to 3,929 thousand euros (7,030 thousand euros at 31 December 2002) and refer to payables to these institutions for the part borne by companies of the Group and the part borne by employees. As happened during the last period, the balance includes an appropriation for actuarial reserves for settlement with the relevant bodies in accordance with early retirement and restructuring in Il Messaggero S.p.A. and Edi. Me. S.p.A.

# Other payables

The other payables, amounting to 51,619 thousand euros (of which 14 thousand euros are due after the next period) consist mainly of payables to shareholders for dividends agreed at the General Meeting of 24 June 2003 (24,994 thousand euros), of debit positions for around 13,534 thousand euros with companies of the Caltagirone S.p.A. Group for trade transactions at market rates, 11,270 thousand euros of which to Vianini Lavori S.p.A., of payables to staff for 6,837 thousand euros and of other payables for a call for subscribed capital to be paid by the subsidiary Caltanet S.p.A. on the capital of Euroqube S.A. in relation to the capital increase agreed on 16 July 2001 (2,713 thousand euros).

Except where specifically mentioned, there are no payables due after the five next periods.

### Accruals and deferrals

This item breaks down as follows:

	Balance at 30/06/2003	Balance at 31/12/2002	Changes
Accruals	927	1.077	(150)
Deferrals	5.588	5.957	(369)
Total	6.515	7.034	(519)

The accruals consist of contributions obtained under Law 488/92 by EDI.ME. for modernisation of plant and for construction of the press centre at Caivano (NA). The placing of this contribution in the profit and loss account is in line with the duration of the depreciation of the fixed asset benefiting from this facility.

# MEMORANDUM ACCOUNTS

The memorandum account refer to sureties, risks and commitments assumed by the group, as shown below:

	Balance at	Balance at	Changes
	30/06/2003	31/12/2002	Changes
Sureties issued for third parties	1.811	1.808	3
Leasing fees	3	3	-
Other memorandum accounts	780	608	172
Total	2.594	2.419	175

# D) INFORMATION ON PROFIT AND LOSS ACCOUNT

# **REVENUES**

The table below shows the breakdown of revenues from sales and services:

By type	1° half 2003	1° half 2002	Change
Sales of newspapers	39.549	33.738	5.811
Advertising	83.582	78.646	4.936
Internet Services	127	111	16
Services rendered	1.069	1.309	(240)
TOTAL revenues from sales and services	124.327	113.804	10.523

Progress of sales for the two main newspapers and progress of revenues from advertising are described in the Operations Report.

Revenues for "services rendered" consist mainly of the activity of the subsidiary B2Win S.p.A. and of services rendered to other companies of the Caltagirone Group; their reduction compared with the corresponding last year is explained by the sale of the subsidiary Join Consulting S.r.l.

#### **PRODUCTION COSTS**

#### Purchases

"Purchases", amounting to 12,979 thousand euros (15,360 thousand euros in the first half of 2002), consist mainly of paper and consumer items for publishing. The decrease compared with the first half of 2002 is mainly due to the reduction in the unit purchase price of paper.

# Services

Costs of "services", amounting to 39,644 thousand euros (35,174 thousand euros for the first half of 2002) consist mainly of the use of motor power, finishing work and outsourced production, transport costs, maintenance and repairs, editing services, purchase of advertising space in newspapers not owned by the Group, sub-tendering, remuneration of agents, insurance premiums, promotional activities, postal and telephone services and other services and consultancies.

The increase compared with the first half of 2002 is due mainly to costs sustained for developing promotional activities linked to the sale of videocassettes and books linked to the distribution of daily newspapers. The equivalent increase in sales revenue is to be found in the heading "sales of daily newspapers" within Revenues.

#### • Rents and leases

The item "costs for use of rented and leased property" amounting to 2,394 thousand euros (2.285 thousand euros in the first half of 2002) is represented mainly by the cost of renting the editorial offices and factory where II Messaggero is printed as well as leasing fees and rents.

#### Staff

The cost of staff amounted to 38,726 thousand euros (39,196 thousand euros) in the first half of 2002).

In the table below is shown the average number of staff, by category:

	Average2003	Average 2002
Senior staff	20	21
Office staff	354	397
Journalists and collaborators	458	463
Workers	104	114
Total	936	995

## Amortisation and writedowns

The item refers to amortisation and depreciation of intangible and tangible fixed assets for 9,061 thousand euros (8,798 thousand in the first half of 2002), appropriations to the bad debt provision for 472 thousand euros (644 thousand for the first half of 2002) and to the amortisation of the consolidation differences for 688 thousand euros (747 thousand in the first half of 2002).

Amortisation of intangible fixed assets amounting to 6,580 thousand euros, including 1,816 thousand euros for amortising the goodwill entered as an attribution of part of the merger deficit caused by the incorporation by Il Messaggero S.p.A. of Società Editrice Il Messaggero S.p.A., carried out in 1999.

Depreciation of fixed assets, amounting to 2,481 thousand euros (2,169 thousand in the 1st half of 2002), including 1,545 thousand euros for depreciation of plant and machines, almost all represented by printing and rotating presses of the subsidiaries Edi.Me S.p.A. and Il Messaggero S.p.A.

Appropriations to the bad debt provision (472 thousand euros) refer mainly to the trade credits of Piemme S.p.A.

# • Sundry operating charges

The sundry operating charges amounting to 882 thousand euros (860 thousand in the first half of 2002) consist of various types of cost, such as representational expenses, indirect taxes, municipal taxes, and contributions to trade associations, subscriptions to newspapers and periodicals, gifts and promotional articles and other sundry expenses.

## FINANCIAL REVENUES AND COSTS

Financial revenues and costs are listed below:

	1° half of 2003	$1^{\circ}$ half of 2002	Change
Revenues from shareholdings	630	-	630
Other financial revenues	7.321	9.697	(2.376)
Total financial revenue	7.951	9.697	(1.746)
Interest and other financial costs	(1.310)	(1.569)	259
Total	6.641	8.128	(1.487)

"Revenues from shareholdings" relate wholly to the dividends from the shareholding in the Banca Monte dei Paschi di Siena S.p.A. held by the subsidiary Sigma Editoriale S.p.A.

The "other financial revenues", amounting to 7,321 thousand euros, consist almost wholly of interest on cash and cash equivalents represented by funds obtained through the increase in the capital of the

Parent Company from the market, which took place in July 2000. The reduction in revenues compared to the first half of 2002 is attributable to the drop in interest rates on financial markets.

The financial costs, amounting to 1,310 thousand euros, consist of 678 thousand euros of interest on payables to banks, 548 thousand euros of interest on loans and 84 thousand euros of bank expenses and commissions and other financial costs.

### VALUE ADJUSTMENTS FOR FINANCIAL ACTIVITY

The balance, amounting to 80 thousand euros, refers to the revaluation of the shareholdings in ANSA S.r.l held by Il Messaggero S.p.A. and by Edi. Me. S.p.A., net of writedowns of 2 thousand euros.

#### EXTRAORDINARY REVENUES AND COSTS

Details of extraordinary revenues and costs are given in the table below:

	$1^{\circ}$ half of 2003	$1^{\circ}$ half of 2002	Change
Capital gain on disposals	7	264	(257)
Other extraordinary revenues	153	182	(29)
Total	160	446	(286)
Capital loss on disposals	-	(1)	1
Other extraordinary costs	(2.424)	(4.702)	2.278
Taxes related to previous periods	(4.698)	(610)	(4.088)
Total extraordinary costs	(7.122)	(5.313)	(1.809)
Total extraordinary revenues (costs)	(6.962)	(4.867)	(2.095)

The item "other extraordinary costs" is represented mainly by confirmation of costs for the payment of compensation to third parties and for settling disputes; this concerns especially the subsidiary Il Messaggero S.p.A. for the amount of 1,530 thousand euros.

Regarding the item "taxes related to previous periods, these are mainly due to

acceptance of the tax amnesty under Decree Laws 282/2002 and 27/2003, especially for the

subsidiaries Il Messaggero S.p.A., Edi. Me. S.p.A. and Piemme S.p.A.

**INCOME TAX** 

This amounts to 7,949 thousand euros and includes, in addition to an estimate of taxes

for the period for the consolidated companies (6,018 thousand euros), the effects of deferred and/or

advance taxes on the consolidation entries, determined by reference to current and future rates, on

the basis of tax regulations (1,931 thousand euros).

In determining current taxes we have taken special account of the tax liability expected

at the closure of the period and the positive benefits for the Parent Company at the end of the period

following the distribution of dividends from the main operating subsidiaries.

Rome, 12 September 2003

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# SCHEDULE OF THE CHANGES IN THE CONSOLIDATED NET EQUITY ACCOUNTS AS AT 30/06/2003

(in thousands of Euro)

	Balances at 31.12.02	Allocation of profits to reserves	Movements between reserves	Dividends	Amounts available – Board of Directors	Other changes	Result at 30.06.2003	Balances at 30.06.2003
Shore comital	125.000							125.000
Share capital Share premium	123.000	-	-	-	-	-	-	123.000
reserve	530.311	_	_	(2.499)	_	_	_	527.812
Legal Reserve	25.000		-	- (=1.55)		-	-	25.000
Shares reserve								
treasury shares held	164	-	-	-	-	-	_	164
Extraordinary reserve	8.300	-	-	(2.751)	-	-	-	5.549
Reserve for the acquisition								
of treasury shares	29.836	-	-	-	-	-	-	29.836
Other reserves and								
results of previous								
financial periods	20.077	-	-	(3.054)	(403)	-	-	16.620
Result for the year/period	16.690	=	-	(16.690)	=		10.943	10.943
<b>Total Net Equity</b>	_				_	•		
of the Group	755.378	-	-	(24.994)	(403)	-	10.943	740.924

# SCHEDULE OF THE CHANGES IN THE CONSOLIDATED NET EQUITY ACCOUNTS

# AS AT 31.12.02

(in thousands of euro)

	Balances at 31.12.01	Allocation of profits to reserves	Movements between reserves	Dividends	Amounts available - Board of Directors	Other Changes	Result at 31.12.2002	Balances at 31.12.2002
Share capital Share Premium	125.000	-	-	-	-	-	-	125.000
Reserve	564.809	-	(23.248)	(11.250)	-	-	-	530.311
Legal Reserve	1.752	-	23.248	-	-	-	-	25.000
Reserve for								
treasury shares held	-	-	-	-	-	164	-	164
Extraordinary reserve	1.337	-	6.963	-	-	-	-	8.300
Reserve for purchase of treasury								
shares	30.000	-	-	-	-	(164)	-	29.836
Other reserves and								
results of previous financial								
periods	24.626	-	(4.551)	-	-	2	-	20.077
Result for the year/period	22.962	-	(2.412)	(20.000)	(550)		16.690	16.690
Total Group Net Equity								
	770.486	-	-	(31.250)	(550)	2	16.690	755.378

# CALTAGIRONE EDITORE GROUP

# RECONCILIATION STATEMENT

# BETWEEN THE RESULTS FOR THE PERIOD AND THE GROUP NET SHAREHOLDERS' EQUITY AND SIMILAR CONSOLIDATED DATA

(in thousands of Euro)

# 30 June 2003

	RESULT FOR THE PERIOD	<u>NET</u> EQUITY
NET EQUITY AND RESULT FOR THE PERIOD	FOR THE FERIOD	EQUITI
AS REPORTED IN THE FINANCIAL STATEMENTS FOR THE PERIOD FOR THE		
PARENT COMPANY	2.741	716.102
Effect of consolidation of the subsidiaries	1.062	(519)
Elimination of the tax entries in the statutory accounts, net of tax impact	6.421	30.884
Elimination (gains) and losses occurring within the group, net of tax impact	1.485	3.026
Allocation of net equity accruing to minority interests	(766)	(8.569)
NET EQUITY AND RESULT FOR THE PERIOD		
AS REPORTED IN THE CONSOLIDATED FINANCIAL STATEMENTS	10.943	740.924

# **CALTAGIRONE EDITORE GROUP**

# CASH FLOW STATEMENT

(in thousands of Euro)

		30.06.2003	31.12.2002
A.	NET INITIAL MONETARY RESOURCES	525.734	557.416
В.	CASH FLOW FROM (TO) INVESTMENTS		
	Profit for the period Share of profits for the period for minority shareholders Amortisation Net (capital gains) losses from sale of tangible fixed assets (Revaluations) or writedowns of financial fixed assets (Revaluations) or writedowns of intangible fixed assets Net change in the provisions for liabilities and charges	10.943 766 9.749 (7) (80) - 7.123	16.690 690 19.158 (623) 647 - 1.919
	Net change in the provision for staff severance indemnities  Profit for the year before changes in working capital	439 <b>28.933</b>	(794) 37.687
	(Increase) Decrease in working capital credits (Increase) Decrease in inventories (Increase) Decrease of non-fixed financial assets (Increase) Decrease of trade payables and other debts (Increase) Decrease in other working capital items	(6.934) 1.826 5.542 26.719 (1.066)	4.396 606 (5.341) 1.009 (251)
		26.087 55.020	419 38.106
C.	CASH FLOW FROM (TO) INVESTMENTS		
	Investments in fixed assets: Intangible Tangible Financial: Holdings Credits Treasury shares Sale price or repayment value of fixed assets	(332) (19.443) (11.730) - - 18	(1.125) (24.606) (9.344) - (164) 2.139
D.	CASH FLOW FROM (TO) FINANCIAL OPERATIONS	(31.487)	(33.100)
Б.	Other increase (decrease) of reserves Taking out a loan Repayment of loans net of the short-term portion Repayment of fixed asset loans Distribution of profits and sums available from the Board of Directors Net change in minority shareholders' net equity	50.000 (1.678) - (25.397) (14.564) 8.361	(3.697) 112 (31.800) (1.305)
E.	CASH FLOW FOR THE PERIOD (B+C+D)	31.894	(31.682)
F.	NET FINAL SHORT-TERM MONETARY RESOURCES (A+E)	557.628	525.734

# List of holdings at 30.06.2003 under article 38 of Decree Law 127/1991

TITLE	REGISTERED OFFICE	SHARE CAPITAL	CURRENCY	OWNERS DIRECT	HIP INDIRECT THROUGH	
COMPANIES WITHIN THE CONSOLID	ATION USING TH	E FULLY INTEG	RATED METH	IOD		
IL MESSAGGERO SPA	ROME	48.598.000	Euro	90%	-	-
EDI.ME. EDIZIONI MERIDIONALI SPA	ROME	500.000	Euro	90%	-	-
PIEMME SPA	ROME	104.000	Euro	- IL ME	SSAGGERO spa	100%
IL MATTINO SOC.ED. MERIDIONALE SEM SPA	ROME	2.481.600	Euro	0,001% EMER	RA S.P.A.	99,999%
CALTANET SPA	ROME	5.414.463	Euro	98,778%	-	-
SIGMA EDITORIALE SPA	ROME	103.200	Euro	90%	-	-
CEDFIN SRL	ROME	10.200	Euro	99,995% IL MA	TTINO SEM spa	0,005%
CED LUX S.A.	LUXEMBOURG	31.000	Euro	99,99% EDI.M	E. spa	0,01%
B2WIN S.p.A.	ROME	1.000.000	Euro	- CALT	ANET spa	99,00%
				SIGM	A EDITORIALE S.P.A.	1,00%
EMERA S.P.A.	ROME	2.496.000	Euro	- IL ME	SSAGGERO spa	100%
OTHER SHAREHOLDINGS IN SUBSIDE E.DI.ME. SPORT SRL	IARIES NAPLES	10.200	Euro	- EDI.M	E. spa	99,50%
OTHER SHAREHOLDINGS						
SVILUPPO QUOTIDIANI SRL	ROME	45.900	Euro	- EDI.M	E. spa	16,666%
RCS MEDIAGROUP	MILANO	760.559.800	Euro	2,05%		
EUROQUBE S.A.	BELGIUM	77.461.250	Euro	- CALT	ANET spa	18,17%

# BALANCE SHEETS (in thousands of Euro)

	30.06.2003	31.12.2002	30.06.2002
ASSETS (A) SHARE CALLS DUE FROM MEMBERS	-	-	-
(B) FIXED ASSETS			
I. INTANGIBLE FIXED ASSETS			
1. Start-up, formation and expansion costs	12.677	15.847	19.016
7. Others	23	24	26
	12.700	15.871	19.042
II. TANGIBLE FIXED ASSETS	-	-	-
III. FINANCIAL FIXED ASSETS			
1. Shareholdings in:			
a) subsidiaries	57.181	188.270	229.293
b) other firms	52.725	52.577	52.576
	109.906	240.847	281.869
4. Treasury shares:	164	164	-
TOTAL FIXED ASSETS (B)	122.770	256.882	300.911
(C) WORKING CAPITAL			
I. INVENTORIES	-	-	-
II. RECEIVABLES			
2. To subsidiaries			
due within the subsequent financial year	68.858	22.166	520.542
5. From others:			
due within the subsequent financial year	5.775	10.907	2
8. Credits to other affiliated companies			
due within the subsequent financial year	1 <b>74.634</b>	1 <b>33.074</b>	- 520.544
	7 1100 1	20.071	2201011
III. NON-FIXED FINANCIAL ASSETS			
4. Other shareholdings	-	-	-
IV. CASH AND CASH EQUIVALENTS			
1. Bank and postal deposits	557.929	532.204	10
3. Cash and cash equivalents	-	-	-
	557.929	532.204	10
TOTAL WORKING CAPITAL (C)	632.563	565.278	520.554
D) ACCRUALS AND DEFERRALS	1.172	239	-
TOTAL ASSETS	756.505	822.399	821.465

# BALANCE SHEETS (in thousands of Euro)

	30.06.2003	31.12.2002	30.06.2002
LIABILITIES			
A. NET EQUITY I. CAPITAL	125.000	125.000	125.000
II. SHARE PREMIUM RESERVE	527.812	530.311	530.311
III. REVALUATION RESERVES	327.012	550.511	550.511
IV. LEGAL RESERVE	25.000	25.000	25.000
V. RESERVE FOR TREASURY SHARES HELD	164	164	-
VI. STATUTORY RESERVES	-	-	-
VII. OTHER RESERVES	35.385	38.137	38.301
VIII. PROFITS CARRIED-FORWARD	-	-	-
IX. PROFIT ( LOSS) FOR THE YEAR/PERIOD	2.741	20.146	(4.162)
TOTAL (A) NET EQUITY	716.102	738.758	714.450
B. PROVISIONS FOR RISKS AND CHARGES	519	-	-
C. EMPLOYEES SEVERANCE INDEMNITY	69	70	50
D. PAYABLES			
3. Due to Banks			
due within the subsequent financial year	727	582	2.907
4. Payables to other financial institutions:			
due within the subsequent financial year	1.011	989	694
due after the subsequent financial year	9.174	9.685	10.458
	10.185	10.674	11.152
6. Due to suppliers:			
due within the subsequent financial year	243	170	119
ione within the subsequent manifest year	2.0	1,0	117
8. Payables to subsidiaries:			
due within the subsequent financial year	1.789	70.777	2.646
due after the subsequent financial year	-	-	88.372
	1.789	70.777	91.018
11. Tax payables:			
due within the subsequent financial year	62	52	420
12. Payables to pension and social security institutions			
due within the subsequent financial year	18	32	16
13. Other payables:			
due within the subsequent financial year	26.681	1.284	1.283
15. Payables to other affiliated companies:			
due within the subsequent financial year	110	-	50
TOTAL (D) PAYABLES	39.815	83.571	106.965
E. ACCRUALS AND DEFERRALS	-	-	-
		044 400	044 447
TOTAL LIABILITIES	756.505	822.399	821.465

# RECLASSIFIED INCOME STATEMENT

(CONSOB letter No. 94001437 of 23 February 1994)

(in thousands of Euro)

	30.06.2003	31.12.2002	30.06.2002
Dividends and tax credits from holdings in subsidiaries	-	51.391	1.057
Dividends and tax credits from other holdings	-	-	-
Capital gains from other holdings	-	-	-
TOTAL REVENUES FROM SHAREHOLDINGS	-	51.391	1.057
OTHER FINANCIAL INCOME	8.003	2.855	114
Interest and financial charges to subsidiaries	(43)	(2.924)	(1.442)
Interest and financial charges from third parties	(203)	(526)	(247)
TOTAL INTEREST AND OTHER FINANCIAL CHARGES	(246)	(3.450)	(1.689)
TOTAL FINANCIAL REVENUES AND COSTS	7.757	50.796	(518)
Writedowns	(7)	(22.105)	-
TOTAL ADJUSTMENTS TO FINANCIAL ASSETS	(7)	(22.105)	-
OPERATIONAL COSTS, NORMAL ACTIVITIES	(3.890)	(7.583)	(3.644)
EXTRAORDINARY REVENUES AND COSTS	(26)	(1)	-
RESULT BEFORE TAXES	3.834	21.107	(4.162)
INCOME TAX	(1.093)	(961)	-
RESULT FOR THE YEAR/PERIOD	2.741	20.146	(4.162)

# List of holdings at 30.06.2003 under article 120 of Decree Law n. 58 of 24.02.1998

(Caltagirone Editore S.p.A.)

# (publication in compliance with article 126 of CONSOB ruling 11971 of 14 May 1999)

TITLE	REGISTERED	SHARE	CURRENCY	OWNERSHIP		
	OFFICE	CAPITAL		DIRECT	INDIRECT THROUGH	
						_
IL MESSAGGERO SPA	ROME	48.598.000,00	Euro	90,00%	-	-
E.DI.ME. EDIZIONI MERIDIONALI SPA	ROME	500.000,00	Euro	90,00%	-	-
PIEMME SPA	ROME	104.000,00	Euro	- 1	L MESSAGGERO spa	100,00%
IL MATTINO SOC.ED. MERIDIONALE SEM SPA	ROME	2.481.600,00	Euro	0,001% E	EMERA SPA	99,999%
CALTANET SPA	ROME	5.414.463,00	Euro	98,778%	-	-
SIGMA EDITORIALE SPA	ROME	103.200,00	Euro	90,00%	-	-
CEDFIN SRL	ROME	10.200,00	Euro	99,995% I	L MATTINO SEM spa	0,005%
E.DI.ME. SPORT SRL	NAPLES	10.200,00	Euro	- E	EDI.ME. spa	99,50%
SVILUPPO QUOTIDIANI SRL	ROME	45.900,00	Euro	- E	EDI.ME. spa	16,666%
CED LUX S.A.	LUXEMBOURG	31.000,00	Euro	99,99% E	EDI.ME. spa	0,01%
EUROQUBE S.A.	BELGIUM	77.461.250,00	Euro	- (	CALTANET spa	18,17%
B2WIN S.p.A.	ROME	1.000.000,00	Euro	- (	CALTANET spa	99,00%
				5	SIGMA EDITORIALE SPA	1,00%
EMERA SPA	ROME	2.496.000,00	Euro	I	L MESSAGGERO spa	100%
NOISETTE SERVICOS DE CONSULTORIA LDA	PORTUGAL	5.000,00	Euro	- (	CEDFIN SRL	98,00%
				5	SIGMA EDITORIALE SPA	2,00%