

CALTAGIRONE EDITORE: Board of Directors approves 2007 results

- Revenues: Euro 326.8 million (+7.3%)
- Ebitda: Euro 55.2 million (8.8%)
- Net profit: Euro 61.2 million (+92.4%)
- Dividend: 0.20 Euro per share

Rome, March 18th, 2008 - The Board of Directors of Caltagirone Editore, chaired by Francesco Gaetano Caltagirone, today approved the annual accounts for the year ended December 31st, 2007.

Financial highlights (millions of Euro)

| | 2007 | 2006 | Change |
|------------|-------|-------|--------|
| Revenues | 326.8 | 304.7 | +7.3% |
| Ebitda | 55.2 | 50.7 | +8.8% |
| EBIT | 39.6 | 36 | +10.1% |
| Net profit | 61.2 | 31.8 | +92.4% |

Caltagirone Editore reports growth in all 2007 results with **revenues** for the full year up 7.3% to Euro 326.8 million (Euro 304.7 million in 2006) partly thanks to the enlargement of the consolidation area with the acquisition of II Gazzettino, consolidated for only 6 months in 2006.

This revenue growth resulted in an **Ebitda** figure of Euro 55.2 million (Euro 50.7 million in 2006) and does not include the Euro 1.6 million negative impact from the pension reform. The **Ebit** grew to Euro 39.6 million (Euro 36 million in the previous year).

The **net profit** of Euro 61.2 million (Euro 31.8 million in 2006) benefited from the **financial result** of Euro 27.2 million (Euro 5.9 million in 2006). This increase is due to extraordinary income on the sale of shares in listed companies and of B2Win and the effect of the adjustment of deferred tax assets and liabilities following the reduction of the income and regional tax rates introduced by the 2008 Finance Act.



Net Cash position improved to Euro 311 million from Euro 288.6 million in 2006. The increase is due to cash flow generated from ordinary and extraordinary operating activity, net of dividends.

At December 31st, 2007, there were **1,266 employees** (1,319 at December 31st, 2006).

2007 performance on like-for-like basis

For a better comparison of the data between the two periods, the results of II Gazzettino for the first 6 months of 2007 and the contribution of B2Win in the second half of the year were excluded. The results on a like-for-like basis are positive. Growth in Ebitda to Euro 52 million (Euro 50.7 million in 2006), Ebit to Euro 38.1 million (Euro 36 million in 2006) and net profit to Euro 61 million (Euro 31.8 million in 2006). Revenues of Euro 296.4 million compared to Euro 301.2 million in the previous year due to the reduced number of add-ons (-58.3%). Excluding II Gazzettino, advertising revenues remain stable (+1.6%) to Euro 195.2 million compared to Euro 192.2 million in 2006 and circulation revenues grew from Euro 78.2 million in 2006 to Euro 79.9 million (+2.1%).

Significant events in the year

In December 2007, Caltanet was incorporated into II Messaggero; the merger fulfilled various economic/industrial needs arising from the growing necessity to develop the internet in the publishing world. In the second half of the year, II Messaggero started the development of its online newspaper, benefiting from the synergies of the integration of the two companies.

The Board of Directors of Caltagirone Editore resolved to propose to the Shareholders' Meeting, called for April 22nd, 2008, the distribution of a **dividend** of Euro 0.20 per share. The dividend coupon is proposed for May 19th, 2008 with a payment date of May 22nd, 2008.



The Executive responsible for the preparation of the corporate accounting documents, Roberto Di Muzio, declares in accordance with article 154 bis, paragraph 2, of the Consolidated Finance Act, that the accounting information contained in the present press release corresponds to the underlying accounting documents, records and accounting entries.

The consolidated and parent company balance sheets and income statements are attached, providing greater information in relation to the financial position and performance of the Company and of the Group. The financial statements are currently being examined by the independent audit firm and by the Board of Statutory Auditors.

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CALTAGIRONE EDITORE GROUP

<u>CONSOLIDATED BALANCE SHEET</u> (in thousands of Euro)

ASSETS

| | Note | 31/12/2007 | 31/12/2006 |
|---|------|------------|------------|
| Non-current assets | | | |
| Intangible assets with definite life | 1 | 3.685 | 3.972 |
| Goodwill and other indefinite intangible assets | 2 | 477.219 | 477.220 |
| Property, plant and equipment | 3 | 103.142 | 110.409 |
| Equity investmentsat cost | 4 | 3.127 | 4.750 |
| Equity investments at equity | 5 | 4.941 | 391 |
| Investments and non-current securities | 6 | 37.510 | 53.966 |
| Non-current financial assets | 7 | 27 | 28 |
| Other non-current assets | 8 | 1.209 | 1.789 |
| Deferred tax assets | 9 | 21.215 | 26.674 |
| TOTAL NON-CURRENT ASSETS | | 652.075 | 679.199 |
| Current assets | | | |
| Inventories | 10 | 3.776 | 4.264 |
| Trade receivables | 11 | 98.759 | 95.186 |
| Current financial assets | 12 | 2.461 | 2.209 |
| Tax receivables | 9 | 1.107 | 3.150 |
| Other current assets | 13 | 2.176 | 3.853 |
| | 14 | 444.146 | 423.233 |
| TOTAL CURRENT ASSETS | | 552.425 | 531.895 |
| TOTAL ASSETS | | 1.204.500 | 1.211.094 |

CALTAGIRONE EDITORE GROUP

<u>CONSOLIDATED BALANCE SHEET</u> (in thousand of Euro)

LIA BILITIES & EQUITY

| | Note | 31/12/2007 | 31/12/2006 |
|---|------|------------|------------|
| Shareholders' Equity | | | |
| Share capital | | 125.000 | 125.000 |
| Share capital issue costs | | (18.865) | (18.865) |
| Other reserves | | 695.922 | 714.058 |
| Profit/(loss) for the year | | 61.241 | 31.837 |
| Group shareholders' equity | | 863.298 | 852.030 |
| Minority interest shareholders' equity | | 2.842 | 2.475 |
| TOTAL SHAREHOLDERS' EQUITY | 15 | 866.140 | 854.505 |
| Non-current liabilities | | | |
| Employee provisions | 17 | 46.185 | 48.369 |
| Other non-current provisions | 18 | 8.871 | 10.963 |
| Medium/long term debt | 16 | 104.410 | 112.315 |
| Other non-current liabilities | 20 | 3.420 | 3.011 |
| Deferred tax liabilities | 9 | 63.985 | 71.419 |
| NON-CURRENT LIABILITIES | | 226.871 | 246.077 |
| Current liabilities | | | |
| Current provisions | 18 | 3.683 | 2.468 |
| Trade payables | 19 | 38.709 | 48.084 |
| Short-term debt | 16 | 31.140 | 22.691 |
| Other current liabilities | 20 | 37.957 | 37.269 |
| CURRENT LIABILITIES & PROVISIONS | | 111.489 | 110.512 |
| TOTAL LIABILITIES AND EQUITY | | 1.204.500 | 1.211.094 |

CALTAGIRONE EDITORE GROUP

<u>CONSOLIDATED INCOME STATEMENT</u> (in thousands of Euro)

INCOME STATEMENT

| | Note | 2007 | 2006 |
|--|------|---------|---------|
| Revenues | | | |
| Revenues from sales and supply of services | 21 | 317.404 | 298.785 |
| Other operating revenues | 22 | 9.483 | 5.951 |
| TOTAL REVENUES | | 326.887 | 304.736 |
| Costs | | | |
| Raw material costs | 23 | 39.133 | 34.458 |
| Labour costs | 17 | 113.021 | 98.059 |
| Other operating costs | 24 | 121.067 | 121.488 |
| TOTAL COSTS | | 273.221 | 254.005 |
| EBITDA | | 53.666 | 50.731 |
| Depreciation, amortisation, provisions & write-downs | 25 | 13.988 | 14.696 |
| EBIT | | 39.678 | 36.035 |
| Share of expenses/(income) from equity investments | | 3 | - |
| Financial income | | 37.746 | 16.170 |
| Financial charges | | 10.520 | 10.195 |
| Financial result | 26 | 27.226 | 5.975 |
| PROFIT BEFORE TAX | | 66.907 | 42.010 |
| Income taxes | 9 | 4.812 | 9.059 |
| PROFIT FROM CONTINUING OPERATIONS | | 62.095 | 32.951 |
| NET PROFIT FOR THE YEAR | | 62.095 | 32.951 |
| Group net profit | | 61.241 | 31.837 |
| Minority interest net profit | | 854 | 1.114 |
| Earnings per share | 27 | 0,490 | 0,255 |
| Diluted earnings per share | 27 | 0,490 | 0,255 |

CALTAGIRONE EDITORE S.p.A.

<u>BALANCE SHEET</u> <u>(in Euro)</u>

ASSETS

| | Note | 31/12/2007 | 31/12/2006 |
|--------------------------------------|------|-------------|-------------|
| Non-current assets | | | |
| Intangible assets with definite life | 1 | 10.886 | 13.608 |
| Property, plant and equipment | 2 | 65.322 | 116.795 |
| Equity investments at cost | 3 | | |
| subsidiaries | | 438.564.764 | 426.957.969 |
| associated companies | | 6.536.000 | - |
| Deferred tax assets | 4 | 5.045.236 | 2.619.748 |
| TOTAL NON-CURRENT ASSETS | | 450.222.208 | 429.708.120 |
| Current assets | | | |
| Trade receivables | 5 | 89.420 | 76.033 |
| of which related parties | | 85.455 | 75.189 |
| Current financial assets | 6 | 111.563.693 | 365.609.183 |
| of which related parties | | 110.670.089 | 365.579.446 |
| Tax receivables | 4 | 242.730 | 1.930.050 |
| Other current assets | 7 | 1.294.416 | 3.810.237 |
| of which related parties | | 1.230.426 | 3.733.264 |
| Cash and cash equivalents | 8 | 265.091.255 | 21.684.479 |
| TOTAL CURRENT ASSETS | | 378.281.514 | 393.109.982 |
| TOTAL ASSETS | | 828.503.722 | 822.818.102 |

CALTAGIRONE EDITORE S.p.A.

<u>BALANCE SHEET</u> (in Euro)

LIA BILITIES & EQUITY

| | Note | 31/12/2007 | 31/12/2006 |
|---|------|--------------|--------------|
| Shareholders' Equity | | | |
| Share capital | | 125.000.000 | 125.000.000 |
| Share capital issue costs | | (18.864.965) | (18.864.965) |
| Other reserves | | 573.055.372 | 568.697.884 |
| Profit for the year | | 74.184.792 | 29.524.556 |
| TOTAL SHAREHOLDERS' EQUITY | 9 | 753.375.199 | 704.357.475 |
| Non-current liabilities | | | |
| Employee provisions | 11 | 32.663 | 25.937 |
| Medium/long term debt | 10 | 53.761.536 | 56.932.051 |
| Deferred tax liabilities | 4 | 3.607 | 85.293 |
| NON-CURRENT LIABILITIES | | 53.797.806 | 57.043.281 |
| Current liabilities | | | |
| Trade payables | 12 | 432.675 | 590.026 |
| of which related parties | | 224.895 | 238.019 |
| Short-term debt | 10 | 13.344.194 | 54.178.413 |
| of which related parties | | 12.113.000 | 53.000.000 |
| Tax payables | 4 | 2.132 | 2.131 |
| Other current liabilities | 13 | 7.551.716 | 6.646.776 |
| of which related parties | | 2.862.897 | 2.838.584 |
| CURRENT LIABILITIES & PROVISIONS | | 21.330.717 | 61.417.346 |
| TOTAL LIABILITIES AND EQUITY | | 828.503.722 | 822.818.102 |

CALTAGIRONE EDITORE S.p.A.

INCOME STATEMENT (in Euro)

INCOME STATEMENT

| Note | 2007 | 2006 |
|------|----------------|--|
| | | |
| 14 | 128.998 | 85.461 |
| | 73.068 | 75.189 |
| | 128.998 | 85.461 |
| | | |
| 11 | 482.618 | 434.723 |
| 15 | 1.380.107 | 1.598.675 |
| | 472.768 | 486.392 |
| | 1.862.725 | 2.033.398 |
| | (1.733.727) | (1.947.937) |
| 16 | 58.386 | 58.123 |
| | (1.792.113) | (2.006.060) |
| | 88.652.660 | 36.023.929 |
| | 87.200.097 | 34.468.557 |
| | 13.378.509 | 6.631.530 |
| | 10.766.318 | 3.458.230 |
| 17 | 75.274.151 | 29.392.399 |
| | 73.482.038 | 27.386.339 |
| | (702.754) | (2.138.217) |
| | 74.184.792 | 29.524.556 |
| | 74.184.792 | 29.524.556 |
| | 14 11 15 | 14 128.998 73.068 128.998 11 482.618 15 1.380.107 472.768 1.862.725 (1.733.727) 16 16 58.386 (1.792.113) 88.652.660 87.200.097 13.378.509 10.766.318 17 75.274.151 73.482.038 (702.754) 74.184.792 |