

Caltagirone Editore: the Board of Directors approves the 2014 first half results

- Revenues: Euro 83.3 million (Euro 89.4 million as of June 30th 2013)
- EBITDA: Euro -2.9 million (Euro -2.2 million as of June 30th 2013)
- Pretax result: Euro -3.4 million (Euro -3.6 million as of June 30th 2013)
- Group Net Loss: Euro -5 million (Euro 3.7 million as of June 30th 2013)
- Group digital activities growth continues: 710 thousands unique daily users were reached in April; +76% internet advertising revenue compared to H1 2013; 10% contribution to Group Revenue from internet

Rome, July 24th 2014 - The Board of Directors of Caltagirone Editore, chaired by Cav. Lav. Francesco Gaetano Caltagirone, today approved first half 2014 results.

Caltagirone Editore Group closed the first half of 2014 with results still suffering from the domestic economic downturn and its negative repercussions on the publishing industry. However first half results show the effectiveness of cost control and cost cutting efforts undertaken as well as the positive impact on audience and overall revenue contribution of Group internet investments.

Revenues reached Euro 83.3 million, down by 6.7% compared to the corresponding period of 2013, due to declining circulation and advertising revenues. In particular, circulation revenue amounted to Euro 34.8 million, down by 6.5% compared to H1 2013, suffering from a shrinking printed and digital circulation market declining by 7% from January to May 2014.

On the contrary, the Group websites recorded positive performance, reaching 710 thousand unique daily users in April. Compared to the first half of 2013, *llcorriereadriatico.it* recorded a 64.2% increase in unique daily users, Ilmattino.it +63.6%, *llgazzettino.it* +49% and *llmessaggero.it* +41.8%. The Group is today the third digital information provider in Italy.

In particular, Group advertising revenues reached Euro 45.3 million, down by 6.8% compared to the corresponding period of 2013. Advertising revenue on Group titles declined by 12.3%, in line with the industry average (12.4% in the first five months of 2014). Internet advertising keeps bucking the trend, with an increase of 76% compared to H1 2013 against an industry decline of 2.1% and today accounts for around 10% of Group advertising revenue.

In H1 2013 advertising revenues of the free newspaper Leggo were positive too, recording an increase of 9.5% compared to H1 2013 thanks to internet advertising revenues.

Ebitda was a negative Euro 2.9 million (negative Euro 2.2 million at June 30th 2013). Revenue contraction was partly offset by operating costs reductions (-5.8%



compared to the first half of 2013). In particular, labor cost, net of non-recurring charges, decreased by 5.6% as a result of reorganization plans undertaken in previous years.

Net financial result reached Euro 4.2 million (Euro 3.5 million in H1 2013).

Group pretax loss was Euro 3.4 million (loss of Euro 3.6 million at June 30th 2013).

Group net loss was equal to Euro 5 million (loss of Euro 3.7 million in the corresponding period of 2013) due taxes.

Net cash position reached Euro 132.5 million down by approximately Euro 4.9 million from December 31st, 2013.

Group shareholders' equity declined to Euro 619.3 million (Euro 625.6 million as of December 31st 2013).

2014 Outlook and events after the first half

The sector backdrop keeps being affected by significant uncertainty against which the Group continues to undertake a strict cost control and cost reduction policy.

The Executive responsible for the preparation of the corporate accounting documents, Roberto Di Muzio, declares in accordance with article 154 bis, paragraph 2, of the "Testo Unico della Finanza", that the accounting information contained in the present press release corresponds to the underlying documents, records and accounting entries.

The balance sheet and income statement are attached, currently being examined by the independent audit firm and by the Board of Statutory Auditors.

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CALTAGIRONE EDITORE GROUP CONSOLIDATED BALANCE SHEET



ASSETS		
(in thousands of Euro)	30 June	31 December
	2014	2013
Non-current assets		
Intangible assets with definite life	1,040	1,285
Goodwill and other indefinite intangible assets	342,735	342,735
Property, plant and equipment	55,167	58,813
Equity investments valued at net equity	908	777
Equity investments and non-current securities	139,171	139,704
Non-current financial assets	39	43
Other non-current assets	522	453
Deferred tax assets	45,794	43,461
TOTAL NON-CURRENT ASSETS	585,376	587,271
Current assets		
Inventories	2,494	2,317
Trade receivables	56,885	59,483
of which related parties	2,023	1,971
Current financial assets	14	3
Tax receivables	1,569	4,121
Other current assets	2,579	1,279
of which related parties	-	4
Cash and cash equivalents	187,080	186,633
of which related parties	376	770
TOTAL CURRENT ASSETS	250,621	253,836
TOTAL ASSETS	835,997	841,107

CALTAGIRONE EDITORE GROUP CONSOLIDATED BALANCE SHEET

LIABILITIES



SHAREHOLDERS' EQUITY AND LIABILITIES 30 June **31 December** (in thousands of Euro) 2013 2014 Shareholders' Equity Share capital 125,000 125,000 Share capital issue costs (18,865)(18.865)Reserves 518,142 594,936 Profit/(loss) for the period (5,024) (75, 432)Group shareholders' equity 619,253 625,639 Minority interest shareholders' equity 25 68 **TOTAL SHAREHOLDERS' EQUITY** 625,707 619,278 LIABILITIES **Non-current liabilities Employee** provisions 28,286 29,410 Other non-current provisions 5.806 6.684 Non-current financial liabilities 16,090 18,652 2,799 Other non-current liabilities 2,782 Deferred tax liabilities 65,898 65,480 **TOTAL NON-CURRENT LIABILITIES** 118,862 123,025 **Current liabilities Current provisions** 5,598 5,862 Trade payables 23,491 24,576 of which related parties 1,588 1,230 Current financial liabilities 38,522 30,544 of which related parties 8,445 5,845 Other current liabilities 30.246 31.393 of which related parties 26 35 TOTAL CURRENT LIABILITIES 97,857 92,375 **TOTAL LIABILITIES** 216,719 215,400 TOTAL SHAREHOLDERS' EQUITY AND 835,997 841,107

CALTAGIRONE EDITORE GROUP CONSOLIDATED INCOME STATEMENT



(in thousands of Euro)	1 st half 2014	1 st half 2013
Revenues Revenues from sales and supply of services of which related parties	80,460 769	86,120 796
Other operating revenues of which related parties TOTAL REVENUES	2,885 48 83,345	3,233 46 89,353
Costs Raw material costs Personnel costs of which restructuring charges Other operating charges of which related parties	9,440 40,450 <i>816</i> 36,315 <i>3,403</i>	10,373 43,101 1,106 38,044 3,428
TOTAL COSTS	86,205	5,420 91,518
EBITDA	(2,860)	(2,165)
A & D, Provisions and Write-downs	4,912	4,832
EBIT	(7,772)	(6,997)
Net result of the share of associates	127	(167)
Financial income of which related parties Financial charges of which related parties Net financial result	5,258 3,266 (1,030) (111) 4,228	4,521 2,526 (992) (68) 3,529
PROFIT/(LOSS) BEFORE TAX	(3,417)	(3,635)
Income taxes for the period	(1,650)	(104)
PROFIT/(LOSS) FROM CONTINUING OPERATIONS	(5,067)	(3,739)
NET PROFIT/(LOSS) FOR THE PERIOD Group net loss Minority interest share	(5,067) (5,024) (43)	(3,739) (3,697) (42)
Earnings per share (Euro per share) Diluted earnings per share (Euro per share)	(0.041) (0.041)	(0.030) (0.030)

CALTAGIRONE EDITORE GROUP

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Consolidated Comprehensive Income Statement

(in Euro thousands)	1 st half 2014	1 st half 2013
Net loss for the period	(5,067)	(3,739)
Items which may be reclassified subsequently to profit/(loss) for the period		
Gain/(loss) from recalculation of AFS financial assets, net of fiscal effect	(1,072)	(1,470)
Total other items of the Comprehensive Income Statement	(1,072)	(1,470)
Total comprehensive loss for the period	(6,139)	(5,209)
Attributable to:		
Parent Company shareholders Minority interest	(6,096) (43)	(5,167) (42)

Caltagirone Editore Group Consolidated Cash Flow Statement



in Euro thousands	1 st half 2014	1 st half 2013
CASH AND CASH EQUIV. AT BEGINNING OF YEAR	186,633	188,902
Net loss for the period	(5,067)	(3,739)
Amortisation & Depreciation	4,173	4,254
(Revaluations) and write-downs	637	557
Net result of the share of associates	(127)	167
Net financial income/(charges)	(4,230)	(3,669)
(Gains)/losses on disposals	(5)	(5)
Income taxes	1,650	104
Changes in employee provisions	(1,364)	(2,240)
Changes in current and non-current provisions	(1,141)	(5,586)
OPER. CASH FLOW BEFORE CHAN. IN W.CAPITAL	(5,474)	(10,157)
(Increase) Decrease in inventories	(177)	462
(Increase) Decrease in Trade receivables	1,963	1,507
Increase (Decrease) in Trade payables	(1,067)	(2,685)
Change in other current and non-current liabilities	(2,547)	(1,561)
Change in deferred and current income taxes	1,225	(954)
OPERATING CASH FLOW	(6,077)	(13,388)
Dividends received	2,565	1,770
Interest received	1,977	2,703
Interest paid	(655)	(453)
Income taxes paid	(2,266)	(899)
A) CASH FLOW FROM OPERATING ACTIVITIES	(4,456)	(10,267)
Investments in intangible fixed assets	(90)	(99)
Investments in tangible fixed assets	(226)	(395)
Non-current investments and securities	-	(6)
Sale of intangible and tangible assets	27	22
Change in non-current fin. assets	4	(63)
Change in current fin. assets	7	(41)
Altre Var. Attiv. Investimento	176	-
B) CASH FLOW FROM INVESTING ACTIVITIES	(102)	(582)
Change in non-current fin. liabilities	(2,562)	(2,545)
Change in current fin. liabilities	7,858	12,801
Other changes	(291)	-
C) CASH FLOW FROM FINANCING ACTIVITIES	5,005	10,256
D) Effect exc. diffs. on cash & cash equivalents	-	-
Change in net liquidity	447	(593)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	187,080	188,309