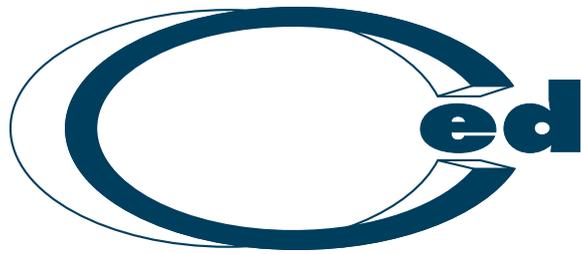




**CALTAGIRONE EDITORE**

**2018 ANNUAL REPORT  
NINETEENTH FISCAL YEAR**





**CALTAGIRONE EDITORE**

**2018 ANNUAL REPORT | NINETEENTH FISCAL YEAR**

**CALTAGIRONE EDITORE SPA**

**Head office** Via Barberini, 28 - 00187 Rome (Italy)

**Share capital** Euro 125,000,000

**Internal Revenue Code and VAT** n. 05897851001

**Registered with the C.C.I.A.A. of Rome** REG 935017

# SHAREHOLDERS' MEETING OF APRIL 15<sup>TH</sup> 2019

## AGENDA

1. Presentation of the Separate and Consolidated Financial Statements for the year ended December 31<sup>st</sup>, 2018, together with the Directors' Report, Board of Statutory Auditors' Report and the Independent Auditors' Report; resolutions thereon;
2. Remuneration Report in accordance with Article 123-ter paragraph 6 of Legislative Decree 58/98; resolutions thereon.

# CORPORATE BOARDS

## **Board of Directors**

### **CHAIRMAN**

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Francesco Gianni \*

### **VICE CHAIRMAN**

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Azzurra Caltagirone

### **AMMINISTRATORE DELEGATO**

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Albino Majore

### **DIRECTORS**

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Alessandro Caltagirone  
Francesco Caltagirone  
Tatiana Caltagirone  
Antonio Catricalà \*  
Massimo Confortini \*  
Mario Delfini  
Annamaria Malato \*  
Valeria Ninfadoro \*  
Giacomo Scribani Rossi \*

## **Board of Statutory Auditors**

### **CHAIRMAN**

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Matteo Tiezzi

### **STATUTORY AUDITORS**

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Antonio Staffa  
Maria Assunta Coluccia

## **Executive Responsible**

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Fabrizio Caprara

## **Independent Audit Firm**

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PricewaterhouseCoopers SpA

\* Independent directors

# DELEGATED POWERS

In accordance with Consob recommendation No. 97001574 of February 20<sup>th</sup> 1997 the nature of the powers delegated to the members of the Board of Directors are reported below

## **Chairman**

The Chairman has the power to carry out, with sole signature, all the acts of ordinary administration within the limits conferred by the Board of Directors.

## **Chief Executive Officer**

The Chief Executive Officer has the power to carry out, with sole signature, all the acts of ordinary administration within the limits conferred by the Board of Directors.



# CONTENTS

Director's report on the Group results for the year ended december 31 <sup>st</sup> 2018	8
Reconciliation between the net result and the net equity of the parent company and the consolidated net result and net equity	22
List of investments at 31.12.2018	23

## **CONSOLIDATED FINANCIAL STATEMENTS AT DECEMBER 31<sup>ST</sup> 2018**

Consolidated financial statements	26
Notes to the consolidated financial statements	36
Declaration of the consolidated financial statements	88

## **STATUTORY FINANCIAL STATEMENTS AT DECEMBER 31<sup>ST</sup> 2018**

Parent Company Financial statements	92
Notes to the financial statements	102
Declaration of the financial statements	139
Controlled Companies and main investments at December 31 <sup>st</sup> 2018	140

# DIRECTOR'S REPORT ON THE GROUP RESULTS FOR THE YEAR ENDED DECEMBER 31<sup>ST</sup> 2018

## INTRODUCTION

The present Directors' Report refers to the Consolidated and Separate Financial Statements of Caltagirone Editore SpA (hereafter also "the Group") at December 31<sup>st</sup> 2018, prepared in accordance with International Financial Reporting Standards (IFRS), International Accounting Standards (IAS) and the interpretations of the International Financial Reporting Interpretations Committee (IFRIC) and of the Standing Interpretations Committee (SIC), approved by the European Commission (hereinafter "IFRS").

The present Report should be read together with the Consolidated and Separate Financial Statements and the relative Notes, which constitute the Annual Accounts for 2018.

From January 1<sup>st</sup> 2018, the Group adopted, among others, two new accounting standards: IFRS 9 - Financial Instruments and IFRS 15 - Revenue from Contracts with Customers. It is highlighted in this regard that the application of IFRS 15 principally resulted in the recognition of circulation revenues on the basis of the cover price, gross of fees paid, including therefore the portion recognised to distributors and newsstand owners. Consequently and differing from the preceding accounting treatment, this fee was recognised separately as a distribution cost and no longer reduces the revenue figure; in addition, consolidated advertising revenues were stated net of publisher fees from advertising on behalf of third-party publishers, previously recognised to service costs.

For comparability, the circulation and advertising revenue accounts of the income statement for the year 2017 were restated and consequently, for a similar amount, service costs (as per the new indications of IFRS 15). This restatement did not impact the operating result, the net profit for the period or shareholders' equity.

## GROUP OPERATIONS

The table below illustrates the key financial results for the year 2018 compared to the previous year.

	2018	2017	cge.	cge. %
<b>OPERATING REVENUES</b>	<b>143,964</b>	<b>155,309</b>	<b>(11,345)</b>	<b>(7.3%)</b>
Circulation revenues	65,825	71,736	(5,911)	(8.2%)
Advertising revenues	70,383	76,331	(5,948)	(7.8%)
Web content sales revenues	2,556	1,533	1,023	66.7%
Promotion revenues	410	812	(402)	(49.5%)
Other revenues and income	4,790	4,897	(107)	(2.2%)
<b>OPERATING COSTS</b>	<b>(143,154)</b>	<b>(155,431)</b>	<b>12,277</b>	<b>7.9%</b>
Raw materials, supplies & consumables	(12,368)	(13,548)	1,180	8.7%
Labour costs	(58,005)	(64,395)	6,390	9.9%
Other operating charges	(72,781)	(77,488)	4,707	6.1%
<b>EBITDA</b>	<b>810</b>	<b>(122)</b>	<b>932</b>	<b>763.9%</b>
Amortisation, depreciation, write-downs & provisions	(18,247)	(43,292)	25,045	57.9%
<b>EBIT</b>	<b>(17,437)</b>	<b>(43,414)</b>	<b>25,977</b>	<b>59.8%</b>
Financial income	5,699	4,641	1,058	22.8%
Financial expenses	(740)	(867)	127	14.6%
<b>NET FINANCIAL INCOME</b>	<b>4,959</b>	<b>3,774</b>	<b>1,185</b>	<b>31.4%</b>
<b>LOSS BEFORE TAXES</b>	<b>(12,478)</b>	<b>(39,640)</b>	<b>27,162</b>	<b>68.5%</b>
Income taxes	4,180	10,007	(5,827)	58.2%
<b>LOSS FOR THE YEAR</b>	<b>(8,298)</b>	<b>(29,633)</b>	<b>21,335</b>	<b>72.0%</b>
Minority interest	-	-	-	0.0%
<b>GROUP NET LOSS</b>	<b>(8,298)</b>	<b>(29,633)</b>	<b>21,335</b>	<b>72.0%</b>

*Euro thousands*

In 2018, the Group reported Operating Revenues of Euro 143.9 million, reducing 7.3%, following a contraction in circulation revenues (-8.2%) and advertising revenues (-7.8%).

Raw material costs decreased 8.7% - principally due to the lower quantities utilised in the production process, which permitted the absorption of the significant increase in the international price of paper.

Labour costs, including non-recurring charges of Euro 1.7 million (Euro 3.7 million in 2017) - principally due to the reorganisation plans put in place by a number of Group companies - decreased 9.9%. On a like-for-like basis, excluding these extraordinary charges, labour costs decreased 7.2% on the previous year, due to the restructuring carried out in previous years.

Other operating charges decreased overall 6.1% due to the Group's reorganisation process by functional area, which generated a number of cost savings - in particular for service costs.

2018 EBITDA was Euro 810 thousand (EBITDA loss of Euro 122 thousand in 2017). EBIT saw a loss of Euro 17.4 million (loss of Euro 43.4 million in 2017) and includes the write-down of indefinite life intangible assets, for Euro 14.6 million (Euro 35.1 million in 2017), amortisation and depreciation for Euro 2.8 million (Euro 6.6 million in 2017), provisions for risks for Euro 361 thousand (Euro 209 thousand in 2017) and doubtful debts for Euro 479 thousand (Euro 1.4 million in 2017).

Net financial income of Euro 4.9 million (Net financial income of Euro 3.8 million in 2017), principally include dividends on listed shares in the period of approx. Euro 5.5 million (Euro 4.6 million in 2017), net of financial charges related to operating requirements.

The Group net result reports a loss of Euro 8.3 million (loss of Euro 29.6 million in 2017).

## NET CASH POSITION

The Group Cash Financial Position at December 31<sup>st</sup> 2018 is as follows:

	31.12.2018	31.12.2017
Cash and cash equivalents	109,656	136,498
Current financial liabilities	(10,557)	(8,010)
<b>Net Cash Position *</b>	<b>99,099</b>	<b>128,488</b>

*Euro thousands*

\* The Net Cash Position in accordance with CESR recommendation of February 10th 2005 is illustrated at Note 11 of the Notes to Consolidated Financial Statements

The Net financial position at December 31<sup>st</sup> 2018 was a cash position of Euro 99.1 million (Euro 128.5 million at December 31<sup>st</sup> 2017); the decrease of Euro 29.4 million principally concerns the acquisition, in accordance with the applicable regulations, of company shares for Euro 21.6 million, from the exercise of the right to withdrawal of shareholders following a change in corporate scope, investments in listed shares for Euro 12.3 million, net of the receipt of dividends on listed shares for Euro 5.5 million.

## SHAREHOLDERS' EQUITY

The Group Consolidated Shareholders' Equity amounted to Euro 415.2 million (Euro 448.8 million at December 31<sup>st</sup> 2017); the decrease mainly relates to the purchase of company shares from the exercise of the right to withdrawal of shareholders, the loss recognised in the year and the measurement at fair value of equities in listed companies held by the Group.

The balance sheet and income statement ratios are provided below:

	2018	2017
ROE* (Net Result/Net Equity)**	(2.0)	(6.6)
ROI* (EBIT/total assets)**	(3.2)	(7.5)
ROS* (EBIT/Operating Revenues)**	(12.1)	(30.0)
Equity Ratio (Net equity/total assets)	0.8	0.8
Liquidity Ratio (Current assets/ Current liabilities)	2.7	3.4
Capital Invested Ratio (Net equity/Non-current assets)	1.1	1.1

\* Percentage values

\*\* For definitions of "Net Result" and "EBIT", reference should be made to the income statement attached to the present report

The balance sheet indicators confirm the Group's financial equilibrium, with strong stability, the capacity to meet short-term commitments through liquid funds and finally equilibrium between own funds and fixed assets.

The financial ratios (ROE, ROI e ROS), although negative, indicate an improvement in operating profitability on 2017.

## GROUP OPERATING PERFORMANCE

### PUBLISHING

Revenues from Group title paper edition sales in 2018 contracted by 8.5% on 2017 and by 8.2% including digital subscription and sales.

The latest available circulation data indicates a reduction of approx. 7.1%<sup>1</sup> in paper and digital copies sold in the January-December 2018 period compared with 2017.

### ADVERTISING

In 2018, Group advertising revenues decreased 7.8%.

Paper edition advertising revenues, including also third-party advertising, contracted 9.9% on 2017.

Internet advertising, including also third-party advertising, increased 2.1% on 2017. The contribution of this segment to overall advertising revenues was 14.1%.

The market in the January - December 2018 period contracted 6.3% for print newspaper advertising, while internet advertising rose 4.3%.

In terms of web presence, the Caltagirone Editore network websites at November 2018 reported 3.43 million unique average daily users Total Audience (PC and mobile).

1. ADS (Accertamento Diffusione Stampa) data: total paper+digital sales >=30% (January-December 2018 vs January-December 2017).

2. FCP newspaper research institute figures - January - December 2018 compared with 2017.

3. FCP Assointernet research institute figures - January - December 2018 compared with 2017.

4. Audiweb figures Total Audience November 2018 (including TAL).

## RISK MANAGEMENT

The activities of Caltagirone Editore and its subsidiaries are subject to various financial risks: market risks (raw materials prices and movements in listed share prices), credit risk, interest rate risk, liquidity risk and environmental and safety risks. The management of financial risks is undertaken through organisational directives which govern the management of these risks and the control of all operations which have importance in the composition of the financial and/or commercial assets and liabilities.

The Group does not have any derivative financial instruments, nor do specific financial risks exist in relation to price, credit or liquidity (other than that deriving from operating activities).

### **Market risk (price of raw materials-paper)**

The Group is exposed to fluctuations in the price of paper - the principal raw material; this risk is managed through supply contracts with Italian and foreign companies with fixed prices and quantities for a maximum period of approximately 12 months, and through procurement from suppliers based in different geographic areas in order to avoid the risks related to an excessive concentration of suppliers and to obtain the most competitively priced supplies.

### **Risks concerning the price of investments in equity instruments**

In relation to the risk of changes in the fair value of the equity instruments, the Group monitors the changes of share prices and for this reason constantly records the movements in the listed shares in portfolio. Based on this data, the investment and divestment policies of the Group are defined with the objective to optimise medium and long-term cash flows, also considering the distribution of dividends from the shares in portfolio. The investment and divestment strategies of the equity investments are also considered in relation to the diversification of risk.

### **Credit risk**

Receivables at year-end principally are of a commercial nature. In general, they are recorded net of any write-downs, calculated on the basis of the risk of non-fulfilment by the counterparty, determined considering the information available on the clients' solvency and historical insolvency data in relation to the varying expiry dates of receivables. Historically, there are no significant situations which are particularly problematic in relation to the solvency of the clients, as the policy of the Group is only to sell to clients after a prudent evaluation of their credit capacity and therefore within the established credit limits. Finally, no significant debtor positions were recorded which would equate to an excessive concentration of credit. On this basis, the credit risk to which the Group is exposed can be considered limited.

### **Interest Rate Risk**

The interest rate risk principally relates to an uncontrolled increase of the charges deriving from variable interest rates on medium/long-term loans. The Group currently does not have medium/long-term loans, while having an insignificant exposure to short-term debt interest rate risk.

**Liquidity risk**

Liquidity risk is linked to the difficulty in obtaining funds to cover commitments at a given moment. The Caltagirone Editore Group possesses liquidity and this risk is therefore not considered significant for the Group.

**Environment and security risk**

Existing regulations and laws are rigorously applied to workplace health and security and hence govern this area of risk.

**PRINCIPAL UNCERTAINTIES  
AND GOING CONCERN**

The current economic conditions in the financial markets and the real economy do not allow accurate evaluations of the short-term outlook. This situation does not cause concern in relation to the going concern principle in that the Group, as previously highlighted, relies on its own funds and no uncertainties exist that could compromise the capacity of the Group to carry out its operating activities.

**TRANSACTIONS  
WITH RELATED PARTIES**

“Related” party transactions, as set out in IAS 24, including inter-company transactions, are not atypical or unusual and form part of the ordinary business activities of the companies of the Group. These operations are regulated at market conditions and take account of the characteristics of the goods and services provided and in the interest of the Group.

The Parent Company in the period did not carry out significant transactions nor significant levels of ordinary transactions requiring Communication to the Supervisory Authority under the Consob Regulation concerning transactions with related parties adopted with Resolution No. 17221 of March 12th 2010.

The information on transactions with related parties, including those required by Consob Communication of July 28<sup>th</sup> 2006, are shown in the Notes to the consolidated and separate financial statements.

**OTHER INFORMATION**

During the year, the Companies of the Caltagirone Group did not carry out any research and development activity.

At December 31, 2018, there were 640 employees (671 at December 31, 2017), with an average number in 2018 of 658 (696 in 2017).

For segment information on the costs, revenues and investments, reference should be made to the notes to the consolidated financial statements.

The reconciliation of the shareholders' equity and net profit of the Group and of the Parent Company as per Consob Communication No. 6064293 of 28/07/2006 is attached to the present report.

**OUTLOOK** Circulation revenues and advertising revenues continue to decline both at market and company level and no signs of a turnaround are currently evident. In the absence of fresh developments this decline will continue also in the present year.

The Group has maintained the initiatives targeting the growth of multi-media editions and an improved internet presence in order to expand new advertising streams and acquire new readers.

## PARENT COMPANY OVERVIEW

For 2018 Caltagirone Editore SpA reports financial income of Euro 3.5 million and financial charges of Euro 17.6 million, with a net loss of Euro 15.7 million, as shown in the following table which compares the key financial results with the previous year, reclassified in accordance with Consob Communication No. 94001437 of February 23<sup>rd</sup> 1994:

	<b>2018</b>	<b>2017</b>
Dividends from subsidiaries	600	-
Dividends from other companies	2,848	2,680
Other financial income	8	47
<b>Total financial income</b>	<b>3,456</b>	<b>2,727</b>
Interest and financial charges from subsidiaries	(1)	(1)
Interest and financial charges from third parties	(43)	(48)
Write-down of investments in subsidiaries and associates	(17,575)	(38,061)
<b>Total financial charges</b>	<b>(17,619)</b>	<b>(38,110)</b>
<b>NET FINANCIAL CHARGES</b>	<b>(14,163)</b>	<b>(35,383)</b>
Result from operating activities	(1,987)	(2,001)
<b>LOSS BEFORE TAXES</b>	<b>(16,150)</b>	<b>(37,384)</b>
Income taxes	439	437
<b>NET LOSS</b>	<b>(15,711)</b>	<b>(36,947)</b>

*Euro thousands*

The dividends from other companies relate to those received on listed shares. Other financial income represents the interest income on bank deposits accrued during the year.

The write-downs of investments in subsidiaries concern the companies Il Mattino SpA, Il Gazzettino SpA, Quotidiano di Puglia Srl, Piemme SpA, Stampa Napoli 2015 Srl and Leggo Srl and relates to the adjustment of the carrying amount of the investment to the Net Equity, adjusted for any write-backs emerging from the measurement of indefinite intangible assets.

The shareholders' equity of the Company at December 31<sup>st</sup> 2018 was Euro 402.5 million (Euro 441.5 million at December 31<sup>st</sup> 2017). The decrease is mainly due to the purchase of company shares following the exercise of the right to withdrawal of shareholders, the loss recorded in the year and the measurement at fair value of holdings of the company in listed issuers.

## NET CASH POSITION

The net cash position is as follows:

	31.12.2018	31.12.2017
Current financial assets	62,928	88,968
Cash and cash equivalents	1,682	2,327
Current financial liabilities	(2,248)	(2,748)
<b>Net Cash Position *</b>	<b>62,362</b>	<b>88,546</b>

*Euro thousands*

\* The Net Cash Position in accordance with CESR recommendation of February 10<sup>th</sup> 2005 is illustrated at Note 8 of the Notes to Financial Statements

The net cash position at December 31<sup>st</sup> 2018 was Euro 62.4 million (Euro 88.5 million at December 31<sup>st</sup> 2017); the decrease principally concerns the acquisition, in accordance with the applicable regulations, of company shares for Euro 21.6 million, from the exercise of the right to withdrawal of shareholders following a change in corporate scope.

## PRINCIPAL EQUITY INVESTMENTS

The key results of the subsidiary companies are reported below.

### IL MESSAGGERO SPA

The Company publishes the daily newspaper Il Messaggero, founded in 1878 and the historic daily newspaper of the Capital. Il Messaggero is the leading daily newspaper in the Central Italian Region.

The Company in 2018 reports a net loss of Euro 2 million (net loss of Euro 2.4 million in 2017), against Operating Revenues of Euro 51.2 million, reducing 8.5% on Euro 55.9 million in 2017, due to the contraction in paper and digital copy sales revenues (-6.3%), and advertising revenues (-8.9%). The reduction in operating revenues is offset by the decrease in operating costs (-9.2%), with the EBITDA rising from Euro 1.7 million to Euro 1.9 million.

### IL MATTINO SPA

The Company publishes Il Mattino, the daily newspaper of Naples and since 1892 the leading newspaper in Campania and the most popular newspaper in Southern Italy, thanks to its long tradition and extensive regional reach.

Il Mattino SpA in 2018 reported a Net Loss of Euro 2.4 million (net loss of Euro 3.9 million in 2017), against Operating Revenues of Euro 18.9 million compared to Euro 21.4 million in 2017 (-11.6%), following the contraction in paper and digital revenues (-11.8%) and advertising revenues (-11.1%). EBITDA reports a loss of Euro 1.5 million (loss of Euro 3.1 million in 2017), due to the reduction in revenues which was only partially offset by the reduced operating costs.

### **IL GAZZETTINO SPA**

The Company publishes the daily newspaper Il Gazzettino, founded in 1887 and the historic newspaper of Venice. Il Gazzettino is among the leading 10 daily newspapers in Italy in terms of circulation and the largest newspaper in the North-East. Entering the Caltagirone Editore Group in 2006, as is the case for the other Group newspapers - it is available also in an online and digital edition.

Il Gazzettino SpA in 2018 reported a Net Loss of Euro 1.1 million (Net Loss of Euro 1.9 million in 2017), against Operating Revenues of Euro 25.9 million compared to Euro 27.7 million in 2017 (-6.7%). Circulation revenues of Euro 14.7 million decreased 7.2% due to general falling demand. Advertising revenues amounted to Euro 10.7 million, decreasing on 2017 (-6.1%).

EBITDA improved from a loss of Euro 596 thousand in 2017 to a profit of Euro 585 thousand in 2018.

### **LEGGO SRL**

The Company publishes the free newspaper Leggo. Founded in March 2001, Leggo is the leading free newspaper in Italy.

2018 reports a net loss of Euro 949 thousand, in line with the 2017 loss of Euro 950 thousand. Advertising revenues of Euro 3.1 million reduced on the previous year (-14.8%). The EBITDA reports a loss of Euro 1.2 million (loss of Euro 1.2 million in 2017).

### **CORRIERE ADRIATICO SRL**

The Company publishes the newspaper Corriere Adriatico which, founded in 1860, occupies a dominant position in the Le Marche region. Il Corriere Adriatico joined the Group in 2004.

Corriere Adriatico Srl in 2018 reported a net loss of Euro 391 thousand (net loss of Euro 557 thousand in 2017), with operating revenues of Euro 6.9 million, reducing 4.6% on Euro 7.2 million in 2017. The EBITDA loss of Euro 408 thousand significantly improved on the 2016 loss (Euro 634 thousand), as a result of a stringent cost control policy.

### **QUOTIDIANO DI PUGLIA SRL**

The Company publishes Il Nuovo Quotidiano di Puglia, founded in 1979 and the most widely read newspaper in the Ionico Salentina region.

In 2017, Quotidiano di Puglia Srl, which publishes the newspaper of the same name in the provinces of Lecce, Brindisi and Taranto, reported a Net Loss of Euro 393 thousand (Loss of Euro 369 thousand in 2017), with Operating Revenues of Euro 5.1 million compared to Euro 5.5 million in 2017 (down 8%).

### **PIEMME SPA**

Piemme, founded in 1988, is the Group advertising agency with a portfolio comprising: Daily newspapers, each of which the undisputed leader in their respective regions, the Social Press, a modern social platform which everyday involves readers and web users, and online news websites and from March 2015 Piemme has also undertaken the local advertising on behalf of the RCS Group newspapers. Piemme is the leader on the central-south market.

The Company in 2018 reported a net loss of Euro 1.7 million (net loss of Euro 1.3 million in 2017). In 2018, the company generated advertising revenues of Euro 74.6 million (Euro 80.2 million in 2017), decreasing 7% on 2017. The company reported an EBITDA loss of Euro 754 thousand (loss of Euro 132 thousand in 2017).

#### **OTHER INVESTMENTS**

Finced Srl, a Group finance company, in 2018 reported a Net Profit of Euro 3.2 million (Net Loss of Euro 1.8 million in 2017), principally due to the receipt of dividends on listed shares.

For information relating to the market trends and performances of the principal subsidiaries and the business strategies, reference should be made to the Directors' Report accompanying the consolidated financial statements.

#### **TRANSACTIONS WITH RELATED PARTIES**

For the transactions between the Companies of Caltagirone Editore SpA and other related parties, reference should be made to the Notes to the Separate Financial Statements and the Directors' Report of the Consolidated Financial Statements.

#### **TREASURY SHARES**

In implementation of Shareholders' Meeting motion of April 12th 2017, which provided for the sale of 400,000 shares, during the year 145,867 shares were sold for a gain of Euro 54 thousand. Subsequently, following the exercise of the right to withdrawal of the shareholders, the company acquired 16,051,806 shares at a price of Euro 21,557,575 (Euro 1.343 per share). At December 31<sup>st</sup> 2018 Caltagirone Editore SpA had 18,209,738 treasury shares in portfolio, comprising 14.57% of the share capital for a value of Euro 23,640,924.

#### **CORPORATE GOVERNANCE**

The Extraordinary Shareholders' Meeting of April 23<sup>rd</sup> 2018 approved the amendment of Article 2 of the By-Laws concerning the extension of the corporate scope according to the terms proposed by the Board of Directors on March 12<sup>th</sup> 2018, including the option to undertake and manage investments, whether equity or otherwise, even of a controlling nature, also in other sectors, in addition to the publishing, advertising, telecommunications and internet sectors, with the Board of Directors retaining the scope, discretion and responsibility with regards to the selection of potentially profitable investment and divestment operations for the company.

In view of the amendment to Article 2 of the By-Laws and therefore the extension of the corporate scope, in accordance with the applicable regulation, the right to withdrawal was exercised for 16,062,277 shares of the company (for a total settlement value of Euro 21,571,638, at Euro 1.343 per share) by Shareholders not in agreement with the motion, as per Article 2437, paragraph 1, letter a) of the Civil Code. Based on the Communications received by the company, the rights issue/pre-emption right was validly exercised for 10,471 company shares, while 16,051,806 remained unopted and, following Board of Directors motion of November 14<sup>th</sup> 2018 were acquired by the company, as per the applicable regulation.

In ordinary session, the Shareholders' Meeting of April 23<sup>rd</sup> 2018 appointed the new Board of Directors, comprising 12 members, to remain in office for the 2018-2020 three-year period and until approval of the 2020 Annual Accounts. The following persons were elected: Francesco Gianni, Alessandro Caltagirone, Azzurra Caltagirone, Francesco Caltagirone, Tatiana Caltagirone, Antonio Catricalà, Massimo Confortini, Mario Delfini, Albino Majore, Annamaria Malato, Valeria Ninfadoro and Giacomo Scribani Rossi.

The Shareholders' Meeting appointed the Board of Statutory Auditors for the 2018 - 2020 three-year period, to remain in office until the approval of the 2020 Annual Accounts. The following persons were elected: Matteo Tiezzi, as Chairperson, Antonio Staffa and Maria Assunta Coluccia as Statutory Auditors and Patrizia Amoretti and Luisa Renna as Alternate Auditors.

The Board of Directors on May 8<sup>th</sup> 2018 confirmed Francesco Gianni as Chairperson and Albino Majore as Chief Executive Officer, while in addition appointing Azzurra Caltagirone as Vice Chairperson. The Board at the same meeting assessed the Directors Francesco Gianni, Antonio Catricalà, Massimo Confortini, Annamaria Malato, Valeria Ninfadoro and Giacomo Scribani Rossi as independent in accordance with the applicable regulation.

The Board thereafter appointed, for the 2018 - 2020 three-year period, the members of the Control and Risks Committee as Directors Massimo Confortini (Chairperson), Tatiana Caltagirone, Antonio Catricalà, Mario Delfini and Albino Majore, and the members of the Independent Directors Committee to assess related party transactions as Directors Antonio Catricalà, Massimo Confortini, Annamaria Malato, Valeria Ninfadoro and Giacomo Scribani Rossi. The same Board meeting confirmed for 2018 the Executive Officer for Financial Reporting of the company as Fabrizio Caprara.

## OTHER INFORMATION

Caltagirone Editore SpA ensures the protection of personal data in accordance with current legislative provisions.

Caltagirone Editore SpA, as permitted by the Consolidated Finance Act, takes part in a Group tax regime called the "Tax Consolidation" as the parent company.

The Remuneration Report was made available at the registered offices and on the internet site of the company:

<http://www.caltagironeeditore.com/governance/assemblea-azionisti/> as required by Article 123 ter of the CFA, which reports the information concerning the policy adopted by the company for the remuneration of members of the management and control boards, the remuneration paid to the members of these boards and the information on investments held by these parties.

The Parent Company did not undertake research and development activity in the year and does not have any secondary offices.

At December 31<sup>st</sup> 2018, the Company had 2 employees (2 at December 31<sup>st</sup> 2017).

The parent company is not subject to management and co-ordination in accordance with the applicable regulation, as its management body has full decision-making autonomy.

In accordance with Article 6, paragraph 2 of Legislative Decree No. 254 of December 30th 2016, the Consolidated Non-Financial Report was not prepared, as drawn up by the parent company Caltagirone SpA (parent company subject to the same obligations) with registered office in Rome Via Barberini, 28.”

**SUBSEQUENT EVENTS** No significant subsequent events took place.

## PROPOSALS TO THE SHAREHOLDERS' MEETING

*Dear Shareholders,*

we propose to you the approval of the Financial Statements at December 31<sup>st</sup> 2018, consisting of the Balance Sheet, Income Statement, Comprehensive Income Statement, Statement of Changes in Shareholders' Equity and the Cash Flow Statement, as well as the relative attachments and the Directors' Report.

The Board of Directors proposes to carry forward the loss of the Parent Company Caltagirone Editore SpA of Euro 15,711,415.

Rome, March 8<sup>th</sup> 2019

For the Board of Directors

The Chairman  
Mr. Francesco Gianni

# ATTACHMENTS

## RECONCILIATION BETWEEN THE NET RESULT AND THE NET EQUITY OF THE PARENT COMPANY AND THE CONSOLIDATED NET RESULT AND NET EQUITY 31.12.2018

	Net Result	Net Equity
<b>Net Result and Net Equity for the year as per financial statements of the parent company</b>	<b>(15,711)</b>	<b>402,468</b>
Contribution of subsidiary and associated companies	714	(6,760)
Adjustment to the international accounting standards IFRS/IAS	7,299	63,972
Elimination of inter-company dividends	(600)	-
Elimination inter-company (profits) losses, net of the tax effect	-	(44,505)
Minority interest share of net equity	-	-
<b>NET RESULT AND NET EQUITY AS PER THE CONSOLIDATED FINANCIAL STATEMENTS</b>	<b>(8,298)</b>	<b>415,175</b>

*Euro thousands*

**LIST OF INVESTMENTS AT 31.12.2018**

Company	Registered Office	Share Capital	Currency	Holding		Through
				Direct	Indirectly	
<b>Companies Included in the Consolidation under the Line-by-Line Method</b>						
Ced Digital & Servizi Srl	Rome	100,000.00	Euro	99.99%	0.01%	Fincel Srl
Il Messaggero SpA	Rome	1,265,385.00	Euro	99.95%	0.05%	Fincel Srl
Il Mattino SpA	Rome	500,000.00	Euro	99.95%	0.05%	Fincel Srl
Piemme SpA	Rome	2,643,139.00	Euro	100.00%	0.00%	Fincel Srl
Leggo Srl	Rome	1,000,000.00	Euro	99.95%	0.05%	Fincel Srl
Fincel Srl	Rome	10,000.00	Euro	99.99%	0.01%	Piemme SpA
Corriere Adriatico Srl	Rome	200,000.00	Euro	99.95%	0.05%	Fincel Srl
Quotidiano di Puglia Srl	Rome	440,000.00	Euro	99.95%	0.05%	Fincel Srl
Servizi Italia 15 Srl	Rome	100,000.00	Euro	99.95%	0.05%	Fincel Srl
Stampa Napoli 2015 Srl	Rome	10,000.00	Euro	99.95%	0.05%	Fincel Srl
Stampa Roma 2015 Srl	Rome	10,000.00	Euro	99.95%	0.05%	Fincel Srl
Il Gazzettino SpA	Rome	200,000.00	Euro	99.95%	0.05%	Fincel Srl
Centro Stampa Veneto Srl	Rome	567,000.00	Euro	-	100.00%	Il Gazzettino SpA
Imprese Tipografiche Venete Srl	Rome	936,000.00	Euro	-	100.00%	Il Gazzettino SpA
P.I.M. Pubblicità Italiana Multimedia Srl	Rome	1,044,000.00	Euro	-	100.00%	Il Gazzettino SpA





**CALTAGIRONE EDITORE**

CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31<sup>ST</sup> 2018

# CALTAGIRONE EDITORE GROUP

## CONSOLIDATED BALANCE SHEET

ASSETS	Note	31.12.2017	31.12.2016
<b>Non-current assets</b>			
Intangible assets with definite life	1	468	457
Intangible assets with indefinite life <i>Newspaper titles</i>	2	200,203 200,203	214,803 214,803
Property, plant and equipment	3	37,352	39,433
Equity investments valued at equity	4	-	2
Equity investments and non-current securities	5	96,118	87,858
Other non-current assets	6	105	106
Deferred tax assets	7	51,202	49,014
<b>TOTAL NON-CURRENT ASSETS</b>		<b>385,448</b>	<b>391,673</b>
<b>Current assets</b>			
Inventories	8	1,743	1,324
Trade receivables <i>of which related parties</i>	9	46,194 225	50,779 705
Tax receivables	7	-	34
Other current assets	10	952	943
Cash and cash equivalents <i>of which related parties</i>	11	109,656 -	136,498 718
<b>TOTAL CURRENT ASSETS</b>		<b>158,545</b>	<b>189,578</b>
<b>TOTAL ASSETS</b>		<b>543,993</b>	<b>581,251</b>

*Euro thousands*

# CALTAGIRONE EDITORE GROUP

## CONSOLIDATED BALANCE SHEET

<b>SHAREHOLDERS' EQUITY &amp; LIABILITIES</b>	<b>Note</b>	<b>31.12.2018</b>	<b>31.12.2017</b>
<b>Shareholders' Equity</b>			
Share capital		125,000	125,000
Share capital issue costs		(18,865)	(18,865)
Reserves		317,338	372,266
Loss for the year		(8,298)	(29,633)
<b>Group shareholders' equity</b>		<b>415,175</b>	<b>448,768</b>
Minority interest shareholders' equity		-	-
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>12</b>	<b>415,175</b>	<b>448,768</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Employee provisions	13	15,590	17,353
Other non-current provisions	14	5,481	6,584
Other non-current liabilities	16	1,441	1,583
Deferred tax liabilities	7	48,232	50,993
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>70,744</b>	<b>76,513</b>
<b>Current liabilities</b>			
Current provisions	14	3,805	4,002
Trade payables	17	22,243	21,472
<i>of which related parties</i>		<i>1,615</i>	<i>1,076</i>
Current financial liabilities	15	10,557	8,010
<i>of which related parties</i>		<i>-</i>	<i>365</i>
Current income tax payables	7	205	-
Other current liabilities	16	21,264	22,486
<i>of which related parties</i>		<i>14</i>	<i>26</i>
<b>TOTAL CURRENT LIABILITIES</b>		<b>58,074</b>	<b>55,970</b>
<b>TOTAL LIABILITIES</b>		<b>128,818</b>	<b>132,483</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>		<b>543,993</b>	<b>581,251</b>

*Euro thousands*

# CALTAGIRONE EDITORE GROUP

## CONSOLIDATED INCOME STATEMENT

	Note	2018	2017
<b>Revenues</b>			
Revenues	18	139,174	150,412
<i>of which related parties</i>		332	929
Other operating revenues	19	4,790	4,897
<i>of which related parties</i>		120	109
<b>TOTAL REVENUES</b>		<b>143,964</b>	<b>155,309</b>
<b>Costs</b>			
Raw material costs	20	(12,368)	(13,548)
Labour costs	13	(58,005)	(64,395)
<i>of which non-recurring charges</i>		(1,715)	(3,740)
Other operating charges	21	(72,781)	(77,488)
<i>of which related parties</i>		(5,324)	(5,423)
<b>TOTAL COSTS</b>		<b>(143,154)</b>	<b>(155,431)</b>
<b>EBITDA</b>		<b>810</b>	<b>(122)</b>
Amortisation & depreciation		(2,807)	(6,612)
Provisions		(361)	(209)
Write-down of intangible assets with definite life		(14,600)	(35,100)
Write-down of receivables and other fix assets	22	(479)	(1,371)
<b>EBIT</b>		<b>(17,437)</b>	<b>(43,414)</b>
Financial income		5,699	4,641
<i>of which related parties</i>		5,525	4,560
Financial expenses		(740)	(867)
<i>of which related parties</i>		-	(38)
<b>Net financial income</b>	<b>23</b>	<b>4,959</b>	<b>3,774</b>
<b>LOSS BEFORE TAXES</b>		<b>(12,478)</b>	<b>(39,640)</b>
Income taxes	7	4,180	10,007
<b>LOSS FROM CONTINUING OPERATIONS CONTINUING</b>		<b>(8,298)</b>	<b>(29,633)</b>
<b>NET LOSS FOR THE YEAR</b>		<b>(8,298)</b>	<b>(29,633)</b>
Group Net Loss		(8,298)	(29,633)
Minority interest		-	-
<i>Euro thousands</i>			
Basic loss per share	24	(0.069)	(0.241)
Diluted loss per share	24	(0.069)	(0.241)

# CALTAGIRONE EDITORE GROUP

## CONSOLIDATED COMPREHENSIVE INCOME STATEMENT

	2018	2017
<b>Net loss for the year</b>	<b>(8,298)</b>	<b>(29,633)</b>
<b>Items which are not reclassified subsequently to profit/(loss) for the year</b>		
Effect of actuarial gains/losses, net of tax effect	223	95
Profit/(loss) from the valuation of Investments in equity instruments net of the tax effect	(3,662)	6,113
<b>TOTAL OTHER ITEMS OF THE COMPREHENSIVE INCOME STATEMENT</b>	<b>(3,439)</b>	<b>6,208</b>
<b>TOTAL COMPREHENSIVE LOSS FOR THE YEAR</b>	<b>(11,737)</b>	<b>(23,425)</b>
<i>Attributable to:</i>		
- Parent Company shareholders	(11,737)	(23,425)
- Minority interest	-	-

*Euro thousands*

# CALTAGIRONE EDITORE GROUP

## STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY 2017

	Share capital	Listing charges	Treasury shares	Fair Value reserve	Other reserves	Net result	Group net equity	Minority interest net equity	Total net equity
<b>Balance at January 1<sup>st</sup> 2017</b>	<b>125,000</b>	<b>(18,865)</b>	<b>(2,063)</b>	<b>(5,453)</b>	<b>436,154</b>	<b>(62,439)</b>	<b>472,334</b>	-	<b>472,334</b>
Prior year result carried forward	-	-	-	-	(62,439)	62,439	-	-	-
Acquisition of treasury shares	-	-	(161)	-	-	-	(161)	-	(161)
<b>Total operations with shareholders</b>	<b>-</b>	<b>-</b>	<b>(161)</b>	<b>-</b>	<b>(62,439)</b>	<b>62,439</b>	<b>(161)</b>	<b>-</b>	<b>(161)</b>
Change in fair value reserve	-	-	-	6,113	-	-	6,113	-	6,113
Change employee reserve	-	-	-	-	95	-	95	-	95
Net loss	-	-	-	-	-	(29,633)	(29,633)	-	(29,633)
<b>Total comprehensive loss for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6,113</b>	<b>95</b>	<b>(29,633)</b>	<b>(23,425)</b>	<b>-</b>	<b>(23,425)</b>
Other changes	-	-	-	-	20	-	20	-	20
<b>Balance at December 31<sup>st</sup>, 2017</b>	<b>125,000</b>	<b>(18,865)</b>	<b>(2,224)</b>	<b>660</b>	<b>373,830</b>	<b>(29,633)</b>	<b>448,768</b>	<b>-</b>	<b>448,768</b>

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# CALTAGIRONE EDITORE GROUP

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## STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY 2018

	Share capital	Listing charges	Treasury shares	Fair Value reserve	Other reserves	Net result	Group net equity	Minority interest net equity	Total net equity
<b>Balance at December 31<sup>st</sup>, 2017</b>	125,000	(18,865)	(2,224)	660	373,830	(29,633)	448,768	-	448,768
Effect from application of IFRS 9	-	-	-	-	(493)	-	(493)	-	(493)
<b>December 31<sup>st</sup> 2017 adjusted</b>	<b>125,000</b>	<b>(18,865)</b>	<b>(2,224)</b>	<b>660</b>	<b>373,337</b>	<b>(29,633)</b>	<b>448,275</b>	<b>-</b>	<b>448,275</b>
Prior year result carried forward	-	-	-	-	(29,633)	29,633	-	-	-
Acquisition of treasury shares	-	-	(21,417)	-	54	-	(21,363)	-	(21,363)
<b>Total operations with shareholders</b>	<b>-</b>	<b>-</b>	<b>(21,417)</b>	<b>-</b>	<b>(29,579)</b>	<b>29,633</b>	<b>(21,363)</b>	<b>-</b>	<b>(21,363)</b>
Change in fair value reserve	-	-	-	(3,662)	-	-	(3,662)	-	(3,662)
Change employee reserve	-	-	-	-	223	-	223	-	223
Net loss	-	-	-	-	-	(8,298)	(8,298)	-	(8,298)
<b>Total comprehensive loss for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(3,662)</b>	<b>223</b>	<b>(8,298)</b>	<b>(11,737)</b>	<b>-</b>	<b>(11,737)</b>
<b>Balance at December 31<sup>st</sup>, 2018</b>	<b>125,000</b>	<b>(18,865)</b>	<b>(23,641)</b>	<b>(3,002)</b>	<b>343,981</b>	<b>(8,298)</b>	<b>415,175</b>	<b>-</b>	<b>415,175</b>

Euro thousands

# CALTAGIRONE EDITORE GROUP

## CONSOLIDATED CASH FLOW STATEMENT

	Note	31.12.2018	31.12.2017
<b>CASH &amp; CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>11</b>	<b>136,498</b>	<b>151,030</b>
Net loss for the year		(8,298)	(29,633)
Amortisation & depreciation		2,807	6,612
(Revaluations) and write-downs		15,079	36,471
Net financial charges		(4,959)	(3,774)
(Gains)/losses on disposals		(29)	-
Income taxes		(4,180)	(10,007)
Changes in employee provisions		(1,664)	(4,173)
Changes in current and non-current provisions		(1,300)	(1,731)
<b>OPERATING CASH FLOW BEFORE CHANGES IN WORKING CAPITAL</b>		<b>(2,544)</b>	<b>(6,235)</b>
(Increase)/Decrease in inventories		(419)	408
(Increase)/Decrease in Trade receivables		3,613	(594)
Increase/(Decrease) in Trade payables		771	(634)
Change in other current and non-current liabilities		(1,369)	1,097
Change in deferred and current income taxes		(11)	108
<b>OPERATING CASH FLOW</b>		<b>41</b>	<b>(5,850)</b>
Dividends received		5,525	4,560
Interest received		174	55
Interest paid		(526)	(532)
Other income (charges) received/paid		-	(43)
Income taxes paid		(233)	(74)

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# CALTAGIRONE EDITORE GROUP

## CONSOLIDATED CASH FLOW STATEMENT

<i>continued from previous page</i>	Note	31.12.2018	31.12.2017
<b>A) CASH FLOW FROM OPERATING ACTIVITIES</b>		<b>4,981</b>	<b>(1,884)</b>
Investments in intangible fixed assets		(273)	(190)
Investments in tangible fixed assets		(538)	(3,916)
Non-current investments and securities		(12,299)	-
Sale of intangible and tangible assets		104	189
<b>B) CASH FLOW FROM INVESTING ACTIVITIES</b>		<b>(13,006)</b>	<b>(3,917)</b>
Change in current financial liabilities		2,546	(8,590)
Purchase of treasury shares following shareholder withdrawal		(21,558)	-
Other changes		195	(141)
<b>C) CASH FLOW FROM FINANCING ACTIVITIES</b>		<b>(18,817)</b>	<b>(8,731)</b>
<b>D) EFFECT EXC. DIFFS. ON CASH &amp; CASH EQUIVALENTS</b>		<b>-</b>	<b>-</b>
Change in net liquidity		(26,842)	(14,532)
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>11</b>	<b>109,656</b>	<b>136,498</b>

*Euro thousands*





**CALTAGIRONE EDITORE**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AT DECEMBER 31<sup>ST</sup> 2018**

## INTRODUCTION

Caltagirone Editore SpA (Parent Company) is a limited liability company, listed on the Milan Stock Exchange, operating in the publishing sector with its registered office in Rome (Italy), Via Barberini, No. 28.

At December 31<sup>st</sup> 2018, the shareholders with holdings above 3% of the share capital, as per the shareholders' register, the communications received in accordance with Article 120 of Legislative Decree No. 58 of February 24<sup>th</sup> 1998, and other information available are:

**Francesco Gaetano Caltagirone** 75,955,300 shares (60.76%).

The above investment is held indirectly through the company:

- Parted 1982 SpA 44,454,550 shares (35.56%)
- Gamma Srl 9,000,750 shares (7.20%)
- FGC Finanziaria Srl 22,500,000 shares (18.00%)

The company in addition holds 18,209,739 treasury shares, equal to 14.57% of the share capital.

At the date of the preparation of the present accounts, the ultimate holding company was FGC SpA, due to the shares held through subsidiary companies.

The consolidated financial statements at December 31<sup>st</sup> 2018 include the financial statements of the Parent Company and its subsidiaries (together the "Group"). The financial statements prepared by the Directors of the individual companies for approval by the respective shareholders' meetings were utilised for the consolidation, amended in view of the accounting standards utilised by the parent company to prepare the Consolidated Financial Statements (IFRS).

These consolidated financial statements were authorised for publication by the Directors on March 8<sup>th</sup> 2019.

## COMPLIANCE WITH INTERNATIONAL ACCOUNTING STANDARDS APPROVED BY THE EUROPEAN COMMISSION

The consolidated financial statements at December 31<sup>st</sup> 2018 are prepared on the going concern basis of the Parent Company and the subsidiaries and in accordance with Articles 2 and 3 of Legislative Decree 38/2005 and International Financial Reporting Standards (IFRS), the interpretations of the International Financial Reporting Interpretations Committee (IFRIC) and the Standing Interpretations Committee (SIC), approved by the European Commission and in force at the balance sheet date, in addition to the preceding International Accounting Standards (IAS). For simplicity, all the standards and interpretations are hereafter stated simply as "IFRS".

All of the financial statements of the companies consolidated fully are prepared at the same date as the consolidated financial statements and, with the exception of those of the Parent Company which are prepared according to IFRS, were prepared according to Italian GAAP, to which the necessary adjustments were made in order to render them uniform with the Parent Company principles.

The Group did not opt for the advance adoption of the standards, interpretations and updates already approved, which are applicable after the date of the accounts.

The Group evaluated the possible effects related to the application of the new standards/changes to accounting standards already in force listed below in the present notes; based on an evaluation undertaken significant effects did not emerge in the consolidated and separate financial statements.

## BASIS OF PRESENTATION

The Consolidated Financial Statements consist of the Balance Sheet, the Consolidated Income Statement, the Comprehensive Consolidated Income Statement, the Consolidated Cash Flow Statement, and the Statement of changes in Shareholders' Equity, an outline of the accounting principles adopted and the present Notes to the financial statements.

The Balance Sheet is presented in a format which separates the current and non-current assets and liabilities, while the Consolidated Income Statement is classified on the basis of the nature of the costs and the Cash Flow statement is presented utilising the indirect method. The IFRS were applied in accordance with the "Framework for the preparation and presentation of financial statements" and no matters arose which required recourse to the exceptions permitted by IAS 1, paragraph 19.

It is recalled that Consob. resolution No. 15519 of July 27<sup>th</sup> 2006 requires that the above financial statements report, where the amounts are significant, additional sub-accounts to those already specifically required by IAS 1 and other international accounting standards in order to show the balances and transactions with related parties as well as the relative income statement accounts relating to non-recurring or unusual operations.

The assets and liabilities are shown separately and without any offsetting.

The Consolidated Financial Statements are presented in Euro, the functional currency of the Parent Company, and the amounts shown in the notes to the financial statements are shown in thousands, except where indicated otherwise.

The operational and presentation currency of the Group is the Euro, which is also the operational currency of all of the companies included in the present financial statements.

The 2018 financial statements of the Parent Company Caltagirone Editore SpA are also prepared in accordance with IFRS as defined above.

## NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

### **Accounting standards and amendments to standards adopted by the Group**

From January 1<sup>st</sup> 2018, the Group adopted the following new accounting standards:

- "IFRS 15 - "Revenue from Contracts with Customers", endorsed by the EU on October 29<sup>th</sup> 2016 with Regulation No. 1905, and "Clarifications to IFRS 15 Revenue from Contracts with Customers", endorsed by the EU on November 9<sup>th</sup> 2017 with Regulation No. 291. IFRS 15 sets out the recognition and measurement criteria for revenue from contracts with customers. In summary, the standard requires the following 5 steps to recognise revenue: (i) identification of the contract; (ii) identification of the performance obligations contained in the contract; (iii) determination of the transaction price; (iv) allocation of the transaction price to the performance obligations; (v) recognition of the revenue. Application of IFRS 15 principally resulted in the recognition of circulation revenues on the basis of the cover price, gross of fees paid, including therefore the portion recognised to distributors and newsstand owners. Consequently and differing from the preceding accounting treatment, this fee was recognised separately as a distribution cost and no longer reduces the revenue figure; in addition, consolidated advertising revenues were stated net of publisher fees from advertising on behalf of third-party publishers, previously recognised to service costs. For comparability, the circulation revenues (higher revenues of Euro 15.9

million) and advertising revenues (lower revenues of Euro 5.4 million) accounts of the income statement for 2017 were restated and consequently, for a similar amount, service costs. This restatement did not impact the operating result, the net profit for the period or shareholders' equity.

- IFRS 9 - "Financial instruments", endorsed by the EU on November 29<sup>th</sup> 2016 with Regulation No. 2067. IFRS 9 "Financial instruments" replaced from January 1<sup>st</sup> 2018 IAS 39 "Financial Instruments: Recognition and Measurement", establishing a new set of accounting rules for the classification and measurement of Financial Instruments, for the impairment of receivables and for hedge accounting.

With regards to the impairment model, the adoption of IFRS 9 changed the method to calculate and recognise losses due to reductions in value of financial assets, replacing the incurred loss approach under the pre-existing IAS 39 with a criteria based on the forward-looking expected credit loss (ECL) model.

Based on the new standard in fact, irrespective of the occurrence of a specific loss event (trigger event), for all financial assets (except for those valued at Fair Value to Profit and Loss) the expected losses according to the ECL model should be recorded. For trade receivables - without any significant financial component - an impairment model was introduced which incorporates the simplified approach under the standard for this type of receivables. In particular, receivables are broken down by cluster, for which the reference parameters are established to calculate the lifetime expected credit losses on the basis of available information. The analysis indicated a decrease in shareholders' equity at January 1<sup>st</sup> 2018 of Euro 493 thousand according to that permitted under the IFRS 9 transition rules. As permitted, the income statement and balance sheet amounts for the prior year comparative periods were not restated.

Under the financial asset and liability classification and measurement model, the Group classified the listed securities held by the Group, previously recognised as "available-for-sale financial assets", as "equity instruments" to the account "Non-current investments and securities"; they continue to be measured at fair value, although with counter-entry to shareholders' equity through the comprehensive income statement, without passage to the separate income statement; these instruments are presented in the Explanatory Notes as "Investments in equity instruments". There were no impacts on shareholders' equity at January 1<sup>st</sup> 2018. The adoption of the following new standards in force from January 1<sup>st</sup> 2018 did not have significant impact.

- IFRS 2 - Share-based Payments, endorsed by the EU on February 26<sup>th</sup> 2018 with Regulation No. 289. The document "Classifications and Measurement of Share-based Payment Transactions (Amendments to IFRS 2)" resolved some issues relating to the accounting of share-based payments. In particular, this amendment includes some significant improvements (i) in the measurement of share-based payments settled by cash, (ii) in their classification and (iii) in the method for the recognition where there is a change from share-based payments settled by cash to share-based payments settled through capital instruments.
- IFRS 4 Insurance Contracts, endorsed by the EU on November 3<sup>rd</sup> 2017 with Regulation No. 1988. The document "Amendments to IFRS 4: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts" has the objective to resolve some inconsistencies deriving from the difference in the date of entry into force of IFRS 9 and the new accounting standard on insurance contracts.

- IFRIC 22 - “Foreign Currency Transaction and Advance Consideration”, endorsed by the EU on March 28<sup>th</sup> 2018 with Regulation No. 519. The document provides clarification on the correct recognition of an operation in foreign currency, in the case of payments made or received in advance compared to the actual transaction to which the payment refers. The interpretation clarifies that the date of the transaction to be utilised for the conversion is the date in which the entity makes or receives the advance payment.
- IAS 40 Investment Property, endorsed by the EU on March 14<sup>th</sup> 2018. The document “Amendments to IAS 40: Transfers of Investment Property” has the objective to clarify the aspects relating to the treatment of the transfers from, and to, investment properties. In particular, the modification clarifies that a transfer must take place if and only if there is a change in the use of the asset. A change in management’s intention is no longer in itself sufficient to support a transfer.  
The application of the amendments to IAS 40 did not generate any effects.
- “Annual Improvements to IFRS Standards 2014-2016 Cycle” endorsed by the EU on February 7<sup>th</sup> 2018. The amendments introduced are within the normal review and clarification of international accounting standards.

**Accounting Standards and interpretations on Standards effective from the periods subsequent to 2018 and not adopted in advance by the Group**

- On October 12<sup>th</sup> 2017, the IASB published amendments to IFRS 9 - Financial Instruments. The document “Prepayment features with Negative Compensation (Amendments to IFRS 9)” has the objective to amend the requirements of IFRS 9 with reference to the following: (i) financial assets which contain advance payment options through negative compensation may now be measured at amortised cost or at fair value cost through other comprehensive income (FVOCI) where they satisfy the other requirements of IFRS 9; (ii) new accounting criteria introduced in the case of non-significant changes which result in the derecognition in the case of modifications or exchanges of financial liabilities at fixed rates. The amendments are applied to financial statements concerning periods beginning on January 1<sup>st</sup> 2019 or subsequently; early application is permitted. They were endorsed by the EU on March 22<sup>nd</sup> 2018 with Regulation No. 498.
- On October 12<sup>th</sup> 2017, the IASB published some amendments to IAS 28 - Investments in associates and joint ventures. The document “Long-term interests in Associates and Joint Ventures (Amendments to IAS 28)” has the objective to clarify some aspects where the company finances associates and joint ventures with preference shares or through loans which are not expected to be repaid in the near term (“Long-Term Interests” or “LTI”). In particular, the amendment clarifies that these type of receivables, although representing an extension of the net investment in these investees to which IAS 28 is applied, are however subject to the impairment provisions of IFRS 9. The amendments are applied to financial statements concerning periods beginning on January 1<sup>st</sup> 2019 or subsequently; early application is permitted. EU endorsement took place on February 8<sup>th</sup> 2019 with Regulation No. 237.
- On June 7<sup>th</sup> 2017, the IASB published the interpretation IFRS 23 - “Uncertainty over Income Tax Treatments”, which provides indications on how to reflect in the accounting of income taxes uncertainties on the tax treatment of certain matters.

IFRIC 23 applies to financial statements for periods beginning January 1<sup>st</sup> 2019 or subsequently. The endorsement by the EU took place on October 31<sup>st</sup> 2018 with Regulation No. 1595.

- On January 13<sup>th</sup> 2016, the IASB published the new standard IFRS 16 - Leases, which replaces the current leasing provisions, including IAS 17 "Leasing", IFRIC 4 "Determining whether an arrangement contains a lease", SIC 15 "Operating leases - Incentives" and SIC 27 "Evaluating the substance of transactions in the legal form of a lease". IFRS 16 is applied from January 1, 2019. The endorsement by the EU took place on October 31<sup>st</sup> 2017 with Regulation No. 1986. The new standard eliminates the difference in the recognition of operating and finance leases, while also presenting elements which simplify application and introduces the concept of control within the definition of leasing. In particular, in order to determine whether a contract represents leasing, IFRS 16 requires to verify whether the lessee has the right to control the use of a determined asset for a determined period of time. Advance application is permitted for entities applying also IFRS 15 Revenues from Contracts with Customers. The Caltagirone Editore Group shall apply IFRS 16 from January 1<sup>st</sup> 2019; in this regard, a detailed analysis was carried out to ascertain the impacts from the introduction of this new standard. The analysis carried out do not indicate impacts on Shareholders' Equity at December 31<sup>st</sup> 2018. The company and the Group expect to adopt IFRS 16 from the date of obligatory efficacy, applying the "modified retrospective approach" (IFRS 16, paragraph C5 letter b), according to which the lessee should not restate the comparative disclosure. The preliminary estimate of the effects, indicate higher non-current assets due to the recognition of the usage right of leased assets, against increased financial liabilities, both of significant amounts.

At the approval date of these consolidated financial statements, with the exception of the provisions of IFRS 16, the Group is undertaking analysis to ascertain any impacts from application of these new accounting standards and interpretations.

### **New accounting standards and interpretations**

At the date of the approval of the present Consolidated Financial Statements, the IASB had issued (however not yet approved by the European Union) a number of accounting standards, interpretations and amendments - some still in the consultation phase - among which we highlight:

- On May 18<sup>th</sup> 2017, the IASB published the new standard IFRS 17 Insurance Contracts, which replaces the current IFRS 4. The new standard on insurance contracts improves transparency on profit sources and on the quality of profits realised and ensures a high level of results comparability, introducing a single standard for the recognition of revenues which reflects the services provided. IFRS 17 applies to financial statements for periods beginning January 1<sup>st</sup> 2021 or subsequently. The Endorsement Process by EFRAG is currently in progress.
- On December 12<sup>th</sup> 2017, the IASB published the "Annual Improvements to IFRS Standards 2015-2017 Cycle". The amendments introduced, within the normal rationalisation and clarification process of the international accounting standards, concern the following standards: (i) IFRS 3 - Business Combinations and IFRS 11 - Joint Arrangements: the IASB clarified how to account for the increase of an interest in a joint operation which complies with the definition of business; (ii) IAS 12 - Income Taxes: the IASB clarified that the tax effects related to the payment

of dividends (including the payments related to financial instruments classified under equity) are recorded in line with the underlying transactions or events which generated the amounts subject to distribution (ex. recognition in P&L, OCI or equity); (iii) IAS 23 - Borrowing Costs: the IASB clarified that general borrowing for the calculation of financial charges to be capitalised on qualifying assets does not include borrowings which relate specifically to qualifying assets under construction or development. When these qualifying assets are available for use, the relative borrowings are considered general borrowings for the purposes of IAS 23. The amendments are applied to financial statements concerning periods beginning on January 1<sup>st</sup> 2019 or subsequently; early application is permitted. The Endorsement Process concluded in 2018, while endorsement by the EU is expected during the first quarter of 2019.

- On February 7<sup>th</sup> 2018, the IASB published amendments to IAS 19 - Employee Benefits. The document "Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)" clarifies some accounting aspects relating to amendments, curtailments or settlements of a defined benefit plan. The amendments are applied for plan amendments, curtailments or settlements which occur from January 1<sup>st</sup> 2019 or the date in which they are applied for the first time (advanced application is permitted). The Endorsement Process concluded in 2018, while endorsement by the EU is expected during the first quarter of 2019.
- On March 29<sup>th</sup> 2018, the IASB published the reviewed version of the Conceptual Framework for Financial Reporting. The main changes on the 2010 version concern a new chapter regarding measurement, improved definitions and guidance, in particular with regards to defining liabilities, and the clarification of important concepts such as stewardship, prudence and upon measurement uncertainties. The amendments are applied to financial statements concerning periods beginning on January 1 2020. The Endorsement Process by EFRAG and endorsement by the EU are expected in 2019.
- On October 22<sup>nd</sup> 2018, the IASB published amendments to IFRS 3 - Financial Instruments. The "Amendment to IFRS 3 Business Combinations" document introduced a much more restrictive definition of business than that contained in the present version of IFRS 3, in addition to a process to be followed to verify whether a transaction qualifies as a "business combination" or simply as the acquisition of an asset. The amendment should be applied to acquisitions occurring from January 1<sup>st</sup> 2020. The Endorsement Process by EFRAG and endorsement by the EU are expected in 2019.
- On October 31<sup>st</sup> 2018, the IASB published the document "*Amendments to IAS 1 and IAS 8: Definition of Material*" with the objective to refine and align the definition of "Material" present in some IFRS, so that such is also consistent with the new Conceptual Framework for Financial Reporting approved in March 2018. The amendments are applied to financial statements concerning periods beginning on January 1 2020. Earlier application is permitted. The Endorsement Process by EFRAG and endorsement by the EU are expected in 2019.

Any effects that the newly applied accounting standards, amendments and interpretations may have on the Group financial disclosure are currently being evaluated.

**CONSOLIDATION SCOPE**

The consolidation scope includes the parent company and all of its subsidiaries, directly or indirectly held (hereinafter the “Group”).

The list of subsidiaries included in the consolidation scope is as follows:

	Registered Office	2018	2017	Activities
Caltagirone Editore SpA	Rome	Parent Comp.	Parent Comp.	finance
Il Messaggero SpA	Rome	100%	100%	publishing
Il Mattino SpA	Rome	100%	100%	publishing
Piemme SpA	Rome	100%	100%	advertising
Leggo Srl	Rome	100%	100%	publishing
Finced Srl	Rome	100%	100%	finance
Ced Digital & Servizi Srl	Rome	100%	100%	publishing
Corriere Adriatico Srl	Rome	100%	100%	publishing
Quotidiano di Puglia Srl	Rome	100%	100%	publishing
Il Gazzettino SpA	Rome	100%	100%	publishing
Centro Stampa Veneto Srl (*)	Rome	100%	100%	printing
Imprese Tipografiche Venete Srl (*)	Rome	100%	100%	printing
P.I.M. Srl (*)	Rome	100%	100%	advertising
Servizi Italia 15 Srl	Rome	100%	100%	services
Stampa Roma 2015 Srl	Rome	100%	100%	printing
Stampa Napoli 2015 Srl	Rome	100%	100%	printing

\* Held by Il Gazzettino SpA

**SUBSIDIARIES**

Subsidiary companies are all companies in which the Group directly or indirectly exercises control. Control is exercised either due to directly or indirectly holding a majority of the voting rights, or through the exercise of a dominant influence which is expressed by the power to determine, including indirectly based on contractual or legal agreements, the financial and operating choices of the company and thus obtaining the relative benefits, without reference to the actual holding in the company.

In particular, according to IFRS 10 control over an entity exists when an investor has the ability to utilise their power to influence the results of the entity, and when having the right to variable returns from their connection with the entity invested in.

Subsidiaries are consolidated from the date in which control occurs until the moment in which this control terminates.

The financial statements used for the consolidation were prepared at December 31<sup>st</sup> and are normally those prepared and approved by the Board of Directors of the individual companies, appropriately adjusted, where necessary, in accordance with the accounting principles of the Parent Company.

For the list of companies included in the consolidation scope, reference should be made to the table as per Article 38 of Legislative Decree No. 127/1991 attached to the present report.

## ASSOCIATED COMPANIES

During the year, the associate Rofin 2018 Srl was liquidated.

## CONSOLIDATION PROCEDURES

The subsidiary companies are consolidated using the line-by-line method. The criteria adopted for line-by-line consolidation were as follows:

- the assets and liabilities and the charges and income of the companies fully consolidated are recorded line-by-line, attributing to the minority shareholders, where applicable, the share of net equity and net result for the period pertaining to them; this share is recorded separately in the net equity and in the consolidated income statement;
- the business combinations, in which the control of an entity is acquired, are recorded applying the "Acquisition method". The acquisition cost is represented by the fair value, at the purchase date, of assets sold, of liabilities incurred and of capital instruments issued. The assets, liabilities and contingent liabilities are recognised at their fair value at the purchase date. The difference between the purchase cost and the fair value of the assets and liabilities transferred, if positive, is recorded under intangible assets as goodwill, and if negative is recorded directly in the income statement, as income;
- the inter-group balances and transactions, including any unrealised gains with third parties, are eliminated net of the fiscal effect, if significant. The unrealised losses are not eliminated, where the transaction indicates a reduction in value of the activity transferred;
- the gains and losses deriving from the sale of an investment in a consolidated company are recorded to Group net equity as a transaction with shareholders for the amount corresponding to the difference between the sales price and the corresponding share of the consolidated net equity sold. In the case in which the sale results in the loss of control and therefore the deconsolidation of the investment, the difference between the sales price and the corresponding share of consolidated net equity sold must be recorded as a profit or loss to the income statement.

## FOREIGN CURRENCY TRANSACTIONS

All transactions in currencies other than the Euro are recognised at the exchange rate at the date of the transaction. The assets and liabilities denominated in foreign currencies other than the operational currencies are subsequently adjusted to the exchange rate at the end of the reporting period. The positive or negative differences between the values translated at the period end exchange rate and the original exchange rate are recognised in the income statement.

The non-monetary assets and liabilities denominated in foreign currencies and recorded at historical cost are translated utilising the exchange rate at the initial date of recording of the operation.

The non-monetary assets and liabilities recognised at fair value are translated using the exchange rate at the transaction date.

## BUSINESS COMBINATIONS

Business combinations are recognised according to the acquisition method. According to this method:

- i. the amount transferred to a business combination is valued at fair value, calculated as the sum of the fair value of the assets transferred and the liabilities assumed by the Group at the acquisition date and of the equity instruments issued in exchange for control of the company acquired. Accessory charges to the transaction are recorded to the income statement when they are incurred;
- ii. at the acquisition date, the identifiable assets acquired and the liabilities assumed are recorded at fair value at the acquisition date; exceptions to this are the deferred tax assets and liabilities, employee benefit assets and liabilities, liabilities or equity instruments relating to share-based payments of the entity acquired or share-based payments relating to the Group issued in replacement of the contracts of the entity acquired, and the assets (or group of assets and liabilities) held-for-sale, which are instead valued according to the applicable standard;
- iii. goodwill is calculated as the excess of the amounts transferred to the business combination, of the value of minority interests' net equity and the fair value of any holding previously held in the acquired company compared to the fair value of the net assets acquired and liabilities assumed at the acquisition date. If the value of the net assets acquired and the liabilities assumed at the acquisition date exceeds the sum of amounts transferred, of any minority interest and the fair value of any holding previously held in the acquired company, this excess is immediately recorded to the income statement as income deriving from the transaction concluded;
- iv. any amount subject to conditions established by the business combination contract are valued at fair value at the acquisition date and included in the value of the amounts transferred to the business combination for the determination of goodwill.

In the case of business combinations undertaken in a series of phases, the holding previously held in the acquired entity is revalued at fair value at the acquisition of control date and any profit or loss is recorded to the income statement. If the initial values of a business combination are incomplete at the period-end in which the business combination took place, the Group reports in its consolidated financial statements the provisional values of the items for which the final calculations could not be made. These provisional values are adjusted in the measurement period to take account of the new information obtained on the facts and circumstances existing at the acquisition date which, if known, would have had effects on the value of assets and liabilities recognised at this date.

On passage to IFRS, the Group decided to restate only the business combinations taking place after January 1<sup>st</sup> 2004. For the acquisitions before this date, goodwill is the amount recorded in accordance with Italian GAAP.

**INTANGIBLE ASSETS WITH DEFINITE LIFE**

An intangible asset is a non-monetary asset, clearly identifiable and without physical substance, controllable and capable of generating future economic benefits.

The Intangible assets with a definite life, which include patents, concessions, licences, trademarks and similar rights and software, are recorded at cost, including direct accessory costs necessary in order to render the asset available for use. For each intangible asset, on initial recognition the useful life is determined and re-examined annually and any changes are made in accordance with future estimates.

Intangible assets with definite useful lives are recognised net of the relative accumulated amortisation and any impairment in accordance with the procedures described below. Amortisation begins when the asset is available for use and is recognised on a systematic basis in relation to the residual use and thus over the useful life of the asset. In the first year of use the amortisation takes into account the period of its use in the year. Considering the uniformity of the assets contained in the individual categories, it is considered, with the exception of specific cases, that the useful life of these assets is approximately 3-5 years. At the moment of sale or when no expected future economic benefits exist from the use of an intangible asset, it is eliminated from the financial statements and any loss or gain (calculated as the difference between the sales value and the net book value) is recorded in the income statement in the year of the above mentioned elimination.

**INTANGIBLE ASSETS WITH INDEFINITE LIFE****PUBLISHING TITLES**

Intangible assets with indefinite useful lives are those assets for which, on the basis of an analysis of all of the relevant factors, there is no foreseeable limit to the period in which the cash flow generated is limited for the Group. The newspaper titles are considered assets with indefinite useful lives.

The intangible assets with an indefinite life are initially recorded at purchase cost, determined in accordance with the same procedures indicated for intangible assets with a definite life, but are not amortised subsequently. The recoverability of their value was verified as reported below (see note 2). Any write-downs are reinstated if the reasons for their write down no longer exist.

**PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment is recorded at cost, including directly allocated accessory costs and those necessary for the asset being in the condition for which it was acquired, and increased, in the presence of current obligations, by the current value of the estimated cost for the disposal of the asset.

The financial charges directly attributable to the acquisition, construction or production of an asset are capitalised as part of the cost of the asset itself until the moment in which the asset is ready for expected use or sale.

The expenses incurred for the maintenance and repairs of an ordinary and/or cyclical nature are directly charged to the income statement in the year in which they are incurred. The capitalisation of the costs relating to the expansion,

modernisation or improvement of owned tangible assets or of those held in leasing, is made only when they satisfy the requirements to be separately classified as an asset or part of an asset in accordance with the component approach.

Property, plant and equipment is recorded net of the relative accumulated depreciation and any loss in value determined in accordance with the procedures described below. Depreciation is calculated on a straight-line basis according to the estimated useful life of the asset; useful life is reviewed annually and any changes, where necessary, are made on the basis of the new estimate.

The property, plant and equipment acquired through finance lease contracts, where the majority of the risks and rewards relating to the ownership of an asset have been transferred to the Group, are recognised as assets of the Group at their fair value or, if lower, at the current value of the minimum lease payments, including any redemption amounts to be paid. The corresponding liability due to the lessor is recorded under financial payables. The leased assets are amortised based on the useful life of the asset. When there is no reasonable certainty that the Group will acquire ownership at the end of the lease, the asset is amortised over the shorter period of the duration of the lease and the useful life of the asset. The leased assets where the lessor bears the majority of the risks and rewards relating to an asset are recorded as operating leases. The costs relating to operating leases are recorded on a straight-line basis in the income statement over the duration of the lease contract.

The principal depreciation rates applied are as follows:

	<b>Useful life</b>	<b>Economic/Technical rate</b>
Industrial buildings	30 years	3.33%
Light constructions	10 years	10%
Non automated machines and general plant	10 years	10%
Rotating press for paper in rolls	15 years	6.67%
Minor equipment	4 years	25%
Office furniture and equipment	8 years	12.5%
Transport vehicles	5 years	20%
Motor vehicles and similar	4 years	25%

Land, both constructible and relating to civil and industrial buildings, is not depreciated as it has an unlimited useful life.

When the asset to be depreciated is composed of separately identifiable elements whose useful life differs significantly from the other parts of the asset, the depreciation is made separately for each part of the asset, with the application of the component approach principle.

At the moment of sale or when there are no expected future economic benefits from the use of property, plant and equipment, they are eliminated from the financial statements and any loss or gain (calculated as the difference between the sales value and the book value) is recorded in the Income Statement in the year of the above-mentioned elimination.

## IMPAIRMENT LOSSES

Periodically, property, plant and machinery and intangible assets with definite useful life are examined for the existence of events or changes which would indicate that the book value may not be recovered. If an indication of this type exists, the recoverable amount must be determined and, in the case in which the book value exceeds the recoverable amount, these assets are written down to reflect their recoverable amount.

The recoverable amount of the intangible and tangible assets is the higher value between the present value, net of the disposal costs and their value of use. The value in use refers to the present value of estimated future cash flows of the asset or, for assets that do not independently generate sufficient cash flows, of the group of assets that comprise the cash generating unit to which the asset belongs.

In defining use value, expected future financial flows are discounted back by using a pre-tax discount rate that reflects current estimated market value referred to the cost of money compared to the time and specific risks of the asset.

A reduction in value is recognised in the income statement when the carrying value of the asset, or of the relative cash-generating unit to which it is allocated, is higher than the recoverable amount: the losses in value of cash generating units are firstly recognised as a reduction of the carrying amount of any goodwill allocated and, thereafter, as a reduction of other assets, in proportion to the relative carrying amount. When the reasons for a write-down no longer exist on tangible and intangible assets other than goodwill, the book value of the asset is restated through the income statement, up to the value at which the asset would be recognised if no write-down had taken place and amortisation had been recognised.

When the reduction in value deriving from the test is higher than the value of the asset subject to the test allocated to the cash generating unit to which it belongs, the residual amount is allocated to the assets included in the cash-generating unit in proportion to their carrying value. This allocation has as its minimum limit, the highest value between:

- the relative fair value of the asset less disposal costs;
- the relative value in use, as defined above;
- zero.

Losses are recognised in the Income Statement under the account amortisation, depreciation and write-downs.

## INVESTMENTS VALUED AT COST

These concern investments for which the fair value cannot be reliably determined, these investments are valued at cost adjusted for reductions in value and the effects are recognised in the income statement.

## INVENTORIES

Raw materials, semi-finished and finished products are recognised at cost and measured at the lower of cost and the market value. The cost is calculated on the basis of the weighted average cost method, which includes related accessory costs.

In order to establish the net realisable value, the value of any obsolete or

slow-moving inventory is written-down based on the expected future utilisation/realisable value through the creation of a relative fund for the reduction in value of the inventory.

## FINANCIAL INSTRUMENTS

The Group, from January 1<sup>st</sup> 2018, applies for the recognition and measurement of financial instruments, IFRS 9 "Financial Instruments". IFRS 9 replaces the previous IAS 39.

### Classification and measurement

The classification and measurement of financial assets reflects the business model according to which such assets are managed and the characteristics of their financial flows.

IFRS 9 classifies financial assets into three principal categories: at amortised cost, at fair value recorded in other comprehensive income statement items (FVOCI) and at fair value to the profit/(loss) for the year (FVTPL). The categories under IAS 39, that is, held-to-maturity, loans and receivables and available-for-sale, are eliminated.

Financial assets comprising capital instrument securities are always recognised at fair value. Where the security is held for trading, the fair value changes are recorded in profit or loss. For all other investments, it was decided to subsequently recognise all fair value changes to other comprehensive income statement items (OCI), exercising the FVTOCI option. The amounts accumulated to OCI shall never be reversed to the profit/(loss) for the year, even in the case of elimination for accounting purposes of the investment. The application of the "FVTOCI" option is irrevocable and reclassifications to other categories are not permitted.

With regards however to the classification of financial assets comprising Receivables and debt securities the following two elements are considered:

1. the business model adopted by the company. In particular:
  - Held to Collect (HTC), model whose objective is to hold financial assets for the collection of the contractual cash flows;
  - Held to Collect and Sale (HTC&S), model whose objective is to collect the cash flows from the financial asset and also to sell the financial asset;
  - other business models than the two preceding.
2. the characteristics of the contractual cash flows from the financial instrument and whether such contractual cash flows only concern the payment of the capital and interest or otherwise including also other components. This check is called the SPPI Test (Solely Payment of Principal and Interest Test).

IFRS 9 provides the definitions of capital and interest:

- the capital is the fair value of the financial asset on initial recognition and this amount may change over the life of the financial instrument (for example, through repayments);
- the interest however represents the compensation for the time value of money and the credit risk on the residual capital.

A financial asset consisting therefore of debt securities may be classified as follows:

1. Amortised cost, when:
  - a. the contractual cash flows of the instrument consist only of the payment of capital and interest (SPPI Test satisfied); and
  - b. the business model adopted by the company establishes that the entity holds the financial asset only to collect the contractual cash flows (HTC business model).

In this category, the financial instruments are initially recognised at fair value, including the transaction costs, and subsequently measured at amortised cost. The interest (calculated using the effective interest criterion, as in the preceding IAS 39), the impairments (and the write-backs of losses), the exchange gains/(losses) and the profits/(losses) from the elimination for accounting purposes are recognised to the profit/(loss) for the year.

2. Fair Value Through Other Comprehensive Income (FVTOCI), when:
  - a. the contractual cash flows of the instrument consist only of the payment of capital and interest (SPPI Test satisfied); and
  - b. the business model adopted by the company establishes that the entity holds the financial asset to collect the contractual cash flows and the cash flows generated from sale (HTC&S business model).

In this category, the financial instruments are initially recognised at fair value, including transaction costs.

The interest (calculated using the effective interest criterion, as in the preceding IAS 39), the impairments and the exchange gains/(losses) are recognised to the profit/(loss) for the year. The other fair value changes of the instrument are recognised to other comprehensive income items (OCI). On elimination for accounting purposes of the instrument, all profits/(losses) accumulated to OCI shall be reclassified to the profit/(loss) for the year.

3. Fair Value Through Profit Or Loss residually, i.e. where:
  - a. the criteria outlined above are not satisfied or;
  - b. where the fair value option is exercised.

The financial assets classified to this category are initially and subsequently recognised at fair value. The costs of the transaction and the fair value changes are recognised to the profit/(loss) for the year.

### **Impairment losses**

IFRS 9 replaces the 'incurred loss' model under IAS 39 with an 'expected credit loss' forecast model ("ECL"). The model assumes a significant valuation level regarding the impact of the changes to the economic factors on the ECL which are weighted on the basis of probabilities.

The new expected credit loss model is applied to financial assets measured at amortised cost or at FVOCI, with the exception of capital securities and assets from contracts with customers.

The standard establishes that the doubtful debt provisions are valued utilising the following methodologies: the "General deterioration method" and the "Simplified approach"; in particular:

- The "General deterioration method" requires classification in three stages of financial instruments included in the scope of application of IFRS 9. The three stages reflect the level of deterioration of the quality of the receivable from the point at which the financial instrument is acquired and requires a differing method to calculate the ECL;

- The “Simplified approach” establishes that, for trade receivables, contract assets and leasing contract receivables, some simplifications are adopted in order to prevent entities from being forced to monitor changes in credit risk as required by the general model. The recognition of the loss according to the simplified approach is on a lifetime basis and therefore stage allocation is not required. For these types, therefore, receivables are broken down by cluster, for which the reference parameters (PD, LGD, and EAD) are established to calculate the lifetime expected credit losses on the basis of available information.

Where the General Deterioration Method is applied, as expected, financial instruments are classified into three stages according to the level of deterioration of the credit quality between the date of initial recognition and the measurement date:

- Stage 1: includes all financial assets considered on initial recognition (Date of initial recognition) regardless of qualitative parameters (e.g. rating) and except for situations presenting objective evidence of impairment. During the subsequent measurement phase, all financial instruments which have not demonstrated a significant increase in the credit risk compared to the date of initial recognition or which have a low credit risk at the date of analysis remain in Stage 1. For these assets, the losses on expected receivables over the coming 12 months (12-month ECL) representing the expected losses in consideration of the possibility that default events will occur over the coming 12 months are recognised. The interest on financial instruments included in Stage 1 are calculated on the carrying amount gross of any write-downs on the asset;
- Stage 2: includes the financial instruments presenting a significant increase in credit risk compared to the Date of initial recognition, although without presenting objective evidence of impairment. For these assets, only the expected losses on receivables deriving from all possible default events over the entire expected life of the financial instrument are recognised (Lifetime ECL). The interest on financial instruments classified to Stage 2 is calculated on the carrying amount, gross of any write-downs on the asset;
- Stage 3: includes the financial assets presenting objective evidence of impairment at the Measurement date. For these assets, only the expected losses on receivables deriving from all possible default events over the entire expected life of the instrument are recognised.

## FAIR VALUE HIERARCHY LEVELS

In relation to the financial assets and liabilities recorded in the balance sheet at Fair Value, IFRS 13 requires that these values are classified based on a hierarchy of levels which reflects the degree of input utilised in the determination of the Fair Value. The following levels are used:

- level 1:** determination of fair value based on prices listed on active markets for identical assets or liabilities which the entity can access at the valuation date;
- level 2:** determination of fair value based on other inputs than the listed prices included in “level 1” but which are directly (prices) or indirectly (derivatives of prices) observable for the assets or liabilities;
- level 3:** determination of the fair value based on valuation models whose input is not observable for the assets or liabilities.

For information on the Fair Value hierarchy level, reference should be made to Note 29.

## CASH AND CASH EQUIVALENTS

Cash and cash equivalents are accounted at fair value and include bank deposits and cash in hand, or rather those values that are available on demand at short notice, certain in nature and with no payment expenses.

Cash and cash equivalents in foreign currencies are valued at the year-end exchange rate.

## EQUITY

### TREASURY SHARES

The costs incurred for the purchase of treasury shares are recorded as a reduction of shareholders' equity. The gains or losses deriving from a subsequent sale are recorded as net equity movements.

### COSTS FOR SHARE CAPITAL INCREASES

The costs incurred for the stock exchange listing of the Parent Company Caltagirone Editore SpA, net of the relative tax effect, are recorded as a reduction of the shareholders' equity in a separate negative reserve.

## EMPLOYEE BENEFITS

The liabilities relating to the benefits recognised to employees and paid on or after the employment period and relating to defined benefit plans (Employee Leaving Indemnity), net of any assets serving the plan, are determined on the basis of actuarial assumptions estimating the amount of the future benefits that the employees have matured at the balance sheet date. The liability is recognised on an accruals basis over the maturity period of the right.

In relation to the Employee leaving indemnity, following the amendments to Law No.296 of December 27<sup>th</sup> 2006 and subsequent Decrees and Regulations ("Pension Reform") issued in the first months of 2007, it is noted that:

- the employee leaving indemnity matured at December 31<sup>st</sup> 2006 continues to be considered as a defined benefit plan;
- the employee leaving indemnity matured from January 1<sup>st</sup> 2007, for Italian companies with a number of employees above 50, is considered a defined contribution plan.

The determination of the current value of the Group commitments is made by an independent expert using the projected unit credit method. Under this method, a future projection is made of the liability to determine the probable amount to be paid on the termination of employment and then discounted, to take into account the period of time which will pass before the actual payment. The calculation takes into account the employee leaving indemnity matured and is based on actuarial assumptions which principally relate to the interest rate, which reflects the market return of primary securities with maturities similar to those for bonds and the turnover of employees.

For the quota of the employee leaving indemnity allocated to the integrated pension or rather the INPS fund from the date of the option exercised by the employee, the Group is not a debtor of the employee indemnity provision matured after December 31<sup>st</sup> 2006, and therefore the actuarial calculation of the employee leaving indemnity excludes the component relating to future salary changes.

The actuarial gains and losses, defined as the differences between the carrying value of the liabilities and the current value of the Group commitments at the end of the period, due to changes in the actuarial parameters described above, are directly recorded to the Comprehensive Income Statement. The financial component is however recorded in the Income Statement, in the account financial charges.

### PROVISIONS FOR RISKS & CHARGES

Provisions for risks and charges are recognised in respect of certain or probable losses or liabilities, the amount or due date of which could not be determined at year-end. The Provisions for risks and charges are recorded when a legal or implicit obligation exists towards a third party that derives from a past event, and a payment of resources is probable in order to satisfy the obligation and this amount can be reliably estimated. When the financial effect of the time value of money is significant and the payment dates of the obligations can be estimated reliably, the provision is discounted using the estimated future cash flows at a pre-tax rate that reflects the current market assessment of the cost of money and, if appropriate, the specific risks of the obligation; the increase of the liability due to the passing of time is recorded as a financial charge.

In particular, the provisions for risks and charges relating to employee restructuring plans are recognised when at the balance sheet date the event which gives rise to the obligation is 'binding' as the Company, through the drawing up of a formal restructuring programme, has generated within interested third parties the valid expectations that the entity will implement the afore-mentioned programme.

### GRANTS

The grants and contributions, from public entities and private third parties, are recognised at fair value when there is reasonable certainty that they will be received and that they will satisfy the conditions for their attainment. The grants received against specific expenses are recognised under other liabilities and credited to the Income Statement in the period in which the related costs mature.

The grants received against specific assets whose value is recorded under fixed assets are recorded under other liabilities and credited to the Income Statement in relation to the depreciation period to which the asset refers.

Operating grants are fully recognised to the Income Statement at the moment in which they satisfy the conditions for their recognition.

### REVENUE FROM CONTRACTS WITH CUSTOMERS

The introduction of the new IFRS 15 amended the method for recognising revenues. Recognition is undertaken according to the "five step model framework", based on 5 crucial phases for calculating revenues:

1. identification of the contract;
2. identification of the assets and services covered by the contract;
3. establishment of the transaction price;
4. allocation of the contractual obligations of the variable price component;
5. transfer of control.

With IFRS 15, revenues are measured taking account of the contractual terms and practices generally applied in relations with customers. The price of this transaction is the amount of payment (which may include fixed or variable amounts, or both) considered to arise in exchange for the transfer of control of the promised goods/services. Control is generally considered to be the capacity to decide upon the use of the asset (good/service) and to substantially obtain all the remaining benefits. The total payment from contracts for the provision of services is broken down among all services on the basis of the sales price of the relative services as if they had been sold individually.

For IFRS 15, within each contract, the base element for the recognition of revenues is the individual performance obligation. For each obligation to be satisfied, individually identified, the entity recognises the revenues where (or over time) the obligation is satisfied, transferring to the customer the promised good/service (or asset). The asset is transferred when (or over time) the client acquires control.

For obligations involving satisfaction over a period of time, the revenues are recognised “over the time”, measuring at the end of each period the progress made towards complete satisfaction of the obligation. For the measurement of progress, both input based and output based models may be used. The Group utilises the Input based method (cost-to-cost method). According to the latter method, the revenues are recognised on the basis of the inputs used to fulfil the obligation up to the date, with regards to the total inputs assumed to fulfil the entire obligation. Where the inputs are distributed evenly over time, the company recognises the corresponding revenues on a straight-line basis. In certain circumstances, where it is not possible to reasonably measure the result of the obligation to be fulfilled, the revenues are recognised only up to the amount of costs incurred.

#### **Variable payments**

Where the contractual payment includes a variable amount (for example following reductions, discounts, reimbursements, credits, price concessions, incentives, performance bonuses, penalties or where the payment depends on the occurrence or otherwise of a future uncertain events), the amount of the payment considered to arise should be estimated. The Group estimates variable payments in a manner consistent with similar circumstances, using the expected value method or the value of the amount considered most probable; thereafter, the estimated amount of the variable payment of the transition price is included only to the extent that this amount is considered highly probable.

#### **Presence of a significant financial component**

Group revenues are adjusted amid significant financial components, both where funded by the client (early collection) or where funded by it (deferred collection). The presence of a significant financial component is identified on the signing of the contracts, comparing the expected revenues with the payments to be received. This is not recorded where between the time of transfer of the assets/service and the time of payment less than 12 months has passed.

#### **Costs for obtaining and fulfilling the contract**

The Group capitalises the costs incurred to obtain the contract and which would not have been incurred where such had not been obtained (e.g. sales commissions),

where it is expected that they may be recovered. The Group capitalises the costs incurred to fulfil the contract only where these are directly related to the contract, permitting the obtainment of new and increased resources for future obligations and where these costs shall be recoverable.

#### **RECOGNITION OF COSTS**

Costs are recognised when relating to assets or services acquired or consumed in the year or by systematic allocation.

#### **FINANCIAL INCOME AND CHARGES**

Financial income and charges are recognised in accordance with the accruals concept on the basis of the interest matured on the net value of the relative financial assets and liabilities utilising the effective interest rate, therefore utilising the rate which is financially equivalent to all the cash inflows and outflows which comprise an operation.

#### **DIVIDENDS**

The dividends are recorded when the right of the shareholders to receive the payment arises. The dividends and dividend payments on account payable to third parties are recorded as changes in shareholders' equity at the date in which the Shareholders' Meetings approves them.

#### **INCOME TAXES**

Current Income taxes for the period are determined on the basis of the taxable assessable income and in accordance with current fiscal law; in addition, the effects deriving from the implementation of the Group's national fiscal consolidation is applied.

Deferred tax assets and liabilities are calculated on temporary differences between the balance sheet values and the corresponding values recognised for tax purposes, applying the expected tax when the differences are reversed, determined on the basis of the current tax rates in force and in consideration of any expected changes relating to future years.

The recognition of deferred tax assets is made when their recovery is probable - that is when it is expected that there will be future assessable fiscal income sufficient to recover the asset, while deferred tax liabilities are recorded in every case.

The recovery of the deferred tax asset is reviewed at each balance sheet date.

#### **EARNINGS/(LOSS) PER SHARE**

##### **BASIC**

The basic earnings/(loss) per share is calculated by dividing the result of the Group by the weighted average number of ordinary shares outstanding during the year, excluding any treasury shares.

## DILUTED

The diluted earnings per share is calculated by dividing the result of the Group by the weighted average number of ordinary shares outstanding during the year, excluding any treasury shares. In order to calculate the diluted earnings per share, the average weighted number of shares outstanding is adjusted assuming the conversion of all shares with potential dilution effect. The diluted earnings per share is not calculated in the case of losses, as the dilution effect would result in an improvement in the earnings per share.

## RISK MANAGEMENT

The activities of Caltagirone Editore and its subsidiaries are subject to various financial risks: market risks (raw materials prices and movements in listed share prices), credit risk, interest rate risk and liquidity risk. The management of financial risks is undertaken through organisational directives which govern the management of these risks and the control of all operations which have importance in the composition of the financial and/or commercial assets and liabilities.

The Group does not have any derivative financial instruments, nor do specific financial risks exist in relation to price, credit or liquidity (other than that deriving from operating activities).

### **Market risk (price of raw materials-paper)**

The Group is exposed to fluctuations in the price of paper - the principal raw material; this risk is managed through supply contracts with Italian and foreign companies with fixed prices and quantities for a maximum period of approximately 12 months, and through procurement from suppliers based in different geographic areas in order to avoid the risks related to an excessive concentration of suppliers and to obtain the most competitively priced supplies.

### **Risks concerning the price of investments in equity instruments**

In relation to the risk of changes in the fair value of the equity instruments, the Group monitors the changes of share prices and for this reason constantly records the movements in the listed shares in portfolio. Based on this data, the investment and divestment policies of the Group are defined with the objective to optimise medium and long-term cash flows, also considering the distribution of dividends from the shares in portfolio. The investment and divestment strategies of the equity investments are also considered in relation to the diversification of risk.

### **Credit risk**

Receivables at year-end principally are of a commercial nature. In general, they are recorded net of any write-downs, calculated on the basis of the risk of non-fulfilment by the counterparty, determined considering the information available on the clients' solvency and historical insolvency data in relation to the varying expiry dates of receivables. Historically, there are no significant situations which are particularly problematic in relation to the solvency of the clients, as the policy of the Group is only to sell to clients after a prudent evaluation of their credit capacity and therefore within the established credit limits. Finally, no significant debtor positions were recorded which would equate to an excessive concentration of credit. On this basis, the credit risk to which the Group is exposed can be considered limited.

**Interest Rate Risk**

The interest rate risk principally relates to an uncontrolled increase of the charges deriving from variable interest rates on medium/long-term loans. The Group currently does not have medium/long-term loans, while having an insignificant exposure to short-term debt interest rate risk.

**Liquidity risk**

Liquidity risk is linked to the difficulty in obtaining funds to cover commitments at a given moment. The Caltagirone Editore Group possesses liquidity and this risk is therefore not considered significant for the Group.

**Environment and security risk**

Existing regulations and laws are rigorously applied to workplace health and security and hence govern this area of risk.

**USE OF ESTIMATES**

The preparation of the consolidated financial statements requires the Directors to apply accounting principles and methods that, in some circumstances, are based on difficulties and subjective valuations and estimates based on the historical experience and assumptions which are from time to time considered reasonable and realistic based on the relative circumstances.

The application of these estimates and assumptions impact upon the amounts reported in the financial statements, such as the balance sheet, the consolidated income statement and the consolidated cash flow statement, and on the disclosures in the notes to the accounts. The final outcome of the accounts in the financial statements, which use the above-mentioned estimates and assumptions, may differ from those reported in the financial statements due to the uncertainty which characterises the assumptions and conditions upon which the estimates are based.

The accounting principles and accounts in the financial statements which require greater subjectivity in the preparation of the estimates and for which a change in the underlying conditions of the assumptions used may have a significant impact on the consolidated financial statements of the Group are as follows:

- Indefinite intangible assets;
- Write-down of fixed assets;
- Depreciation of tangible fixed assets;
- Deferred taxes;
- Provisions for risks and charges;
- Allowance for doubtful accounts;
- Other write-down provisions;
- Employee benefits.

The estimates and assumptions are reviewed periodically and the effects of all variations recorded in the Income Statement or the Comprehensive Income Statement, when they relate only to that year. When the revision relates to both current and future periods (for example the revision of the useful life of fixed assets), the changes are recorded in the period in which the revision is made and in the relative future periods.

## **CHANGE OF ACCOUNTING PRINCIPLES, ERRORS AND CHANGE OF ESTIMATES**

The accounting principles adopted are amended from one period to another only if the change is required by a standard and if this contributes to providing more reliable information on the effects of the operations on the balance sheet, income statement and cash flows of the enterprise.

The changes to the accounting standards are recorded retrospectively with the recording of the effect to net equity for the more remote periods reported. The other comparative amounts indicated for each period are adjusted as if the new standard had always been applied. The prospective approach is made only when it is impractical to reconstruct the comparative information.

The application of a new or amended accounting standard is accounted for in accordance with the requirements of the standard. If the standard does not permit a transition period, the change is accounted in accordance with the retrospective method, or if impractical, with the prospective method.

In the case of significant errors, the same method that is used for changes in accounting standards illustrated previously is applied. In the case of non-significant errors, these are accounted for in the income statement in the period in which they are noted.

Changes in estimates are accounted in accordance with the prospective method in the Income Statement in the period in which the change occurs only if impacting upon this latter or in the period in which the change occurs, and subsequent periods if the change also impacts upon future periods.

## **VALUE OF THE GROUP**

The Stock Market capitalisation of Caltagirone Editore is currently lower than the net equity of the Group (Stock Market capitalisation at December 31, 2018 of Euro 130 million compared to a Group net equity of Euro 415.2 million), significantly lower than the valuations based on the fundamentals of the Group expressed by its value in use.

The capacity to generate cash flows or the establishment of specific fair values (cash and cash equivalents, equity instruments and Publishing Titles) may justify this difference; stock market prices in fact also reflect circumstances not strictly related to the Group, with expectations focused on the short-term.

# ASSETS

## 1. INTANGIBLE ASSETS WITH DEFINITE LIFE

Historical cost	Patents	Trademarks and Concessions	Others	Total
<b>01.01.2017</b>	<b>1,570</b>	<b>1,705</b>	<b>6,264</b>	<b>9,539</b>
Increases	-	19	171	190
Reclassifications	-	308	(168)	140
<b>31.12.2017</b>	<b>1,570</b>	<b>2,032</b>	<b>6,267</b>	<b>9,869</b>

<b>01.01.2018</b>	<b>1,570</b>	<b>2,032</b>	<b>6,267</b>	<b>9,869</b>
Increases	-	39	234	273
Decreases	-	(1,445)	(759)	(2,204)
<b>31.12.2018</b>	<b>1,570</b>	<b>626</b>	<b>5,742</b>	<b>7,938</b>

Amortisation & loss in value	Patents	Trademarks and Concessions	Others	Total
<b>01.01.2017</b>	<b>1,541</b>	<b>1,670</b>	<b>5,714</b>	<b>8,925</b>
Increases	7	132	185	324
Reclassifications	-	-	163	163
<b>31.12.2017</b>	<b>1,548</b>	<b>1,802</b>	<b>6,062</b>	<b>9,412</b>

<b>01.01.2018</b>	<b>1,548</b>	<b>1,802</b>	<b>6,062</b>	<b>9,412</b>
Increases	7	130	122	259
Decreases	-	(1,445)	(756)	(2,201)
<b>31.12.2018</b>	<b>1,555</b>	<b>487</b>	<b>5,428</b>	<b>7,470</b>

Net value	Patents	Trademarks and Concessions	Others	Total
<b>01.01.2017</b>	<b>29</b>	<b>35</b>	<b>550</b>	<b>614</b>
<b>31.12.2017</b>	<b>22</b>	<b>230</b>	<b>205</b>	<b>457</b>
<b>31.12.2018</b>	<b>15</b>	<b>139</b>	<b>314</b>	<b>468</b>

*Euro thousands*

At December 31<sup>st</sup> 2018, no Companies of the Group recorded the existence of inactive intangible assets or completely amortised still in use of significant value.

The amortisation rates used are shown below:

Category	Average rate
Development Costs	20.0%
Industrial patents and intel. property rights	26.5%
Trademarks, concessions and licenses	10.0%
Other	28.0%

## 2. INTANGIBLE ASSETS WITH INDEFINITE LIFE

The indefinite intangible assets, comprising entirely of the newspaper titles, are not amortised, but annually subject to verifications to determine the existence of any loss in value.

The table below shows the movements in the intangible assets with indefinite life:

Historical cost	Goodwill	Newspaper titles	Total
<b>01.01.2017</b>	<b>189,596</b>	<b>286,794</b>	<b>476,390</b>
Increases/Decreases	-	-	-
<b>31.12.2017</b>	<b>189,596</b>	<b>286,794</b>	<b>476,390</b>
<b>01.01.2018</b>	<b>189,596</b>	<b>286,794</b>	<b>476,390</b>
Increases/Decreases	-	-	-
<b>31.12.2018</b>	<b>189,596</b>	<b>286,794</b>	<b>476,390</b>
Write-downs	Goodwill	Newspaper titles	Total
<b>01.01.2017</b>	<b>189,596</b>	<b>36,891</b>	<b>226,487</b>
Increases	-	35,100	<b>35,100</b>
Decreases	-	-	-
<b>31.12.2017</b>	<b>189,596</b>	<b>71,991</b>	<b>261,587</b>
<b>01.01.2018</b>	<b>189,596</b>	<b>71,991</b>	<b>261,587</b>
Increases	-	14,600	<b>14,600</b>
Decreases	-	-	-
<b>31.12.2018</b>	<b>189,596</b>	<b>86,591</b>	<b>276,187</b>
Net value			
<b>01.01.2017</b>	-	<b>249,903</b>	<b>249,903</b>
<b>31.12.2017</b>	-	<b>214,803</b>	<b>214,803</b>
<b>31.12.2018</b>	-	<b>200,203</b>	<b>200,203</b>

*Euro thousands*

The breakdown of the balance relating to the newspaper titles is shown below:

	01.01.2017	Increases/ Decreases	Write-downs	31.12.2017
Il Messaggero SpA	90,808	-	-	90,808
Il Mattino SpA	44,496	-	(2,200)	42,296
Quotidiano di Puglia Srl	15,631	-	(5,300)	10,331
Corriere Adriatico Srl	11,578	-	-	11,578
Il Gazzettino SpA	87,387	-	(27,600)	59,787
Other minor newspaper titles	3	-	-	3
<b>Total</b>	<b>249,903</b>	<b>-</b>	<b>(35,100)</b>	<b>214,803</b>

	01.01.2018	Increases/ Decreases	Write-downs	31.12.2018
Il Messaggero SpA	90,808	-	-	90,808
Il Mattino SpA	42,296	-	(6,800)	35,496
Quotidiano di Puglia Srl	10,331	-	(1,400)	8,931
Corriere Adriatico Srl	11,578	-	-	11,578
Il Gazzettino SpA	59,787	-	(6,400)	53,387
Other minor newspaper titles	3	-	-	3
<b>Total</b>	<b>214,803</b>	<b>-</b>	<b>(14,600)</b>	<b>200,203</b>

*Euro thousands*

In relation to the valuation model utilised to establish the recoverability of the newspaper titles, in line with in 2017, a verification was carried out of the recoverability of the value of the individual Newspaper Titles in accordance with the combined provisions of IAS 36 par. 10(b) and IAS 38 par. 108.

The impairment test on the individual Newspaper Titles was carried out on the basis of the recoverable value on the individual Newspapers calculated using a model in line with that used to calculate the third level fair value of IFRS 13 "Fair Value Measurement" ("IFRS 13").

The recoverable value of the Newspaper Titles was established through application of a method based on empirical multipliers. This method is one of the most widely used comparative methods in common practice for the calculation of the value of specific categories of intangible assets.

The model applied refers to, for the estimated recoverable value of the Newspaper Titles, revenue multipliers (separate for circulation and advertising revenue) and a corrective factor based on a multiple of the negative EBITDA values which may be generated by the Newspaper Title. The multiplier ratios of the revenue variables are calibrated on the basis of a "balance scorecard" which allocates a score for a series of qualitative factors contributing to the value of the newspaper titles (age, competition, circulation, price, editing, advertising attractiveness, future potential, advertising catchment area and profitability), based on an analysis of the general publishing sector performance and the competitive position of each newspaper title on its market, in addition to historical experience and managerial assessments of the qualitative profiles of each of the publishing titles. The determination of the

revenue ratios based on the overall score from the balance scorecard, for each Newspaper Title, is based on an objective criterion on the basis of which, for all ratios, the allocation of a minimum score for all qualitative factors corresponds to the extreme low-end of the parametric range and the maximum score to the extreme upper range. For the purposes of the analyses at December 31<sup>st</sup> 2018, lower scores were recorded compared to those utilised with reference to December 31<sup>st</sup> 2017. In particular, taking account of the historic and present results of each Title, among others, revenue level for the sales of the paper, advertising revenues and earnings, in addition to medium/long-term publishing business development expectations, the changes made concerned the scores attributed to price and competition factors (with regards to the competitiveness profiles), advertising attractiveness and advertising potential (with regards to advertising revenue development), circulation and future potential.

The underlying table reports the book values of the Newspaper Titles following the impairment tests on the Newspaper Titles. The results, confirmed also by valuations made by an independent expert, resulted in a write-down of Euro 14.6 million.

Description	Newspaper titles		
	2018	2017	Write-downs
Il Gazzettino SpA	53,387	59,787	(6,400)
Il Messaggero SpA	90,808	90,808	-
Il Mattino SpA	35,496	42,296	(6,800)
Quotidiano di Puglia Srl	8,931	10,331	(1,400)
Corriere Adriatico Srl	11,578	11,578	-

*Euro thousands*

In addition to impairment tests on the value of the Newspaper Titles at December 31<sup>st</sup> 2018 through application of the model outlined previously, taking account of the close interdependence between the various Group legal entities and in line with that carried out for the impairment test regarding financial year 2017, an analysis was also carried out on the future cash flows of the CGU, utilising a single aggregate financial statement which, among other issues, enables a single “reading” of the figures according to the effective operating manner of the newspaper titles and the dedicated advertising agency.

The verification of the recoverability of the CGU’s is based on the economic and financial plan of the Caltagirone Editore Group using the financial statement accounts of the CGU of the Group comprising the publishing (including the Newspaper titles) and advertising activities.

The analysis was carried out according to IAS 36. The value in use in 2018 was determined through the Discounted Cash Flow method, which is the discounting of the future operating cash flows generated by the CGU.

In particular, the cash flows were estimated for a period of 5 years and then discounted based on the cost of capital of the CGU (WACC). A terminal value representing the projections of the CGU’s revenue capacity, calculated under the perpetual return model, was added to this value. A growth rate of zero was applied for the calculation of the terminal value.

In carrying out the impairment test, based on future cash flow projections calculated as per management estimates approved by the Board of Directors, the forecast performances for 2019 were taken into consideration. In addition, for subsequent years, specific performance

estimates were drawn up, taking account of the general and market environment as impacted by the current crisis, in addition to the resultant changed operating conditions. In this regard, the forecasts made in the previous year by the Company were reviewed also on the basis of the 2018 figures.

In particular, the restructuring and cost cutting actions approved and undertaken over time by management have always had a greater impact than expected. On the other hand, the advertising and print circulation markets, due to the extended crisis and together with the extraordinary digital revolution, has meant more extensive and long-lasting difficulties than predicted by all the leading operators. Therefore, the expected cash flows utilised in the model were calculated based on the 2019 budget and the 2020-2023 planning data and represent the best estimate of the amounts and timing for which the future cash flows are expected to occur based on the long-term plan which was reviewed and updated in 2019 to take account of that outlined above and of differences between the previous plan and the 2018 results. The operating costs considered in the expected cash flows were also determined based on management estimates for the coming five years and take account of the positive effects of the restructuring plan already in place. A further impairment test did not indicate additional write-downs to the CGU involved in publishing and advertising operations.

The underlying table reports the principal parameters used in the impairment test.

Description	Tax rate		WACC*		G-rate**		Explicit period cash flows
	2018	2017	2018	2017	2018	2017	
Value	28.82%	28.82%	6.5%	6.1%	-	-	5 years

*Euro thousands*

\* *The WACC represents the average weighted cost of capital of the entity taking into account the specific risks relating to the operating sectors considered. This parameter is considered net of fiscal effect and takes account of interest rate movements*

\*\* *The g-rate concerns the expected growth rate in order to calculate the "Terminal Value"*

The sensitivity analysis carried out indicated that - although a not insignificant sensitivity was observed for the estimates on changes to the g and WACC parameters considered and that, in certain valuation scenarios, the difference between the estimated Enterprise Value and the carrying amount of the Net Capital Employed of the CGU would be negative (however only in scenarios with a growth rate of zero) - in the majority of scenarios examined, the results of the tests substantially confirmed the conclusions obtained for the base scenario.

Further to the impairment models utilised in valuing indefinite intangible assets, for the estimate of the effective value of the newspapers' intangible assets, elements which lie outside the typical economic considerations are also considered and which relate to the number of readers and the circulation on the market, issues which determine the effective value of the newspaper and the price.

### 3. PROPERTY, PLANT AND EQUIPMENT

Historical cost	Land & Building	Plant & Machinery	Commercial and industrial equipment	Other assets	Assets in progress	Total
<b>01.01.2017</b>	<b>60,164</b>	<b>97,653</b>	<b>814</b>	<b>22,771</b>	<b>2,040</b>	<b>183,442</b>
Increases	557	-	2	521	2,836	3,916
Decreases	-	(121)	-	(68)	-	(189)
Reclassifications	-	4,876	2	(723)	(4,876)	(721)
<b>31.12.2017</b>	<b>60,721</b>	<b>102,408</b>	<b>818</b>	<b>22,501</b>	<b>-</b>	<b>186,448</b>
<b>01.01.2018</b>	<b>60,721</b>	<b>102,408</b>	<b>818</b>	<b>22,501</b>	<b>-</b>	<b>186,448</b>
Increases	-	24	-	514	-	538
Decreases	-	-	-	(2,092)	-	(2,092)
Reclassifications	(508)	(4,273)	(12)	-	-	(4,793)
<b>31.12.2018</b>	<b>60,213</b>	<b>98,159</b>	<b>806</b>	<b>20,923</b>	<b>-</b>	<b>180,101</b>
Depreciation & loss in value	Land & Building	Plant & Machinery	Commercial and industrial equipment	Other assets	Assets in progress	Total
<b>01.01.2017</b>	<b>25,618</b>	<b>93,370</b>	<b>810</b>	<b>21,650</b>	<b>-</b>	<b>141,448</b>
Increases	1,563	4,294	3	428	-	6,288
Reclassifications	-	(98)	2	(625)	-	(721)
<b>31.12.2017</b>	<b>27,181</b>	<b>97,566</b>	<b>815</b>	<b>21,453</b>	<b>-</b>	<b>147,015</b>
<b>01.01.2018</b>	<b>27,181</b>	<b>97,566</b>	<b>815</b>	<b>21,453</b>	<b>-</b>	<b>147,015</b>
Increases	1,561	568	1	418	-	2,548
Decreases	-	-	-	(2,021)	-	(2,021)
Reclassifications	(508)	(4,273)	(12)	-	-	(4,793)
<b>31.12.2018</b>	<b>28,234</b>	<b>93,861</b>	<b>804</b>	<b>19,850</b>	<b>-</b>	<b>142,749</b>
<b>Net value</b>						
<b>01.01.2017</b>	<b>34,546</b>	<b>4,283</b>	<b>4</b>	<b>1,121</b>	<b>2,040</b>	<b>41,994</b>
<b>31.12.2017</b>	<b>33,540</b>	<b>4,842</b>	<b>3</b>	<b>1,048</b>	<b>-</b>	<b>39,433</b>
<b>31.12.2018</b>	<b>31,979</b>	<b>4,298</b>	<b>2</b>	<b>1,073</b>	<b>-</b>	<b>37,352</b>

Euro thousands

“Land and Buildings” include operating offices and facilities for the printing of newspapers.

The account “Plant and machinery” is mainly composed of the presses belonging to Group publishing companies.

“Other assets” includes, in addition to computers, servers and network appliances, leasehold improvements and restructuring relating to rented offices. Depreciation is calculated based on the duration of the contract, which is lower than the useful life of the asset.

No financial charges were capitalised.

#### 4. EQUITY INVESTMENTS VALUED AT EQUITY

	01.01.2017	Increases/(Decreases) to Income Statement	Other changes	31.12.2017
Rofin 2008 Srl	2	-	-	2
<b>Total</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>2</b>

	01.01.2018	Increases/(Decreases) to Income Statement	Other changes	31.12.2018
Rofin 2008 Srl	2	-	(2)	-
<b>Total</b>	<b>2</b>	<b>-</b>	<b>(2)</b>	<b>-</b>

*Euro thousands*

During the year, the associate Rofin 2008 Srl was liquidated.

## 5. EQUITY INVESTMENTS AND NON-CURRENT SECURITIES

Equity investments and non-current securities	01.01.2017	Increases/ (Decreases)	Fair value change	31.12.2017
Investments in other companies valued at cost	1,218	-	-	1,218
Investments in equity instruments	80,484	-	6,156	86,640
<b>Total</b>	<b>81,702</b>	<b>-</b>	<b>6,156</b>	<b>87,858</b>

Equity investments and non-current securities	01.01.2018	Increases/ (Decreases)	Fair value change	31.12.2018
Investments in other companies at cost	1,218	-	-	1,218
Investments in equity instruments	86,640	12,299	(4,039)	94,900
<b>Total</b>	<b>87,858</b>	<b>12,299</b>	<b>(4,039)</b>	<b>96,118</b>

*Euro thousands*

The breakdown of the account investments in other companies valued at cost is as follows:

Investments in other companies	%	01.01.2017	Increases/ (Decreases)	Write-downs	31.12.2017
Ansa	6.71	1,198	-	-	1,198
Other minor	-	20	-	-	20
<b>Total</b>		<b>1,218</b>	<b>-</b>	<b>-</b>	<b>1,218</b>

Investments in other companies	%	01.01.2018	Increases/ (Decreases)	Write-downs	31.12.2018
Ansa	6.71	1,198	-	-	1,198
Other minor	-	20	-	-	20
<b>Total</b>		<b>1,218</b>	<b>-</b>	<b>-</b>	<b>1,218</b>

*Euro thousands*

The company ANSA is the leading news agency in Italy and a leader worldwide; ANSA is a cooperative of 34 members, including the leading publishers of national newspapers, created with a mission to publish and circulate news.

The investments in other companies are valued at fair value or, where the development plans are not available, at cost, adjusting for impairments where present.

During the year, no impairment indicators were identified and therefore no impairment test was carried out.

According to the information held by the Group therefore, no indications exist that the cost differs significantly from the fair value.

The breakdown of the account “Investments in equity instruments” is as follows:

<b>AFS Investments</b>	<b>01.01.2017</b>	<b>Increases</b>	<b>Decreases</b>	<b>Fair value change</b>	<b>31.12.2017</b>
Assicurazioni Generali SpA	80,484	-	-	6,156	86,640
<b>Total</b>	<b>80,484</b>	<b>-</b>	<b>-</b>	<b>6,156</b>	<b>86,640</b>

<b>AFS Investments</b>	<b>01.01.2018</b>	<b>Increases</b>	<b>Decreases</b>	<b>Fair value change</b>	<b>31.12.2018</b>
Assicurazioni Generali SpA	86,640	12,299	-	(4,039)	94,900
<b>Total</b>	<b>86,640</b>	<b>12,299</b>	<b>-</b>	<b>(4,039)</b>	<b>94,900</b>

*Euro thousands*

<b>Number</b>	<b>01.01.2017</b>	<b>Increases</b>	<b>Decreases</b>	<b>31.12.2017</b>
Assicurazioni Generali SpA	5,700,000	-	-	5,700,000

	<b>01.01.2018</b>	<b>Increases</b>	<b>Decreases</b>	<b>31.12.2018</b>
Assicurazioni Generali SpA	5,700,000	800,000	-	6,500,000

During the year a total of 800,000 Assicurazioni Generali SpA shares were acquired for a value of Euro 12.3 million.

The valuation at fair value of these investments at December 31<sup>st</sup> 2018 was recorded to the Comprehensive Income Statement in the Shareholders' Equity reserve for a negative value of Euro 4 million, net of the positive tax effect of Euro 377 thousand.

The changes in the fair value reserve are reported below:

<b>Fair Value reserve</b>	<b>01.01.2017</b>	<b>Increases</b>	<b>Decreases</b>	<b>31.12.2017</b>
Fair Value reserve	(5,442)	6,156	-	714
Tax effect	(11)	-	(43)	(54)
<b>Fair value reserve, net of tax effect</b>	<b>(5,453)</b>	<b>6,156</b>	<b>(43)</b>	<b>660</b>
<b>Changes in the year</b>				<b>6,113</b>

	<b>01.01.2018</b>	<b>Increases</b>	<b>Decreases</b>	<b>31.12.2018</b>
Fair Value reserve	714		(4,039)	(3,325)
Tax effect	(54)	-	377	323
<b>Fair value reserve, net of tax effect</b>	<b>660</b>	<b>-</b>	<b>(3,662)</b>	<b>(3,002)</b>
<b>Changes in the year</b>				<b>(3,662)</b>

*Euro thousands*

In relation to the disclosure required by IFRS 13, concerning the so-called “hierarchy of fair value”, these equity instruments belong to level one, as concerning financial instruments listed on an active market.

## **6. OTHER NON-CURRENT ASSETS**

The account, amounting to Euro 105 thousand, principally relates to receivables for deposits due within five years.

## **7. DEFERRED AND CURRENT INCOME TAXES**

The deferred taxes refer to temporary differences between the values recorded in the financial statements and the corresponding values recognised for tax purposes.

The movements are shown below of the deferred tax assets and liabilities:

<b>Deferred tax assets</b>	<b>01.01.2017</b>	<b>Provisions</b>	<b>Utilisations</b>	<b>Other changes</b>	<b>31.12.2017</b>
Tax losses carried forward	39,571	2,557	(591)	-	41,537
Provision for risks and charges	2,451	567	(1,041)	-	1,977
Doubtful debt provision	2,272	258	(378)	-	2,152
Other	3,070	528	(205)	(45)	3,348
<b>Total</b>	<b>47,364</b>	<b>3,910</b>	<b>(2,215)</b>	<b>(45)</b>	<b>49,014</b>

<b>Deferred tax liabilities</b>	<b>01.01.2017</b>	<b>Provisions</b>	<b>Utilisations</b>	<b>Other changes</b>	<b>31.12.2017</b>
Fair value intangible & tangible assets	20,728	-	(7,919)	-	12,809
Differences accounting amortisation and depreciation	38,673	2,060	(2,608)	-	38,125
Other	18	11	(2)	32	59
<b>Total</b>	<b>59,419</b>	<b>2,071</b>	<b>(10,529)</b>	<b>32</b>	<b>50,993</b>
<b>Net deferred tax assets</b>	<b>(12,055)</b>	<b>1,839</b>	<b>8,314</b>	<b>(77)</b>	<b>(1,979)</b>

<b>Deferred tax assets</b>	<b>01.01.2018</b>	<b>Provisions</b>	<b>Utilisations</b>	<b>Other changes</b>	<b>31.12.2018</b>
Tax losses carried forward	41,537	2,632	(354)	-	43,815
Provision for risks and charges	1,977	70	(554)	-	1,493
Doubtful debt provision	2,152	159	(624)	-	1,687
Other	3,348	662	(65)	262	4,207
<b>Total</b>	<b>49,014</b>	<b>3,523</b>	<b>(1,597)</b>	<b>262</b>	<b>51,202</b>

<b>Deferred tax liabilities</b>	<b>01.01.2018</b>	<b>Provisions</b>	<b>Utilisations</b>	<b>Other changes</b>	<b>31.12.2018</b>
Fair value intangible & tangible assets	12,809	-	(1,912)	-	10,897
Differences accounting amortisation and depreciation	38,125	2,059	(2,884)	-	37,300
Other	59	1	(1)	(24)	35
<b>Total</b>	<b>50,993</b>	<b>2,060</b>	<b>(4,797)</b>	<b>(24)</b>	<b>48,232</b>
<b>Net deferred tax assets</b>	<b>(1,979)</b>	<b>1,463</b>	<b>3,200</b>	<b>286</b>	<b>2,970</b>

*Euro thousands*

The increase of the deferred tax assets is principally due to the tax losses in the year.

Taking account of the timing differences and based on forecasts, it is considered that the Group will have, in the coming years, sufficient assessable income to recover the deferred tax assets recorded in the financial statements at December 31<sup>st</sup> 2018.

The deferred tax liabilities refers to temporary differences concerning amortisation and depreciation, while utilisations principally concern the write-downs made on the newspaper titles.

The other changes in the deferred tax assets and liabilities include the tax effects on the fair value of the investments and the actuarial losses recorded to the Comprehensive Income Statement.

The net position is calculated as follows:

	31.12.2018	31.12.2017
Receivables for direct taxes	300	295
Reimburse. request of direct taxes	33	14
Payables for IRES/IRAP/substitute taxes	(538)	(275)
<b>Total</b>	<b>(205)</b>	<b>34</b>

*Euro thousands*

The income taxes for the year are as follows:

	2018	2017
IRAP current taxes	237	175
Prior year taxes	246	(29)
<b>Current taxes</b>	<b>483</b>	<b>146</b>
Provision for deferred tax liabilities	2,060	2,071
Utilisation of deferred tax liabilities	(4,797)	(10,529)
<b>Deferred tax charges</b>	<b>(2,737)</b>	<b>(8,458)</b>
Recording of deferred tax assets	(3,523)	(3,910)
Utilisation of deferred tax assets	1,597	2,215
<b>Deferred tax income</b>	<b>(1,926)</b>	<b>(1,695)</b>
<b>Total income taxes</b>	<b>(4,180)</b>	<b>(10,007)</b>
Current and deferred IRES tax	(4,487)	(9,297)
Current and deferred IRAP tax	61	(681)
Prior year taxes	246	(29)
<b>Total income taxes</b>	<b>(4,180)</b>	<b>(10,007)</b>

*Euro thousands*

The current taxes comprise only IRAP taxes.

The analysis of the difference between the theoretical IRES and actual tax rates are as follows:

2017	Taxable	Amount	Effective rate
<b>Loss before taxes</b>	<b>(39,640)</b>	<b>(9,514)</b>	<b>24.0%</b>
<b>Permanent differences increase (decrease):</b>			
Dividends		(1,040)	
Non-deductible costs		352	
Write-down of intangible assets with indefinite life		1,272	
Other permanent differences		(368)	
<b>Current and deferred IRES tax</b>		<b>(9,297)</b>	<b>23.5%</b>

2018	Taxable	Amount	Effective rate
<b>Loss before taxes</b>	<b>(12,478)</b>	<b>(2,995)</b>	<b>24.0%</b>
<b>Permanent differences increase (decrease):</b>			
Dividends		(1,260)	
Non-deductible costs		462	
Write-down of intangible assets with indefinite life		336	
Other permanent differences		(1,031)	
<b>Current and deferred IRES tax</b>		<b>(4,487)</b>	<b>36.0%</b>

*Euro thousands*

## 8. INVENTORIES

Inventories at December 31<sup>st</sup> 2018 amount to Euro 1.7 million (Euro 1.3 million at December 31<sup>st</sup> 2017) and consist exclusively of raw materials (principally paper and ink), ancillary and consumables.

The change of inventory recorded in the income statement amounts to an increase of Euro 409 thousand and is included in the account Raw material costs (see Note 20).

Inventories are measured at the lower of the purchase price, calculated using the weighed average cost method, and the realisable value. The net realisable value of inventories is in line with that recognised in the financial statements.

There is no inventory provided as a guarantee on liabilities.

## 9. TRADE RECEIVABLES

The breakdown is as follows:

	31.12.2018	31.12.2017
Trade receivables	54,166	60,509
Doubtful debt provision	(8,204)	(10,459)
<b>Trade receivables</b>	<b>45,962</b>	<b>50,050</b>
Trade receivables - related parties	225	705
Advances to suppliers	7	24
<b>Total trade receivables</b>	<b>46,194</b>	<b>50,779</b>

*Euro thousands*

Trade receivables principally relate to Group advertising revenues from the advertising agency Piemme SpA (Euro 39.9 million).

The doubtful debt provision was utilised in the year for Euro 1.3 million and increased by Euro 895 thousand for the provisions made in the period.

The general valuation criteria of receivables, considered financial assets within the scope of IFRS 9, are illustrated in the accounting policies.

In particular, receivables, as considered financial assets, are measured at amortised cost, on the basis of the effective interest rate (identified as their nominal value).

When there is an indication of a reduction in value, the asset is reduced to the value of the discounted future cash flows obtainable. Impairments are recognised to the income statement.

When, in subsequent periods, the reasons for the write-down no longer exist, the value of the assets is restated up to the value deriving from the application of the amortised cost where no write-down had been applied.

The value of trade receivables, adjusted by the relative doubtful debt provision, approximates their fair value.

The estimate of the Doubtful debt provision is made, in consideration of the highly fragmented nature of the debt positions, through an assessment of the maturity of receivables by similar type, referring to historical-statistical analysis on the probability of recovery. The write-down process requires however that individual commercial positions of significant amounts and for which an objective solvency condition is apparent are subject to individual write-downs.

The table below shows the ageing of the trade receivables at December 31<sup>st</sup> 2017 and at December 31<sup>st</sup> 2018.

	31.12.2018	31.12.2017
<b>Not yet due</b>	<b>26,825</b>	<b>26,905</b>
1-30 days	3,807	4,937
30-60 days	2,445	2,669
60-90 days	1,143	1,354
Over 90 days	19,946	24,644
<b>Overdue</b>	<b>27,341</b>	<b>33,604</b>
<b>Total Gross Value</b>	<b>54,166</b>	<b>60,509</b>
Doubtful debt provision	(8,204)	(10,459)
<b>Trade receivables</b>	<b>45,962</b>	<b>50,050</b>

*Euro thousands*

## 10. OTHER CURRENT ASSETS

The breakdown is as follows:

	31.12.2018	31.12.2017
Employee receivables	65	97
VAT receivables	75	64
Other receivables	451	519
Prepaid expenses	361	263
<b>Other current assets</b>	<b>952</b>	<b>943</b>

*Euro thousands*

## 11. CASH AND CASH EQUIVALENTS AND NET FINANCIAL POSITION

Cash and cash equivalents are broken down as follows:

	31.12.2018	31.12.2017
Bank and postal deposits	109,609	135,513
Bank and postal deposits with related parties	-	718
Cash in hand and similar	47	267
<b>Total cash and cash equivalents</b>	<b>109,656</b>	<b>136,498</b>

*Euro thousands*

The Net Cash Position, in accordance with the CESR recommendation of February 10th 2005, is as follows:

	31.12.2018	31.12.2017
A. Cash	47	267
B. Bank deposits	109,609	136,231
<b>D. Liquidity (A)+(B)</b>	<b>109,656</b>	<b>136,498</b>
<b>E. Current financial receivables</b>	<b>-</b>	<b>-</b>
F. Current bank payables	10,557	4,948
G. Current portion of non-current debt	-	3,062
H. Current payables to other lenders	-	-
<b>I. Current debt (F)+(G)+(H)</b>	<b>10,557</b>	<b>8,010</b>
<b>J. Net current cash position (I)-(E)-(D)</b>	<b>(99,099)</b>	<b>(128,488)</b>
K. Non-current bank payables	-	-
L. Non-current payables to other lenders	-	-
<b>M. Non-current financial debt (K)+(L)</b>	<b>-</b>	<b>-</b>
<b>N. Net Cash Position (J)+(M)</b>	<b>(99,099)</b>	<b>(128,488)</b>

*Euro thousands*

The Net financial position at December 31<sup>st</sup> 2018 was a cash position of Euro 99.1 million (Euro 128.5 million at December 31<sup>st</sup> 2017); the decrease of Euro 29.4 million principally concerns the acquisition, in accordance with the applicable regulations, of company shares for Euro 21.6 million, from the exercise of the right to withdrawal of shareholders following a change in corporate scope, investments in listed shares for Euro 12.3 million, net of the receipt of dividends on listed shares for Euro 5.5 million.

The average interest rate on the bank deposits in Euro was 0.01% (0.02% in 2017). In relation to the variable rate of liquidity, an annual interest rate increase of 1%, at like-for-like terms, would have a positive impact on the net profit of approx. Euro 1.1 million. A decrease in interest rates of the same level would have a corresponding negative impact.

# SHAREHOLDERS' EQUITY & LIABILITIES

## 12. SHAREHOLDERS' EQUITY

	31.12.2018	31.12.2017
Share Capital	125,000	125,000
Listing charges	(18,865)	(18,865)
Share premium reserve	459,126	480,542
Legal reserve	25,000	25,000
FTA Reserve	16,927	16,927
Treasury shares	(23,641)	(2,224)
Reserve for treasury shares	23,641	2,224
Fair Value reserve	(3,002)	660
IAS 19 post-employment benefit reserve	(1,739)	(1,964)
FTA - IFRS 9 Reserve	(493)	-
Other Reserves	1,283	1,232
Prior year results	(179,764)	(150,131)
Net Loss	(8,298)	(29,633)
<b>Group net equity</b>	<b>415,175</b>	<b>448,768</b>
Minority interest N.E.	-	-
<b>Total net equity</b>	<b>415,175</b>	<b>448,768</b>

*Euro thousands*

The Share capital amounts to Euro 125 million, consisting of 125 million ordinary shares at a nominal value of Euro 1 each.

All of the ordinary shares issued are fully paid-in. There are no shares subject to guarantees or restrictions on the distribution of dividends. At December 31, 2018, the Company had 18,209,738 treasury shares, comprising 14.57% of the share capital.

The fair value reserve (for greater details reference should be made to Note 5) of negative Euro 3 million, includes the net decrease in the year of Euro 3.7 million, to adjust equity instruments to market value.

The treasury share buyback reserve, including purchases as per the applicable regulation of company shares for Euro 21.6 million, from the exercise of the right to withdrawal of shareholders following a change in corporate scope.

**Post-employment benefits and employee provisions**

Post-employment benefits in the Group companies with less than 50 employees represents a liability relating to the benefits recognised to employees and paid either on termination or after employment service. This liability, together with the senior management indemnity provision, is a defined benefit plan and therefore is determined applying the actuarial method.

In the Group companies with over 50 employees, in accordance with the pension reform, the employee leaving indemnity matured at December 31<sup>st</sup> 2006 represents the payable matured by the company to be paid at the end of the employment service. This payable is valued applying actuarial and financial techniques without however considering the future salaries of the employee. The assumptions relating to the determination of the plan are summarised in the table below:

	31.12.2018	31.12.2017
Annual technical discounting rate	1.55%	1.30%
Annual inflation rate	1.50%	1.50%
Annual increase in leaving indemnity	2.62%	2.62%
Annual increase in salaries	3.00%	3.00%

*Values in %*

The movements in the year are as follows:

	2018	2017
<b>Net liability at beginning of year</b>	<b>17,353</b>	<b>21,393</b>
Current cost in the period (service costs)	181	192
Interest charge (interest cost)	214	266
Actuarial gains (losses)	(323)	(133)
(Services paid)	(1,835)	(4,339)
Other changes	-	(26)
<b>Net liability at end of year</b>	<b>15,590</b>	<b>17,353</b>

*Euro thousands*

In relation to the sensitivity analyses, an increase of 0.5% to the discount rate utilised may prompt a reduction in the net liabilities of the provision of Euro 528 thousand; a similar decrease in the rate may result in an increased net liability of Euro 561 thousand.

The comparison between the employee benefit provision and the liability in accordance with Italian regulations is as follows:

	31.12.2018	31.12.2017
Nominal value of the provision	14,899	16,247
Actuarial adjustment	691	1,106
<b>Total DBO</b>	<b>15,590</b>	<b>17,353</b>

*Euro thousands*

### Employee numbers and cost

	2018	2017
Wages and salaries	39,847	42,447
Social security charges	12,703	14,272
Post-employment benefit provision	181	192
Post-employment benefit to Complementary Fund	2,461	2,951
Other costs	2,813	4,533
<b>Total personnel expense</b>	<b>58,005</b>	<b>64,395</b>

*Euro thousands*

The account wages and salaries and social charges, reducing on the previous year reflects the benefits of the restructuring and reorganisation plans undertaken in previous years, under which the workforce was re-sized (see also the average workforce reported below).

Other costs include charges concerning labour disputes, leaving incentives and the social security institution contributions from the restructuring in the year of approx. Euro 1.7 million (Euro 3.7 million at December 31<sup>st</sup> 2016).

The following table shows the average number of employees by category:

	31.12.2018	31.12.2017	Average 2018	Average 2017
Executives	19	20	20	20
Managers & white collar	178	186	186	203
Journalists	351	368	360	376
Print workers	92	97	92	97
<b>Total</b>	<b>640</b>	<b>671</b>	<b>658</b>	<b>696</b>

## 14. PROVISIONS FOR RISKS AND CHARGES

	Legal disputes	Agents' indemnity	Other risks	Total
<b>Balance at January 1<sup>st</sup> 2017</b>	<b>7,850</b>	<b>172</b>	<b>4,296</b>	<b>12,318</b>
Provisions	209	-	2,492	2,701
Utilisations	(445)	(37)	(3,951)	(4,433)
<b>Balance at December 31<sup>st</sup>, 2017</b>	<b>7,245</b>	<b>135</b>	<b>3,206</b>	<b>10,586</b>
<i>of which:</i>				
<i>Current portion</i>	2,046	-	1,956	4,002
<i>Non-current portion</i>	5,199	135	1,250	6,584
<b>Total</b>	<b>7,245</b>	<b>135</b>	<b>3,206</b>	<b>10,586</b>

<b>Balance at January 1<sup>st</sup> 2018</b>	<b>7,245</b>	<b>135</b>	<b>3,206</b>	<b>10,586</b>
Provisions	196	-	500	696
Utilisations	(117)	(64)	(1,815)	(1,996)
<b>Balance at December 31<sup>st</sup>, 2018</b>	<b>7,324</b>	<b>71</b>	<b>1,891</b>	<b>9,286</b>
<i>of which:</i>				
<i>Current portion</i>	1,964	-	1,841	3,805
<i>Non-current portion</i>	5,360	71	50	5,481
<b>Total</b>	<b>7,324</b>	<b>71</b>	<b>1,891</b>	<b>9,286</b>

*Euro thousands*

The provision for legal disputes refers principally to the provisions made by the Newspaper titles against liabilities prevalently deriving from damages requested for slander and from employees. The provision was estimated taking into consideration the nature of the business, based on experience in similar cases and on all the information available at the date of preparation of these consolidated financial statements, considering the difficulty in estimating charges and the timing connected to each single case.

The agent's indemnity provision, which reflects the prudent increase in the risk connected to the termination of the mandate conferred to agents in accordance with law.

The provisions for other risks principally include residual charges relating to the restructuring plans by some companies of the Group; the relative provisions are included in labour costs.

## 15. FINANCIAL LIABILITIES

	31.12.2018	31.12.2017
Bank payables	10,557	4,583
Bank payables - related parties	-	365
Short-term portion of non-current loans	-	3,062
<b>Current financial liabilities</b>	<b>10,557</b>	<b>8,010</b>

*Euro thousands*

The due dates of the financial liabilities are as follows:

	31.12.2018	31.12.2017
Within 3 months	10,557	4,948
Between 3 months & 1 year	-	3,062
<b>Current financial liabilities</b>	<b>10,557</b>	<b>8,010</b>

*Euro thousands*

The interest rates at the balance sheet date on the financial liabilities are as follows:

	2018	2017
<b>Current financial liabilities</b>		
Bank payables	2.7	3.0

*Values in %*

In relation to the variable rate of financial liabilities, an annual interest rate increase of 1%, at like-for-like terms, would have a negative impact on the result of approx. Euro 106 thousand. A decrease in interest rates of the same level would have a corresponding positive impact.

The value of the financial liabilities approximates their fair value.

## 16. OTHER LIABILITIES

	31.12.2018	31.12.2017
<b>Other non-current liabilities</b>		
Other payables	86	95
Deferred income	1,355	1,488
<b>Total</b>	<b>1,441</b>	<b>1,583</b>
<b>Other current liabilities</b>		
Social security institutions	4,480	4,897
Employee payables	5,059	5,441
VAT payables	924	149
Withholding taxes	2,196	2,497
Other payables	8,163	9,040
Payables to related companies	14	26
Deferred income	428	436
<b>Total</b>	<b>21,264</b>	<b>22,486</b>

*Euro thousands*

Other payables include Euro 4.9 million as the amount available to the Board of Directors in accordance with Article 25 of the by-laws which establishes the allocation to this account of 2% of net profit.

## 17. TRADE PAYABLES

	31.12.2018	31.12.2017
Supplier payables	20,628	20,396
Payables to related companies	1,615	1,076
<b>Total</b>	<b>22,243</b>	<b>21,472</b>

*Euro thousands*

Trade payables principally refer to operating subsidiaries in the publishing sector and relate to the purchase of raw materials, services and capital expenditures. The book value of the trade payables reported above approximates their fair value. There are no payables due over 12 months.

# INCOME STATEMENT

## 18. REVENUES FROM SALES AND SERVICES

	2018	2017
Advertising	70,383	76,331
Circulation revenues	65,825	71,736
WEB contents sales	2,556	1,533
Promotions	410	812
<b>Total revenues from sales and services</b>	<b>139,174</b>	<b>150,412</b>
<i>of which related parties</i>	<i>332</i>	<i>929</i>

*Euro thousands*

## 19. OTHER OPERATING REVENUES

	2018	2017
Recovery of expenses from third parties	1,299	1,297
Prior year income	481	678
Telephone subsidies	216	225
Rent, leases and hire charges	129	112
Royalties and sponsorship	155	98
Grants related to income	70	72
Gains on disposal of assets	39	13
Other revenues	2,401	2,402
<b>Total other operating revenues</b>	<b>4,790</b>	<b>4,897</b>
<i>of which related parties</i>	<i>120</i>	<i>109</i>

*Euro thousands*

In accordance with Law 124/2017, the account "Telephone subsidises" includes the telephone subsidies under Article 28 of Law 416/81.

## 20. RAW MATERIAL COSTS

	2018	2017
Paper	10,154	9,688
Other publishing materials	2,633	3,451
Change in inventories of raw materials and goods	(419)	409
<b>Total raw materials costs</b>	<b>12,368</b>	<b>13,548</b>

*Euro thousands*

## 21. OTHER OPERATING COSTS

	2018	2017
Distribution fees	14,508	15,889
Editorial services	11,660	12,482
Transport and delivery	6,842	8,076
Commissions and agent costs	5,612	5,764
Misc. services	5,226	5,431
Maintenance and repair costs	3,340	3,298
Consulting	3,221	3,479
Outside contractors	2,022	2,326
Directors and statutory auditors' fees	1,926	1,921
Utilities and power	1,706	1,863
Advertising & promotions	1,816	1,818
Cleaning and security	1,501	1,582
Other costs	4,266	4,354
<b>Total service costs</b>	<b>63,646</b>	<b>68,283</b>
Rental	5,098	5,308
Hire	797	739
Other	1	52
<b>Total rent, lease and similar costs</b>	<b>5,896</b>	<b>6,099</b>
Other operating charges	3,239	3,106
<b>Total other costs</b>	<b>3,239</b>	<b>3,106</b>
<b>Total other operating costs</b>	<b>72,781</b>	<b>77,488</b>
<i>of which related parties</i>	<i>5,324</i>	<i>5,423</i>

*Euro thousands*

## 22. AMORTISATION, DEPRECIATION, PROVISIONS & WRITE-DOWNS

	2018	2017
Amortisation of intangible assets	259	324
Depreciation of property, plant & equipment	2,548	6,288
Provision for risks and charges	361	209
Write-down of intangible assets with indefinite life	14,600	35,100
Doubtful debt provision	479	1,371
<b>Total amortisation, depreciation, provisions &amp; write-downs</b>	<b>18,247</b>	<b>43,292</b>

*Euro thousands*

The depreciation of tangible fixed assets principally relates to the depreciation on printing and rotary plant, which in 2018 were completed at the printing facilities in Rome and Naples.

In relation to the write-down of intangible assets with indefinite life and the doubtful debt provision, reference should be made respectively to Notes 2 and 9.

## 23. NET FINANCIAL INCOME/(CHARGES)

	2018	2017
<b>Financial income</b>		
Dividends	5,525	4,560
Bank deposit interest	28	55
Other financial income	146	26
<b>Total financial income</b>	<b>5,699</b>	<b>4,641</b>
<i>of which related parties</i>	<i>5,525</i>	<i>4,560</i>
<b>Financial charges</b>		
Interest on mortgage loans	(6)	(40)
Interest on bank accounts	(240)	(289)
Financial charges on post-em. bens.	(214)	(266)
Banking commissions and charges	(214)	(203)
Other financial charges	(66)	(69)
<b>Total financial charges</b>	<b>(740)</b>	<b>(867)</b>
<i>of which related parties</i>	<i>-</i>	<i>19</i>
<b>Financial result</b>	<b>4,959</b>	<b>3,774</b>

*Euro thousands*

The dividends included in financial income relates to the shareholding in Assicurazioni Generali SpA.

## 24. EARNINGS PER SHARE

The basic earnings/(loss) per share is calculated by dividing the Group net result for the year by the weighted average number of ordinary shares outstanding in the year.

	2018	2017
Net Result	(8,298)	(29,633)
Number of ordinary shares outstanding (thousands)	120,777	122,740
<b>Net earnings per share</b>	<b>(0.069)</b>	<b>(0.241)</b>

The diluted earning per share is identical to the basic earnings per share as Caltagirone Editore SpA has only issued ordinary shares.

In 2018 no dividends were distributed.

## 25. OTHER CONSOLIDATED COMPREHENSIVE INCOME STATEMENT ITEMS

The breakdown of the other comprehensive income statement items, excluding the tax effects, is reported below:

	31.12.2018			31.12.2017		
	Gross value	Tax effect	Net value	Gross value	Tax effect	Net value
Actuarial gains/(losses) on post-employment benefits	314	(91)	223	133	(38)	95
Profit/(losses) from the remeasurement of capital instruments	(4,039)	377	(3,662)	6,156	(43)	6,113

*Euro thousands*

## 26. TRANSACTIONS WITH RELATED PARTIES

The transactions of Group companies with related parties generally relate to normal operations and are regulated at market conditions. They principally relate to the exchange of goods, the provision of services, and the provision and use of financial resources by associated companies and subsidiaries excluded from the consolidation scope, as well as with other companies belonging to the Caltagirone Group or under common control.

There are no atypical or unusual transactions which are not within the normal business operations. The following tables report the values.

2017	Parent Company	Companies under common control	Other related parties	Total related parties	Total book value	% on total account items
<b>Balance sheet transactions</b>						
Trade receivables	-	214	491	705	50,779	1.4%
Cash and cash equivalents	-	-	718	718	136,498	0.5%
Trade payables	814	133	129	1,076	21,472	5.0%
Current financial liabilities	-	-	365	365	8,010	4.6%
Other current liabilities	-	26	-	26	22,486	0.1%
<b>Income statement transactions</b>						
Revenues	-	333	596	929	150,412	0.6%
Other operating income	-	109	-	109	4,897	2.2%
Other operating charges	600	4,715	108	5,423	77,488	7.0%
Financial income	-	-	4,560	4,560	4,641	98.3%
Financial expenses	-	-	38	38	867	4.4%

2018	Parent Company	Companies under common control	Other related parties	Total related parties	Total book value	% on total account items
<b>Balance sheet transactions</b>						
Trade receivables	-	201	24	225	46,194	0.5%
Trade payables	1,545	70	-	1,615	22,243	7.3%
Other current liabilities	-	14	-	14	21,264	0.1%
<b>Income statement transactions</b>						
Revenues	-	259	73	332	139,174	0.2%
Other operating income	-	120	-	120	4,790	2.5%
Other operating charges	600	4,646	78	5,324	72,781	7.3%
Financial income	-	-	5,525	5,525	5,699	96.9%

*Euro thousands*

Trade receivables principally concern commercial transactions for the sale of advertising space.

Trade payables to Parent Companies refer to the invoices received from Caltagirone SpA for services performed during the year.

Operating revenues principally concern the advertising carried out with Group newspapers by companies under common control.

Operating costs principally include rental costs by the Parent Company and Other Group companies for their respective head offices from companies under common control.

The account financial income relates to dividends received from Assicurazioni Generali SpA.

## 27. BUSINESS SEGMENT INFORMATION

The disclosures required in accordance with IFRS 8 on the segment information are provided below. The Caltagirone Editore Group, in consideration of the economic and financial relations between the various Group companies and the interdependence between the publishing activities of the various Group newspapers and the advertising activity carried out by the Group agency, described in note 2, operates within a single sector, defined as a distinctly identifiable part of the Group, which provides a set of related products and services and is subject to differing risks and benefits from the other sectors of Group activity. This vision is used by Management to carry out an analysis of operational performance and for the specific management of related risks. The Group operates exclusively in Italy and bases sector performance on turnover volumes and EBITDA from ordinary operations.

2017	Publishing and Advertising activities	Other activities	Unallocated items and eliminations	Consolidated
<b>Segment revenues</b>	<b>144,796</b>	<b>522</b>	<b>(546)</b>	<b>144,772</b>
Inter-segment revenues	(46)	(500)	546	-
Operating grants	144,750	22	-	144,772
<b>Segment EBITDA</b>	<b>1,892</b>	<b>(2,014)</b>	-	<b>(122)</b>
Depreciation, amortisation, provisions & write-downs	(43,291)	(1)	-	(43,292)
<b>EBIT</b>	<b>(41,399)</b>	<b>(2,015)</b>	-	<b>(43,414)</b>
Net financial result	-	-	3,774	3,774
<b>Loss before taxes</b>	-	-	-	<b>(39,640)</b>
Income taxes	-	-	-	10,007
<b>Net Loss</b>	-	-	-	<b>(29,633)</b>
Segment assets	319,550	261,637	-	581,187
Segment liabilities	126,077	6,342	-	132,419
Equity investments at equity	-	2	-	2
Investments in intangible and tangible fixed assets	4,106	-	-	4,106

2018	Publishing and Advertising activities	Other activities	Unallocated items and eliminations	Consolidated
<b>Segment revenues</b>	<b>143,924</b>	<b>586</b>	<b>(546)</b>	<b>143,964</b>
Inter-segment revenues	(46)	(500)	546	-
Operating grants	143,878	86	-	143,964
<b>Segment EBITDA</b>	<b>2,812</b>	<b>(2,002)</b>	-	<b>810</b>
Depreciation, amortisation, provisions & write-downs	(18,247)	(1)	-	(18,248)
<b>EBIT</b>	<b>(15,435)</b>	<b>(2,003)</b>	<b>1</b>	<b>(17,437)</b>
Net financial result	-	-	4,959	4,959
<b>Loss before taxes</b>	-	-	-	<b>(12,478)</b>
Income taxes	-	-	-	4,180
<b>Net Loss</b>	-	-	-	<b>(8,298)</b>
Segment assets	298,793	245,200	-	543,993
Segment liabilities	120,823	7,995	-	128,818
Investments in intangible and tangible fixed assets	811	-	-	811

Euro thousands

## 28. OTHER INFORMATION

### Information in accordance with article 149 of Consob Resolution 11971/99

The fees paid to the independent audit firm PricewaterhouseCoopers SpA for financial year 2018, without including the Consob contribution or expenses invoiced, amount to Euro 229 thousand, and entirely refer to audit and limited audit activities.

## 29. HIERARCHY OF FAIR VALUE ACCORDING TO IFRS 13

In relation to financial instruments recorded at Fair Value, IFRS 13 requires that these values are classified based on a hierarchy of levels which reflects the sources of the input utilised in the determination of the Fair Value. Therefore, the following hierarchy levels are established:

**level 1:** determination of fair value based on prices listed in active markets by class of asset or liability subject to valuation;

**level 2:** determination of Fair Value based on input other than the listed prices included at level 1 but which are directly observable (prices) and indirectly (derivatives from prices) on the market; instruments not characterised by sufficient level of liquidity or which do not express in a continuous manner a “binding” market listing are included in this category;

**level 3:** determination of fair value based on valuation models whose input is not based on observable market data.

The following table shows the hierarchy level for the assets and liabilities which are valued at Fair Value:

31.12.2017	Note	Level 1	Level 2	Level 3	Total
Capital instruments	5	86,640	-	-	86,640
<b>Total assets</b>		<b>86,640</b>	-	-	<b>86,640</b>

31.12.2018	Note	Level 1	Level 2	Level 3	Total
Capital instruments	5	94,900	-	-	94,900
<b>Total assets</b>		<b>94,900</b>	-	-	<b>94,900</b>

*Euro thousands*

In 2018 there were no transfers between the various levels.

***Declaration of the Consolidated Financial Statements as per art. 81 - ter of Consob Regulation No. 11971 of May 14<sup>th</sup> 1999 and subsequent modifications and integrations***

1. The undersigned Francesco Gianni, as Chairman of the Board of Directors, and Fabrizio Caprara, executive responsible for the preparation of the corporate accounting documents of Caltagirone Editore S.p.A., affirm, and also in consideration of Article 154-*bis*, paragraphs 3 and 4, of Legislative Decree No. 58 of February 24<sup>th</sup> 1998:
  - the accuracy of the information on company operations and
  - the effective application,  
of the administrative and accounting procedures for the compilation of the consolidated financial statements for 2018.
  
2. The activity was undertaken evaluating the organisational structure and the execution, control and monitoring processes of the business activities necessary for the preparation of the consolidated financial statements.  
In relation to this, no important matters arose.
  
3. It is also declared that:
  - 3.1 the Consolidated Financial Statements:
    - a) were prepared in accordance with international accounting standards, recognised in the European Union pursuant to EU regulation No. 1606/2002 of the European Parliament and Council, of July 19<sup>th</sup> 2002;
    - b) correspond to the underlying accounting documents and records;
    - c) provide a true and correct representation of the economic, balance sheet and financial situation of the issuer and of the companies included in the consolidation.
  
  - 3.2 The Directors' Report, prepared using a standard format for both the individual and consolidated financial statements, includes a reliable analysis on the performance and operating result as well as the situation of the issuer and of the companies included in the consolidation, together with a description of the principal risks and uncertainties to which they are exposed.

Rome, March 8th 2019

**The Chairman**

Mr. Francesco Gianni

**The Executive Responsible**

Mr. Fabrizio Caprara







**CALTAGIRONE EDITORE**

**FINANCIAL STATEMENTS  
DECEMBER 31<sup>ST</sup> 2018**

# CALTAGIRONE EDITORE SPA

## BALANCE SHEET

ASSETS	Note	31.12.2018	31.12.2017
<b>Non-current assets</b>			
Property, plant and equipment	1	-	650
Equity investments valued at cost	2		
<i>subsidiary companies</i>		290,712,246	299,509,946
<i>associated companies</i>		-	3,000
<i>other companies</i>		10	10
Equity investments and non-current securities	3	48,910,000	50,920,000
Deferred tax assets	4	40,561,880	37,904,995
<b>TOTAL NON-CURRENT ASSETS</b>		<b>380,184,136</b>	<b>388,338,601</b>
<b>Current assets</b>			
Trade receivables	5	512,981	1,126,507
<i>of which related parties</i>		504,542	1,122,948
Current financial assets	6	62,928,093	88,967,557
<i>of which related parties</i>		62,928,093	88,967,557
Tax receivables	4	175,531	169,009
Other current assets	7	3,755,659	3,913,071
<i>of which related parties</i>		3,702,956	3,770,254
Cash and cash equivalents	8	1,681,854	2,327,332
<i>of which related parties</i>		-	27,713
<b>TOTAL CURRENT ASSETS</b>		<b>69,054,118</b>	<b>96,503,476</b>
<b>TOTAL ASSETS</b>		<b>449,238,254</b>	<b>484,842,077</b>

*In Euro*

# CALTAGIRONE EDITORE SPA

## BALANCE SHEET

SHAREHOLDERS' EQUITY & LIABILITIES	Note	31.12.2018	31.12.2017
<b>Shareholders' Equity</b>			
Share capital		125,000,000	125,000,000
Share capital issue costs		(18,864,965)	(18,864,965)
Other reserves		312,044,613	372,340,606
Loss for the year		(15,711,415)	(36,947,457)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>9</b>	<b>402,468,233</b>	<b>441,528,184</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Employee provisions	10	97,424	92,530
Deferred tax liabilities	4	29,944	53,742
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>127,368</b>	<b>146,272</b>
<b>Current liabilities</b>			
Current provisions	11	70,493	366,572
Trade payables	12	1,712,920	1,105,937
<i>of which related parties</i>		<i>1,583,332</i>	<i>860,985</i>
Current financial liabilities	13	2,248,395	2,748,395
<i>of which related parties</i>		<i>2,248,395</i>	<i>2,748,395</i>
Current income tax payables	4	2,132	2,132
Other current liabilities	14	42,608,713	38,944,585
<i>of which related parties</i>		<i>36,096,277</i>	<i>33,404,079</i>
<b>TOTAL CURRENT LIABILITIES</b>		<b>46,642,653</b>	<b>43,167,621</b>
<b>TOTAL LIABILITIES</b>		<b>46,770,021</b>	<b>43,313,893</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>		<b>449,238,254</b>	<b>484,842,077</b>

*In Euro*

# CALTAGIRONE EDITORE SPA

## INCOME STATEMENT

	Note	2018	2017
Other operating revenues <i>of which related parties</i>	15	515,758 <i>508,000</i>	512,001 <i>511,077</i>
<b>TOTAL OPERATING REVENUES</b>		<b>515,758</b>	<b>512,001</b>
Labour costs	10	(223,437)	(254,841)
Other operating charges <i>of which related parties</i>	16	(2,279,287) <i>(1,032,178)</i>	(2,257,361) <i>(999,264)</i>
<b>TOTAL OPERATING COSTS</b>		<b>(2,502,724)</b>	<b>(2,512,202)</b>
<b>EBITDA</b>		<b>(1,986,966)</b>	<b>(2,000,201)</b>
Amortisation, Depreciation, Provisions & Write-downs	17	(650)	(1,115)
<b>EBIT</b>		<b>(1,987,616)</b>	<b>(2,001,316)</b>
Financial income <i>of which related parties</i>		3,456,289 <i>3,449,741</i>	2,727,241 <i>2,680,748</i>
Financial charges <i>of which related parties</i>		(17,619,277) <i>(490)</i>	(38,110,354) <i>(5,944)</i>
<b>Net financial charges</b>	<b>18</b>	<b>(14,162,988)</b>	<b>(35,383,113)</b>
<b>LOSS BEFORE TAXES</b>		<b>(16,150,604)</b>	<b>(37,384,429)</b>
Income taxes	4	439,189	436,972
<b>LOSS FROM CONTINUING OPERATIONS</b>		<b>(15,711,415)</b>	<b>(36,947,457)</b>
<b>NET LOSS FOR THE YEAR</b>		<b>(15,711,415)</b>	<b>(36,947,457)</b>

*In Euro*

# CALTAGIRONE EDITORE SPA

## COMPREHENSIVE INCOME STATEMENT

	Note	2018	2017
<b>Net loss for the year</b>		<b>(15,711,415)</b>	<b>(36,947,457)</b>
<b>Items which may not be subsequently reclassified to the profit (loss) for the year</b>			
Effect of actuarial gains/losses, net of tax effect	10	797	2,430
Profit/(loss) from the valuation of Investments in equity instruments net of the tax effect	11	(1,985,880)	3,574,584
<b>TOTAL OTHER ITEMS OF THE COMPREHENSIVE INCOME STATEMENT</b>		<b>(1,985,083)</b>	<b>3,577,014</b>
<b>TOTAL COMPREHENSIVE LOSS FOR THE YEAR</b>		<b>(17,696,498)</b>	<b>(33,370,443)</b>

*In Euro*

# CALTAGIRONE EDITORE SPA

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 2017

	Share capital	Listing charges	Treasury shares	Fair Value reserve	Other reserves	Net Loss	Total Net Equity
<b>Balance at January 1<sup>st</sup> 2017</b>	<b>125,000,000</b>	<b>(18,864,965)</b>	<b>(2,063,010)</b>	<b>832,910</b>	<b>394,045,095</b>	<b>(23,906,890)</b>	<b>475,043,140</b>
Previous year results carried forward	-	-	-	-	(23,906,890)	23,906,890	-
Treasury shares in portfolio	-	-	(161,165)	-	16,653	-	(144,512)
<b>Total operations with shareholders</b>	<b>125,000,000</b>	<b>(18,864,965)</b>	<b>(2,224,175)</b>	<b>832,910</b>	<b>370,154,858</b>	<b>-</b>	<b>474,898,628</b>
Change in fair value reserve	-	-	-	3,574,584	-	-	3,574,584
Change employee reserve	-	-	-	-	2,430	-	2,430
Net loss	-	-	-	-	-	(36,947,457)	(36,947,457)
<b>Comprehensive profit/(loss) for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,574,584</b>	<b>2,430</b>	<b>(36,947,457)</b>	<b>(33,370,443)</b>
Other changes	-	-	-	-	(1)	-	(1)
<b>Balance at December 31<sup>st</sup> 2017</b>	<b>125,000,000</b>	<b>(18,864,965)</b>	<b>(2,224,175)</b>	<b>4,407,494</b>	<b>370,157,287</b>	<b>(36,947,457)</b>	<b>441,528,184</b>

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# CALTAGIRONE EDITORE SPA

continued from previous page

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 2018

	Share capital	Listing charges	Treasury shares	Fair Value reserve	Other reserves	Net Loss	Total Net Equity
<b>Balance at January 1<sup>st</sup> 2018</b>	<b>125,000,000</b>	<b>(18,864,965)</b>	<b>(2,224,175)</b>	<b>4,407,494</b>	<b>370,157,287</b>	<b>(36,947,457)</b>	<b>441,528,184</b>
Previous year results carried forward	-	-	-	-	(36,947,457)	36,947,457	-
Treasury shares in portfolio	-	-	(21,416,749)	-	53,297	-	(21,363,452)
<b>Total operations with shareholders</b>	<b>125,000,000</b>	<b>(18,864,965)</b>	<b>(23,640,924)</b>	<b>4,407,494</b>	<b>333,263,127</b>	<b>-</b>	<b>420,164,732</b>
Change in fair value reserve	-	-	-	(1,985,880)	-	-	(1,985,880)
Change employee reserve	-	-	-	-	797	-	797
Net loss	-	-	-	-	-	(15,711,415)	(15,711,415)
<b>Comprehensive profit/(loss) for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,985,880)</b>	<b>797</b>	<b>(15,711,415)</b>	<b>(17,696,498)</b>
Other changes	-	-	-	-	(1)	-	(1)
<b>Balance at December 31<sup>st</sup> 2018</b>	<b>125,000,000</b>	<b>(18,864,965)</b>	<b>(23,640,924)</b>	<b>2,421,614</b>	<b>333,263,923</b>	<b>(15,711,415)</b>	<b>402,468,233</b>

In Euro

# CALTAGIRONE EDITORE SPA

## CASH FLOW STATEMENT

	Note	31.12.2018	31.12.2017
<b>CASH &amp; CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>10</b>	<b>2,327,332</b>	<b>122,219,635</b>
Net loss for the year		(15,711,415)	(36,947,457)
Amortisation & depreciation		650	1,115
(Revaluations) and write-downs		17,574,746	38,061,866
Net financial charges		(3,411,758)	(2,678,753)
Income taxes		(439,189)	(436,972)
Changes in employee provisions		4,810	(24,388)
Changes in current and non-current provisions		-	(49,485)
<b>OPERATING CASH FLOW BEFORE CHANGES IN WORKING CAPITAL</b>		<b>(1,982,156)</b>	<b>(2,074,074)</b>
(Increase)/Decrease in Trade receivables		613,883	(489,328)
Increase/(Decrease) in Trade payables		606,880	675,950
Change in other current and non-current liabilities		3,832,600	1,393,666
Change in deferred and current income taxes		(2,234,603)	(1,689,661)
<b>OPERATING CASH FLOW</b>		<b>836,604</b>	<b>(2,183,447)</b>
Dividends received		3,447,440	2,680,000
Interest received		8,492	46,493
Interest paid		(43,225)	(36,806)

*follow*

# CALTAGIRONE EDITORE SPA

## CASH FLOW STATEMENT

<i>continued from previous page</i>	Note	31.12.2018	31.12.2017
<b>A) CASH FLOW FROM OPERATING ACTIVITIES</b>		<b>4,249,311</b>	<b>506,240</b>
Non-current investments and securities		(331,937)	(90,092,149)
Sale of equity investments and non-current securities		-	-
Change in current financial assets		17,300,600	(30,161,882)
<b>B) CASH FLOW FROM INVESTING ACTIVITIES</b>		<b>16,968,663</b>	<b>(120,254,031)</b>
Change in current financial liabilities		(500,000)	-
Other changes		(21,363,452)	(144,512)
<b>C) CASH FLOW FROM FINANCING ACTIVITIES</b>		<b>(21,863,452)</b>	<b>(144,512)</b>
<b>D) EFFECT EXC. DIFFS. ON CASH &amp; CASH EQUIVALENTS</b>		<b>-</b>	<b>-</b>
Change in net liquidity		(645,478)	(119,892,303)
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>10</b>	<b>1,681,854</b>	<b>2,327,332</b>

*In Euro*





**CALTAGIRONE EDITORE**

NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31<sup>ST</sup> 2018

## INTRODUCTION

Caltagirone Editore SpA (Parent Company) is a limited liability company with its registered office at Rome (Italy), Via Barberini, No. 28.

At December 31<sup>st</sup> 2018, the shareholders with holdings above 3% of the share capital, as per the shareholders' register, the communications received in accordance with Article 120 of Legislative Decree No. 58 of February 24<sup>th</sup> 1998, and other information available are:

**Francesco Gaetano Caltagirone** 75,955,300 shares (60.76%).

The above investment is held indirectly through the company:

- Parted 1982 SpA 44,454,550 shares (35.56%)
- Gamma Srl 9,000,750 shares (7.20%)
- FGC Finanziaria Srl 22,500,000 shares (18.00%)

The company in addition holds 18,209,739 treasury shares, equal to 14.57% of the share capital.

These financial statements were authorised for publication by the Directors on March 8<sup>th</sup> 2019.

At the date of the preparation of the present accounts, the ultimate holding company is FGC SpA, with registered office at Via Barberini 28 Rome, due to the shares held through subsidiary companies.

## COMPLIANCE WITH INTERNATIONAL ACCOUNTING STANDARDS APPROVED BY THE EUROPEAN COMMISSION

The financial statements at December 31<sup>st</sup> 2018 were prepared on the going concern basis and in accordance with Article 2 of Legislative Decree 38/2005 and International Financial Reporting Standards (IFRS), the interpretations of the International Financial Reporting Interpretations Committee (IFRIC) and the Standing Interpretations Committee (SIC), approved by the European Commission and in force at the balance sheet date, in addition to the preceding International Accounting Standards (IAS). For simplicity, all the standards and interpretations are hereafter stated simply as "IFRS". In the preparation of the present document, account was taken of Article 9 of Legislative Decree No. 38 of February 28<sup>th</sup> 2005, of the provisions of the civil code, of Consob Resolution No. 15519 ("Regulations relating to financial statements to be issued in accordance with Article 9, paragraph 3 of Legs. Decree No. 38/2005") and No. 15520 ("Modifications and amendments to the implementation rules of Legs. Decree No. 58/1998"), both of July 27<sup>th</sup> 2006, as well as Consob Communication No. DEM/6064293 of July 28<sup>th</sup> 2006 ("Disclosure of issuers of shares and financial instruments in accordance with article 116 of the CFA").

## BASIS OF PRESENTATION

The Financial Statements at December 31<sup>st</sup> 2018 are presented in Euro and all the amounts refer to units of the currency, except where indicated otherwise. They consist of the Balance Sheet, the Income Statement, the Comprehensive Income Statement, the Cash Flow Statement, the Statement of changes in Shareholders' Equity and the Explanatory Notes. In relation to the presentation of the financial statements, the Company has chosen the following options:

- the current and non-current assets and current and non-current liabilities are presented as separate classifications in the Balance Sheet;
- the Income Statement and the Comprehensive Income Statement are classified on the basis of the nature of the costs;
- the comprehensive income statement, beginning with the net result, highlights the effect of profits and losses recorded directly to net equity;
- the statement of changes in shareholders' equity is based on changes in equity;
- the cash flow statement is presented using the indirect method.

The historic cost is the general criteria adopted, with the exception of the financial statement accounts measured at Fair value according to the individual IFRS, as described in the measurement criteria below.

The IFRS were applied in accordance with the "Framework for the preparation and presentation of financial statements" and no matters arose which required recourse to the exceptions permitted by IAS 1, paragraph 19.

It is recalled that Consob. resolution No. 15519 of July 27<sup>th</sup> 2006 requires that the above financial statements report, where the amounts are significant, additional sub-accounts to those already specifically required by IAS 1 and other international accounting standards in order to show the balances and transactions with related parties as well as the relative income statement accounts relating to non-recurring or unusual operations.

The assets and liabilities are shown separately and without any offsetting.

The accounting principles and criteria applied in the present financial statements are in line with those adopted in the financial statements for the year ended December 31<sup>st</sup> 2017, with the exception of that described below.

## NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

### **Accounting standards and amendments to standards adopted by the Company**

From January 1<sup>st</sup> 2018 the Company adopted the following new accounting standards:

- "IFRS 15 - "Revenue from Contracts with Customers", endorsed by the EU on October 29<sup>th</sup> 2016 with Regulation No. 1905, and "Clarifications to IFRS 15 Revenue from Contracts with Customers", endorsed by the EU on November 9<sup>th</sup> 2017 with Regulation No. 291. IFRS 15 sets out the recognition and measurement criteria for revenue from contracts with customers. In summary, the standard requires the following 5 steps to recognise revenue: (i) identification of the contract; (ii) identification of the performance obligations contained in the contract; (iii) determination of the transaction price; (iv) allocation of the transaction price to the performance obligations; (v) recognition of the revenue. The application of IFRS 15 did not impact the operating result, the net profit for the period or shareholders' equity.
- IFRS 9 - "Financial instruments", endorsed by the EU on November 29<sup>th</sup> 2016 with Regulation No. 2067. IFRS 9 "Financial instruments" replaced from January 1<sup>st</sup> 2018 IAS 39 "Financial Instruments: Recognition and Measurement", establishing a new set of accounting rules for the classification and measurement of Financial Instruments, for the impairment of receivables and for hedge accounting. With regards to the impairment model, the adoption of IFRS 9 changed the method to calculate and recognise losses due to reductions in value of financial assets, replacing the incurred loss approach under the pre-existing IAS 39 with a criterion based on the forward-looking expected credit loss (ECL) model.

Based on the new standard in fact, irrespective of the occurrence of a specific loss event (trigger event), for all financial assets (except for those valued at Fair Value to Profit and Loss) the expected losses according to the ECL model should be recorded. For trade receivables - without any significant financial component - an impairment model was introduced which incorporates the simplified approach under the standard for this type of receivables. In particular, receivables are broken down by cluster, for which the reference parameters are established to calculate the lifetime expected credit losses on the basis of available information. The analysis did not indicate any difference.

Under the financial asset and liability classification and measurement model, the Group classified the listed securities held by the Group, previously recognised as “available-for-sale financial assets”, as “equity instruments” to the account “Non-current investments and securities”; they continue to be measured at fair value, although with counter-entry to shareholders’ equity through the comprehensive income statement, without passage to the separate income statement; these instruments are presented in the Explanatory Notes as “Investments in equity instruments”. There were no impacts on shareholders’ equity at January 1<sup>st</sup> 2018. The adoption of the following new standards in force from January 1<sup>st</sup> 2018 did not have significant impact.

- IFRS 2 - Share-based Payments, endorsed by the EU on February 26<sup>th</sup> 2018 with Regulation No. 289. The document “Classifications and Measurement of Share-based Payment Transactions (Amendments to IFRS 2)” resolved some issues relating to the accounting of share-based payments. In particular, this amendment includes some significant improvements (i) in the measurement of share-based payments settled by cash, (ii) in their classification and (iii) in the method for the recognition where there is a change from share-based payments settled by cash to share-based payments settled through capital instruments.
- IFRS 4 Insurance Contracts, endorsed by the EU on November 3<sup>rd</sup> 2017 with Regulation No. 1988. The document “Amendments to IFRS 4: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts” has the objective to resolve some inconsistencies deriving from the difference in the date of entry into force of IFRS 9 and the new accounting standard on insurance contracts.
- IFRIC 22 - “Foreign Currency Transaction and Advance Consideration”, endorsed by the EU on March 28<sup>th</sup> 2018 with Regulation No. 519. The document provides clarification on the correct recognition of an operation in foreign currency, in the case of payments made or received in advance compared to the actual transaction to which the payment refers. The interpretation clarifies that the date of the transaction to be utilised for the conversion is the date in which the entity makes or receives the advance payment.
- IAS 40 Investment Property, endorsed by the EU on March 14<sup>th</sup> 2018. The document “Amendments to IAS 40: Transfers of Investment Property” has the objective to clarify the aspects relating to the treatment of the transfers from, and to, investment properties. In particular, the modification clarifies that a transfer must take place if and only if there is a change in the use of the asset. A change in management’s intention is no longer in itself sufficient to support a transfer.

The application of the amendments to IAS 40 did not generate any effects.

- “Annual Improvements to IFRS Standards 2014-2016 Cycle” endorsed by the EU on February 7<sup>th</sup> 2018. The amendments introduced are within the normal review and clarification of international accounting standards.

**Accounting Standards and interpretations on Standards effective from the periods subsequent to 2018 and not adopted in advance by the Company**

- On October 12<sup>th</sup> 2017, the IASB published amendments to IFRS 9 - Financial Instruments. The document “Prepayment features with Negative Compensation (Amendments to IFRS 9)” has the objective to amend the requirements of IFRS 9 with reference to the following: (i) financial assets which contain advance payment options through negative compensation may now be measured at amortised cost or at fair value cost through other comprehensive income (FVOCI) where they satisfy the other requirements of IFRS 9; (ii) new accounting criteria introduced in the case of non-significant changes which result in the derecognition in the case of modifications or exchanges of financial liabilities at fixed rates. The amendments are applied to financial statements concerning periods beginning on January 1<sup>st</sup> 2019 or subsequently; early application is permitted. They were endorsed by the EU on March 22<sup>nd</sup> 2018 with Regulation No. 498.
- On October 12<sup>th</sup> 2017, the IASB published some amendments to IAS 28 - Investments in associates and joint ventures. The document “Long-term interests in Associates and Joint Ventures (Amendments to IAS 28)” has the objective to clarify some aspects where the company finances associates and joint ventures with preference shares or through loans which are not expected to be repaid in the near term (“Long-Term Interests” or “LTI”). In particular, the amendment clarifies that these type of receivables, although representing an extension of the net investment in these investees to which IAS 28 is applied, are however subject to the impairment provisions of IFRS 9. The amendments are applied to financial statements concerning periods beginning on January 1<sup>st</sup> 2019 or subsequently; early application is permitted. EU endorsement took place on February 8<sup>th</sup> 2019 with Regulation No. 237.
- On June 7<sup>th</sup> 2017, the IASB published the interpretation IFRS 23 - “Uncertainty over Income Tax Treatments”, which provides indications on how to reflect in the accounting of income taxes uncertainties on the tax treatment of certain matters. IFRIC 23 applies to financial statements for periods beginning January 1<sup>st</sup> 2019 or subsequently. The endorsement by the EU took place on October 31<sup>st</sup> 2018 with Regulation No. 1595.
- On January 13<sup>th</sup> 2016, the IASB published the new standard IFRS 16 - Leases, which replaces the current leasing provisions, including IAS 17 “Leasing”, IFRIC 4 “Determining whether an arrangement contains a lease”, SIC 15 “Operating leases - Incentives” and SIC 27 “Evaluating the substance of transactions in the legal form of a lease”. IFRS 16 is applied from January 1, 2019. The endorsement by the EU took place on October 31<sup>st</sup> 2017 with Regulation No. 1986. The new standard eliminates the difference in the recognition of operating and finance leases, while also presenting elements which simplify application and introduces the concept of control within the definition of leasing. In particular, in order to determine whether a contract represents leasing, IFRS 16 requires to verify whether the lessee has the right to control the use of a determined asset for a determined period of time. Advance application is permitted for entities applying

also IFRS 15 Revenues from Contracts with Customers. The Company shall apply IFRS 16 from January 1<sup>st</sup> 2019; in this regard, a detailed analysis was carried out to ascertain the impacts from the introduction of this new standard.

The analysis carried out do not indicate impacts on Shareholders' Equity at December 31<sup>st</sup> 2018. The company expect to adopt IFRS 16 from the date of obligatory efficacy, applying the "modified retrospective approach" (IFRS 16, paragraph C5 letter b), according to which the lessee should not restate the comparative disclosure. The preliminary estimate of the effects, indicate higher non-current assets due to the recognition of the usage right of leased assets, against increased financial liabilities, both of significant amounts.

At the approval date of these separate financial statements, with the exception of the provisions of IFRS 16, the Company is undertaking analysis to ascertain any impacts from application of these new accounting standards and interpretations.

### **New accounting standards and interpretations**

At the date of the approval of the present Consolidated Financial Statements, the IASB had issued (however not yet approved by the European Union) a number of accounting standards, interpretations and amendments - some still in the consultation phase - among which we highlight:

- On May 18<sup>th</sup> 2017, the IASB published the new standard IFRS 17 Insurance Contracts, which replaces the current IFRS 4. The new standard on insurance contracts improves transparency on profit sources and on the quality of profits realised and ensures a high level of results comparability, introducing a single standard for the recognition of revenues which reflects the services provided. IFRS 17 applies to financial statements for periods beginning January 1<sup>st</sup> 2021 or subsequently. The Endorsement Process by EFRAG is currently in progress.
- On December 12<sup>th</sup> 2017, the IASB published the "Annual Improvements to IFRS Standards 2015-2017 Cycle". The amendments introduced, within the normal rationalisation and clarification process of the international accounting standards, concern the following standards: (i) IFRS 3 - Business Combinations and IFRS 11 - Joint Arrangements: the IASB clarified how to account for the increase of an interest in a joint operation which complies with the definition of business; (ii) IAS 12 - Income Taxes: the IASB clarified that the tax effects related to the payment of dividends (including the payments related to financial instruments classified under equity) are recorded in line with the underlying transactions or events which generated the amounts subject to distribution (ex. recognition in P&L, OCI or equity); (iii) IAS 23 - Borrowing Costs: the IASB clarified that general borrowing for the calculation of financial charges to be capitalised on qualifying assets does not include borrowings which relate specifically to qualifying assets under construction or development. When these qualifying assets are available for use, the relative borrowings are considered general borrowings for the purposes of IAS 23. The amendments are applied to financial statements concerning periods beginning on January 1<sup>st</sup> 2019 or subsequently; early application is permitted. The Endorsement Process concluded in 2018, while endorsement by the EU is expected during the first quarter of 2019.
- On February 7<sup>th</sup> 2018, the IASB published amendments to IAS 19 - Employee Benefits. The document "Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)" clarifies some accounting aspects relating to

amendments, curtailments or settlements of a defined benefit plan. The amendments are applied for plan amendments, curtailments or settlements which occur from January 1<sup>st</sup> 2019 or the date in which they are applied for the first time (advanced application is permitted). The Endorsement Process concluded in 2018, while endorsement by the EU is expected during the first quarter of 2019.

- On March 29<sup>th</sup> 2018, the IASB published the reviewed version of the Conceptual Framework for Financial Reporting. The main changes on the 2010 version concern a new chapter regarding measurement, improved definitions and guidance, in particular with regards to defining liabilities, and the clarification of important concepts such as stewardship, prudence and upon measurement uncertainties. The amendments are applied to financial statements concerning periods beginning on January 1 2020. The Endorsement Process by EFRAG and endorsement by the EU are expected in 2019.
- On October 22<sup>nd</sup> 2018, the IASB published amendments to IFRS 3 - Financial Instruments. The "Amendment to IFRS 3 Business Combinations" document introduced a much more restrictive definition of business than that contained in the present version of IFRS 3, in addition to a process to be followed to verify whether a transaction qualifies as a "business combination" or simply as the acquisition of an asset. The amendment should be applied to acquisitions occurring from January 1<sup>st</sup> 2020. The Endorsement Process by EFRAG and endorsement by the EU are expected in 2019.
- On October 31<sup>st</sup> 2018, the IASB published the document "*Amendments to IAS 1 and IAS 8: Definition of Material*" with the objective to refine and align the definition of "Material" present in some IFRS, so that such is also consistent with the new Conceptual Framework for Financial Reporting approved in March 2018. The amendments are applied to financial statements concerning periods beginning on January 1 2020. Earlier application is permitted. The Endorsement Process by EFRAG and endorsement by the EU are expected in 2019.

Any effects that the new accounting standards, amendments and interpretations may have on the Company financial disclosure are currently being evaluated.

## FOREIGN CURRENCY TRANSACTIONS

All transactions in currencies other than the Euro are recognised at the exchange rate at the date of the transaction. The assets and liabilities denominated in foreign currencies other than the operational currencies are subsequently adjusted to the exchange rate at the end of the reporting period. The positive or negative differences between the values translated at the period end exchange rate and the original exchange rate are recognised in the income statement.

The non-monetary assets and liabilities denominated in foreign currencies and recorded at historical cost are translated utilising the exchange rate at the initial date of recording of the operation.

The non-monetary assets and liabilities recognised at fair value are translated using the exchange rate at the transaction date.

**PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment is recorded at cost, including directly allocated accessory costs and those necessary for the asset being in the condition for which it was acquired, and increased, in the presence of obligations, by the present value of the estimated cost for the disposal of the asset.

The financial charges directly attributable to the acquisition, construction or production of an asset are capitalised as part of the cost of the asset itself until the moment in which the asset is ready for expected use or sale.

The expenses incurred for the maintenance and repairs of an ordinary and/or cyclical nature are directly charged to the income statement in the year in which they are incurred. The capitalisation of the costs relating to the expansion, modernisation or improvement of owned tangible assets or of those held in leasing, is made only when they satisfy the requirements to be separately classified as an asset or part of an asset in accordance with the component approach.

Property, plant and equipment is recorded net of the relative accumulated depreciation and any loss in value determined in accordance with the procedures described below.

Depreciation is calculated on a straight-line basis according to the estimated useful life of the asset; useful life is reviewed annually and any changes, where necessary, are made on the basis of the new estimate.

The estimated useful lives of property, plant and equipment are as follows:

	Useful life	Economic/technical rate
Minor equipment	4 years	25%
Office furniture and equipment	8 years	12.50%

Land, both constructible and relating to civil and industrial buildings, is not depreciated as it has an unlimited useful life.

When the asset to be depreciated is composed of separately identifiable elements whose useful life differs significantly from the other parts of the asset, the depreciation is made separately for each part of the asset, with the application of the component approach principle.

At the moment of sale or when no expected future economic benefits exist from the use of a tangible asset, it is eliminated from the financial statements and any gain or loss (calculated as the difference between the sales value and the net book value) is recorded in the income statement in the year of the above-mentioned elimination.

**INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES**

All the companies in which Caltagirone Editore SpA has the power to determine, directly or indirectly, the financial and operating policies of the entity, so as to obtain benefits from its activities are considered as subsidiary companies.

Investments in associated companies refer to those in which Caltagirone Editore SpA has a significant influence.

In the evaluation of control and significant influence, consideration is also taken of the potential voting rights that are effectively exercisable or convertible.

The above-mentioned equity investments are recognised at cost adjusted for any loss in value under impairment tests.

Losses in value are recognised in the income statement and can be restated where the reasons for their write-down no longer exist. Where the loss pertaining to the Company exceeds the book value of the investment, and where the holding is committed to comply with legal or implicit obligations of the company or in any case to cover the losses, the book value is written down and any excess is recorded in a specific risk provision.

## FINANCIAL INSTRUMENTS

Company, from January 1<sup>st</sup> 2018, applies for the recognition and measurement of financial instruments, IFRS 9 “Financial Instruments”. IFRS 9 replaces the previous IAS 39.

### Classification and measurement

The classification and measurement of financial assets reflects the business model according to which such assets are managed and the characteristics of their financial flows.

IFRS 9 classifies financial assets into three principal categories: at amortised cost, at fair value recorded in other comprehensive income statement items (FVOCI) and at fair value to the profit/(loss) for the year (FVTPL). The categories under IAS 39, that is, held-to-maturity, loans and receivables and available-for-sale, are eliminated.

Financial assets comprising capital instrument securities are always recognised at fair value. Where the security is held for trading, the fair value changes are recorded in profit or loss. For all other investments, it was decided to subsequently recognise all fair value changes to other comprehensive income statement items (OCI), exercising the FVTOCI option. The amounts accumulated to OCI shall never be reversed to the profit/(loss) for the year, even in the case of elimination for accounting purposes of the investment. The application of the “FVTOCI” option is irrevocable and reclassifications to other categories are not permitted.

With regards however to the classification of financial assets comprising Receivables and debt securities the following two elements are considered:

1. the business model adopted by the company. In particular:
  - Held to Collect (HTC), model whose objective is to hold financial assets for the collection of the contractual cash flows;
  - Held to Collect and Sale (HTC&S), model whose objective is to collect the cash flows from the financial asset and also to sell the financial asset;
  - other business models than the two preceding.
2. the characteristics of the contractual cash flows from the financial instrument and whether such contractual cash flows only concern the payment of the capital and interest or otherwise including also other components. This check is called the SPPI Test (Solely Payment of Principal and Interest Test).

IFRS 9 provides the definitions of capital and interest:

- the capital is the fair value of the financial asset on initial recognition and this amount may change over the life of the financial instrument (for example, through repayments);
- the interest however represents the compensation for the time value of money and the credit risk on the residual capital.

A financial asset consisting therefore of debt securities may be classified as follows:

1. Amortised cost, when:
  - a. the contractual cash flows of the instrument consist only of the payment of capital and interest (SPPI Test satisfied); and
  - b. the business model adopted by the company establishes that the entity holds the financial asset only to collect the contractual cash flows (HTC business model).

In this category, the financial instruments are initially recognised at fair value, including the transaction costs, and subsequently measured at amortised cost. The interest (calculated using the effective interest criterion, as in the preceding IAS 39), the impairments (and the write-backs of losses), the exchange gains/(losses) and the profits/(losses) from the elimination for accounting purposes are recognised to the profit/(loss) for the year.

2. Fair Value Through Other Comprehensive Income (FVTOCI), when:
  - a. the contractual cash flows of the instrument consist only of the payment of capital and interest (SPPI Test satisfied); and
  - b. the business model adopted by the company establishes that the entity holds the financial asset to collect the contractual cash flows and the cash flows generated from sale (HTC&S business model).

In this category, the financial instruments are initially recognised at fair value, including transaction costs.

The interest (calculated using the effective interest criterion, as in the preceding IAS 39), the impairments and the exchange gains/(losses) are recognised to the profit/(loss) for the year. The other fair value changes of the instrument are recognised to other comprehensive income items (OCI). On elimination for accounting purposes of the instrument, all profits/(losses) accumulated to OIC shall be reclassified to the profit/(loss) for the year.

3. Fair Value Through Profit Or Loss residually, i.e. where:
  - a. the criteria outlined above are not satisfied or;
  - b. where the fair value option is exercised.

The financial assets classified to this category are initially and subsequently recognised at fair value. The costs of the transaction and the fair value changes are recognised to the profit/(loss) for the year.

### **Impairment losses**

IFRS 9 replaces the 'incurred loss' model under IAS 39 with an 'expected credit loss' forecast model ("ECL"). The model assumes a significant valuation level regarding the impact of the changes to the economic factors on the ECL which are weighted on the basis of probabilities.

The new expected credit loss model is applied to financial assets measured at amortised cost or at FVOCI, with the exception of capital securities and assets from contracts with customers.

The standard establishes that the doubtful debt provisions are valued utilising the following methodologies: the “General deterioration method” and the “Simplified approach”; in particular:

- The “General deterioration method” requires classification in three stages of financial instruments included in the scope of application of IFRS 9. The three stages reflect the level of deterioration of the quality of the receivable from the point at which the financial instrument is acquired and requires a differing method to calculate the ECL;
- The “Simplified approach” establishes that, for trade receivables, contract assets and leasing contract receivables, some simplifications are adopted in order to prevent entities from being forced to monitor changes in credit risk as required by the general model. The recognition of the loss according to the simplified approach is on a lifetime basis and therefore stage allocation is not required. For these types, therefore, receivables are broken down by cluster, for which the reference parameters (PD, LGD, and EAD) are established to calculate the lifetime expected credit losses on the basis of available information.

Where the General Deterioration Method is applied, as expected, financial instruments are classified into three stages according to the level of deterioration of the credit quality between the date of initial recognition and the measurement date:

- Stage 1: includes all financial assets considered on initial recognition (Date of initial recognition) regardless of qualitative parameters (e.g. rating) and except for situations presenting objective evidence of impairment. During the subsequent measurement phase, all financial instruments which have not demonstrated a significant increase in the credit risk compared to the date of initial recognition or which have a low credit risk at the date of analysis remain in Stage 1. For these assets, the losses on expected receivables over the coming 12 months (12-month ECL) representing the expected losses in consideration of the possibility that default events will occur over the coming 12 months are recognised. The interest on financial instruments included in stage 1 are calculated on the carrying amount gross of any write-downs on the asset;
- Stage 2: includes the financial instruments presenting a significant increase in credit risk compared to the Date of initial recognition, although without presenting objective evidence of impairment. For these assets, only the expected losses on receivables deriving from all possible default events over the entire expected life of the financial instrument are recognised (Lifetime ECL). The interest on financial instruments classified to Stage 2 is calculated on the carrying amount, gross of any write-downs on the asset;
- Stage 3: includes the financial assets presenting objective evidence of impairment at the Measurement date. For these assets, only the expected losses on receivables deriving from all possible default events over the entire expected life of the instrument are recognised.

## FAIR VALUE HIERARCHY LEVELS

In relation to the financial assets and liabilities recorded in the balance sheet at Fair Value, IFRS 13 requires that these values are classified based on a hierarchy of levels which reflects the degree of input utilised in the determination of the Fair Value. The following levels are used:

**level 1:** determination of fair value based on prices listed on active markets for identical assets or liabilities which the entity can access at the valuation date;

**level 2:** determination of fair value based on other inputs than the listed prices included in "level 1" but which are directly (prices) or indirectly (derivatives of prices) observable for the assets or liabilities;

**level 3:** determination of the fair value based on valuation models whose input is not observable for the assets or liabilities.

For information on the Fair Value hierarchy level, reference should be made to Note 21.

## CASH AND CASH EQUIVALENTS

Cash and cash equivalents are accounted at fair value and include bank deposits and cash in hand, or rather those values that are available on demand at short notice, certain in nature and with no payment expenses.

## EQUITY

### TREASURY SHARES

The costs incurred for the purchase of treasury shares are recorded as a reduction of shareholders' equity. The gains or losses deriving from a subsequent sale are recorded as net equity movements.

### COSTS FOR SHARE CAPITAL INCREASES

The costs incurred for the stock exchange listing, net of the relative tax effect, are recorded as a reduction of the shareholders' equity in a separate negative reserve.

## EMPLOYEE BENEFITS

The liabilities relating to the benefits recognised to employees and paid on or after the employment period and relating to defined benefit plans (Employee Leaving Indemnity), net of any assets serving the plan, are determined on the basis of actuarial assumptions estimating the amount of the future benefits that the employees have matured at the balance sheet date. The liability is recognised on an accruals basis over the maturity period of the right.

The determination of the current value of the Company commitments is made by an independent expert using the projected unit credit method. Under this method, a future projection is made of the liability to determine the probable amount to be paid on the termination of employment and then discounted, to take into account the period of time which will pass before the actual payment. The calculation takes into account the employee leaving indemnity matured and is based on actuarial

assumptions which principally relate to the interest rate, which reflects the market return of primary securities with maturities similar to those for bonds and the turnover of employees.

The actuarial gains and losses, defined as the differences between the carrying value of the liabilities and the current value of the Company commitments at the end of the period, due to changes in the actuarial parameters described above, are directly recorded to the Comprehensive Income Statement. The financial component is however recorded in the Income Statement, in the account financial charges.

## **PROVISIONS FOR RISKS & CHARGES**

Provisions for risks and charges are recognised in respect of certain or probable losses or liabilities, the amount or due date of which could not be determined at year-end.

The Provisions for risks and charges are recorded when a legal or implicit obligation exists towards a third party that derives from a past event, and a payment of resources is probable in order to satisfy the obligation and this amount can be reliably estimated. When the financial effect of the time value of money is significant and the payment dates of the obligations can be estimated reliably, the provision is discounted using the estimated future cash flows at a pre-tax rate that reflects the current market assessment of the cost of money and, if appropriate, the specific risks of the obligation; the increase of the liability due to the passing of time is recorded as a financial charge.

In particular, the provisions for risks and charges relating to employee restructuring plans are recognised when at the balance sheet date the event which gives rise to the obligation is 'binding' as the Company, through the drawing up of a formal restructuring programme, has generated within interested third parties the valid expectations that the entity will implement the afore-mentioned programme.

## **REVENUE FROM CONTRACTS WITH CUSTOMERS**

The introduction of the new IFRS 15 amended the method for recognising revenues. Recognition is undertaken according to the "five step model framework", based on 5 crucial phases for calculating revenues:

1. identification of the contract;
2. identification of the assets and services covered by the contract;
3. establishment of the transaction price;
4. allocation of the contractual obligations of the variable price component;
5. transfer of control.

With IFRS 15, revenues are measured taking account of the contractual terms and practices generally applied in relations with customers. The price of this transaction is the amount of payment (which may include fixed or variable amounts, or both) considered to arise in exchange for the transfer of control of the promised goods/services. Control is generally considered to be the capacity to decide upon the use of the asset (good/service) and to substantially obtain all the remaining benefits. The total payment from contracts for the provision of services is broken down among all services on the basis of the sales price of the relative services as if they had been sold individually.

For IFRS 15, within each contract, the base element for the recognition of revenues is the individual performance obligation. For each obligation to be satisfied, individually identified, the entity recognises the revenues where (or over time) the obligation is satisfied, transferring to the customer the promised good/service (or asset). The asset is transferred when (or over time) the client acquires control. For obligations involving satisfaction over a period of time, the revenues are recognised “over the time”, measuring at the end of each period the progress made towards complete satisfaction of the obligation.

For the measurement of progress, both input based and output based models may be used. The Group utilises the Input based method (cost-to-cost method). According to the latter method, the revenues are recognised on the basis of the inputs used to fulfil the obligation up to the date, with regards to the total inputs assumed to fulfil the entire obligation. Where the inputs are distributed evenly over time, the company recognises the corresponding revenues on a straight-line basis. In certain circumstances, where it is not possible to reasonably measure the result of the obligation to be fulfilled, the revenues are recognised only up to the amount of costs incurred.

#### **Variable payments**

Where the contractual payment includes a variable amount (for example following reductions, discounts, reimbursements, credits, price concessions, incentives, performance bonuses, penalties or where the payment depends on the occurrence or otherwise of a future uncertain events), the amount of the payment considered to arise should be estimated. The Company estimates variable payments in a manner consistent with similar circumstances, using the expected value method or the value of the amount considered most probable; thereafter, the estimated amount of the variable payment of the transition price is included only to the extent that this amount is considered highly probable.

#### **Presence of a significant financial component**

Revenues are adjusted amid significant financial components, both where funded by the client (early collection) or where funded by it (deferred collection). The presence of a significant financial component is identified on the signing of the contracts, comparing the expected revenues with the payments to be received. This is not recorded where between the time of transfer of the assets/service and the time of payment less than 12 months has passed.

#### **Costs for obtaining and fulfilling the contract**

The Company capitalises the costs incurred to obtain the contract and which would not have been incurred where such had not been obtained (e.g. sales commissions), where it is expected that they may be recovered. The Company capitalises the costs incurred to fulfil the contract only where these are directly related to the contract, permitting the obtainment of new and increased resources for future obligations and where these costs shall be recoverable.

### **RECOGNITION OF COSTS**

Costs are recognised when relating to assets or services acquired or consumed in the year or by systematic allocation.

## FINANCIAL INCOME AND CHARGES

Financial income and charges are recognised in accordance with the accruals concept on the basis of the interest matured on the net value of the relative financial assets and liabilities utilising the effective interest rate, therefore utilising the rate which is financially equivalent to all the cash inflows and outflows which comprise an operation.

## DIVIDENDS

The dividends are recorded when the right of the shareholders to receive the payment arises. The dividends and dividend payments on account payable to third parties are recorded as changes in shareholders' equity at the date in which the Shareholders' Meetings approves them.

## INCOME TAXES

Current Income taxes for the period are determined on the basis of the taxable assessable income and in accordance with current legislation; consideration is also taken of the effects deriving from the national fiscal consolidation, in accordance with Article 117/129 of the Income Tax Act, in which the Group is the consolidating company of the following subsidiaries: Il Messaggero SpA, Il Mattino SpA, Finced Srl, Piemme SpA, Corriere Adriatico Srl, Quotidiano di Puglia Srl, Il Gazzettino SpA, Imprese Tipografiche Venete Srl, Leggo Srl, Ced Digital Servizi Srl, Centro Stampa Veneto Srl and Pim Srl, Stampa Roma 2015 Srl, Stampa Napoli 2015 Srl, Servizi Italia 15 Srl.

Caltagirone Editore SpA acts therefore as the consolidating company and calculates a single assessable base for the group of companies adhering to the national tax consolidation and therefore benefits from the possibility of offsetting assessable income with assessable losses in a single tax declaration. The assessable amount and the losses for the period were transferred and recorded by the subsidiaries to the consolidating company in the year in which they matured; any future fiscal benefits (deferred tax assets) are therefore recorded directly by the consolidating company.

Deferred tax assets and liabilities are calculated on temporary differences between the balance sheet values and the corresponding values recognised for tax purposes, applying the expected tax when the differences are reversed, determined on the basis of the current tax rates in force or to be applied in the near future.

The recognition of deferred tax assets is made when their recovery is probable - that is when it is expected that there will be future assessable fiscal income sufficient to recover the asset, also in consideration of the tax consolidation described above.

The recovery of the deferred tax asset is reviewed at each balance sheet date.

## RISK MANAGEMENT

The Company is exposed to market risks and in particular to the liquidity risk and risk of change in the prices of listed financial investments.

### Liquidity risk

Liquidity risk is linked to the difficulty in obtaining funds to cover commitments at a given moment. Caltagirone Editore holds sufficient liquidity so as not to be impacted by this risk.

### **Risks concerning the price of investments in equity instruments**

In relation to the risk of changes in the fair value of the equity instruments, the Company monitors the changes of share prices and for this reason constantly records the movements in the listed shares in portfolio. Based on this data, the investment and divestment policies of the Group are defined with the objective to optimise medium and long-term cash flows, also considering the distribution of dividends from the shares in portfolio. The investment and divestment strategies of the equity investments are also considered in relation to the diversification of risk.

### **USE OF ESTIMATES**

The preparation of the financial statements requires the Directors to apply accounting principles and methods that, in some circumstances, are based on difficulties and subjective valuations and estimates based on the historical experience and assumptions which are from time to time considered reasonable and realistic based on the relative circumstances. The application of these estimates and assumptions impact upon the amounts reported in the financial statements, such as the balance sheet, the income statement and the cash flow statement, and on the disclosures in the notes to the accounts. The final outcome of the accounts in the financial statements, which use the above-mentioned estimates and assumptions, may differ from those reported in the financial statements due to the uncertainty which characterises the assumptions and conditions upon which the estimates are based.

The accounting standards and accounts in the financial statements which require greater subjectivity in the preparation of the estimates and for which a change in the underlying conditions of the assumptions used may have a significant impact on the financial statements of the Company are as follows:

- Write-down of fixed assets;
- Deferred tax income & charges;
- Provisions for risks and charges;
- Other write-down provisions.

The estimates and assumptions are reviewed periodically and the effects of all variations recorded in the Income Statement, when they relate only to that year. When the revision relates to both current and future periods (for example the revision of the useful life of fixed assets), the changes are recorded in the period in which the revision is made and in the relative future periods.

### **CHANGE OF ACCOUNTING PRINCIPLES, ERRORS AND CHANGE OF ESTIMATES**

The accounting principles adopted are amended from one period to another only if the change is required by a standard and if this contributes to providing more reliable information on the effects of the operations on the balance sheet, income statement and cash flows of the enterprise.

The changes to the accounting standards are recorded retrospectively with the recording of the effect to net equity for the more remote periods reported. The other comparative amounts indicated for each period are adjusted as if the new standard had always been applied. The prospective approach is made only when it is impractical to reconstruct the comparative information.

The application of a new or amended accounting standard is accounted for in accordance with the requirements of the standard. If the standard does not permit a transition period, the change is accounted in accordance with the retrospective method, or if impractical, with the prospective method.

In the case of significant errors, the same method that is used for changes in accounting standards illustrated previously is applied. In the case of non-significant errors, these are accounted for in the income statement in the period in which they are noted.

Changes in estimates are accounted in accordance with the prospective method in the Income Statement in the period in which the change occurs only if impacting upon this latter or in the period in which the change occurs, and subsequent periods if the change also impacts upon future periods.

**VALUE OF THE COMPANY** The Stock Market capitalisation of Caltagirone Editore is currently lower than the net equity of the Group (Stock Market capitalisation at December 31, 2018 of Euro 130 million compared to a Group net equity of Euro 415.2 million), significantly lower than the valuations based on the fundamentals of the Group expressed by its value in use.

The capacity to generate cash flows or the establishment of specific fair values (cash and cash equivalents, financial assets available-for-sale and Publishing Titles) may justify this difference; stock market prices in fact also reflect circumstances not strictly related to the Group, with expectations focused on the short-term.

# ASSETS

## 1. PROPERTY, PLANT AND EQUIPMENT

Historical cost	Equipment	Other assets	Total
<b>01.01.2017</b>	<b>29,956</b>	<b>213,333</b>	<b>243,289</b>
Increases/Decreases	-	-	-
<b>31.12.2017</b>	<b>29,956</b>	<b>213,333</b>	<b>243,289</b>
<b>01.01.2018</b>	<b>29,956</b>	<b>213,333</b>	<b>243,289</b>
Increases/Decreases	-	-	-
<b>31.12.2018</b>	<b>29,956</b>	<b>213,333</b>	<b>243,289</b>
Depreciation & loss in value	Equipment	Other assets	Total
<b>01.01.2017</b>	<b>27,949</b>	<b>213,333</b>	<b>241,282</b>
Increases/Decreases	1,357	-	1,357
<b>31.12.2017</b>	<b>29,306</b>	<b>213,333</b>	<b>242,639</b>
<b>01.01.2018</b>	<b>29,306</b>	<b>213,333</b>	<b>242,639</b>
Increases/Decreases	650	-	650
<b>31.12.2018</b>	<b>29,956</b>	<b>213,333</b>	<b>243,289</b>
Net value			
<b>01.01.2017</b>	<b>2,007</b>	<b>-</b>	<b>2,007</b>
<b>31.12.2017</b>	<b>650</b>	<b>-</b>	<b>650</b>
<b>31.12.2018</b>	<b>-</b>	<b>-</b>	<b>-</b>

*In Euro*

## 2. INVESTMENTS VALUED AT COST

The movements in the account are as follows:

Investments in subsidiaries	Registered Office	Share capital	%	Book value 01.01.2017	Increases/ (Decreases)	Revaluations/ (Write-downs)	Book value 01.01.2017	Share of Net Equity 01.01.2017	Difference compared to book value 01.01.2017
Il Mattino SpA	Rome	500,000	99.95	26,578,502	2,985,452	(15,313,930)	14,250,024	(2,779,508)	17,029,532
Leggo Srl	Rome	1,000,000	99.95	329,226	670,274	(949,846)	49,654	49,654	-
Finced Srl	Rome	10,000	99.99	72,020,080	89,991,000	-	162,011,080	163,772,872	(1,761,792)
Corriere Adriatico Srl	Rome	200,000	99.95	10,004,783	1,222,084	-	11,226,867	(357,060)	11,583,927
Quotidiano di Puglia Srl	Rome	1,020,000	99.95	16,494,914	-	(5,748,059)	10,746,855	458,002	10,288,853
Il Gazzettino SpA	Rome	200,000	99.95	76,218,283	2,335,805	(14,314,286)	64,239,802	(1,748,175)	65,987,977
Il Messaggero SpA	Rome	1,265,385	99.95	31,668,371	-	-	31,668,371	25,614,827	6,053,544
Ced Digital & Servizi Srl	Rome	100,000	99.99	99,990	-	-	99,990	721,443	(621,453)
Piemme SpA	Rome	2,643,139	99.99	2,848,321	-	(1,257,672)	1,590,649	1,590,649	-
Servizi Italia 15 Srl	Rome	100,000	99.95	-	101,149	(101,149)	-	(226,193)	226,193
Stampa Roma 2015 Srl	Rome	10,000	99.95	3,626,655	-	-	3,626,655	3,878,637	(251,982)
Stampa Napoli 2015 Srl	Rome	10,000	99.95	-	9,995	(9,995)	-	(140,379)	140,379
<b>Total</b>				<b>239,889,124</b>	<b>97,315,759</b>	<b>(37,694,937)</b>	<b>299,509,946</b>		

Investments in subsidiaries	Registered Office	Share capital	%	Book value 01.01.2018	Increases/ (Decreases)	Revaluations/ (Write-downs)	Book value 01.01.2018	Share of Net Equity 01.01.2018	Difference compared to book value 01.01.2018
Il Mattino SpA	Rome	500,000	99.95	14,250,024	3,875,934	(7,697,879)	10,428,079	(1,307,950)	11,736,029
Leggo Srl	Rome	1,000,000	99.95	49,654	949,846	(948,594)	50,906	50,906	-
Finced Srl	Rome	10,000	99.99	162,011,080	-	-	162,011,080	167,008,839	(4,997,759)
Corriere Adriatico Srl	Rome	200,000	99.95	11,226,867	556,960	-	11,783,827	(191,077)	11,974,905
Quotidiano di Puglia Srl	Rome	1,020,000	99.95	10,746,855	-	(1,755,149)	8,991,706	65,171	8,926,535
Il Gazzettino SpA	Rome	200,000	99.95	64,239,802	1,948,075	(5,401,674)	60,786,203	5,518,887	55,267,316
Il Messaggero SpA	Rome	1,265,385	99.95	31,668,371	-	-	31,668,371	23,581,478	8,086,892
Ced Digital & Servizi Srl	Rome	100,000	99.99	99,990	-	-	99,990	766,308	(666,318)
Piemme SpA	Rome	2,643,139	99.99	1,590,649	1,257,673	(1,684,042)	1,164,280	1,164,280	-
Servizi Italia 15 Srl	Rome	100,000	99.95	-	101,149	-	101,149	330,193	(229,044)
Stampa Roma 2015 Srl	Rome	10,000	99.95	3,626,655	-	-	3,626,655	4,178,923	(552,268)
Stampa Napoli 2015 Srl	Rome	10,000	99.95	-	9,995	(9,995)	-	(70,493)	70,493
<b>Total</b>				<b>299,509,946</b>	<b>8,699,632</b>	<b>(17,497,333)</b>	<b>290,712,246</b>		

In Euro

The increases in investments relates to the coverage of losses, of which Il Mattino SpA (Euro 3,875,934), Leggo Srl (Euro 949,846), Corriere Adriatico Srl (Euro 556,960), Il Gazzettino SpA (Euro 1,948,075), Piemme SpA (Euro 1,257,673) and Stampa Napoli 2015 Srl (Euro 9,995), through the waiver of part of the loans granted, and Servizi Italia 15 Srl (Euro 101,149) through payment during the year.

The write-down of investments concerns the subsidiaries Il Mattino SpA (Euro 7,697,879), Leggo Srl (Euro 948,594), Quotidiano di Puglia Srl (Euro 1,755,149), Il Gazzettino SpA (Euro 5,401,674), Piemme SpA (Euro 1,684,042), and Stampa Napoli 2015 Srl (Euro 9,995) and follow the execution of impairment tests, in which the recoverable value was approximated to the adjusted Net Equity of any gains emerging of the Newspaper Titles (for greater details concerning the methodology and the underlying assumptions of the impairment tests, reference should be made to note 2 of the Explanatory Notes to the Group Consolidated Financial Statements). The subsidiaries indirectly held through Il Gazzettino SpA are as follows:

Equity investments in indirect subsidiaries	Registered office	Share capital	% of control of the Group	Net Equity	Net Result
Centro Stampa Veneto Srl	Rome	567,000	100.00	1,250,432	<b>415,010</b>
Imprese Tipografiche Venete Srl	Rome	936,000	100.00	2,840,780	<b>224,117</b>
P.I.M. Pubblicità Italiana Multimedia Srl	Rome	1,044,000	100.00	7,612,116	<b>279,932</b>

*In Euro*

At December 31<sup>st</sup> 2018, the company did not hold investments in associates as the company Rofin 2008 Srl was wound up in the year.

Investments in associates	Registered office	%	01.01.2017	Increases/ (Decreases)	Reversals/ (Impairment losses)	Reclassifications	31.12.2017
Rofin 2008 Srl	Rome	30.00	3,000	-	-	-	3,000
<b>Total</b>			<b>3,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,000</b>

Investments in associates	Registered office	%	01.01.2018	Increases/ (Decreases)	Reversals/ (Impairment losses)	Reclassifications	31.12.2018
Rofin 2008 Srl	Rome	30.00	3,000	(673)	(2,327)	-	-
<b>Total</b>			<b>3,000</b>	<b>(673)</b>	<b>(2,327)</b>	<b>-</b>	<b>-</b>

*In Euro*

The investments in other companies consist of:

Investments in other companies	01.01.2017	Increases/ (Decreases)	Revaluations/ (Write-downs)	31.12.2017
Banca Popolare di Vicenza	6,250	-	(6,240)	10
<b>Total</b>	<b>6,250</b>	<b>-</b>	<b>(6,240)</b>	<b>10</b>

Investments in other companies	01.01.2018	Increases/ (Decreases)	Revaluations/ (Write-downs)	31.12.2018
Banca Popolare di Vicenza	10	-	-	10
<b>Total</b>	<b>10</b>	<b>-</b>	<b>-</b>	<b>10</b>

In Euro

### 3. EQUITY INVESTMENTS AND NON-CURRENT SECURITIES

The breakdown is as follows:

Investments in capital instruments	01.01.2017	Increases/ (Decreases)	Fair value change	31.12.2017
Assicurazioni Generali SpA	47,302,000	-	3,618,000	50,920,000
<b>Total</b>	<b>47,302,000</b>	<b>-</b>	<b>3,618,000</b>	<b>50,920,000</b>

Investments in capital instruments	01.01.2018	Increases/ (Decreases)	Fair value change	31.12.2018
Assicurazioni Generali SpA	50,920,000	-	(2,010,000)	48,910,000
<b>Total</b>	<b>50,920,000</b>	<b>-</b>	<b>(2,010,000)</b>	<b>48,910,000</b>

Number	01.01.2017	Increases/(Decreases)	31.12.2017
Assicurazioni Generali SpA	3,350,000	-	3,350,000

Number	01.01.2018	Increases/(Decreases)	31.12.2018
Assicurazioni Generali SpA	3,350,000	-	3,350,000

In Euro

The changes in the fair value reserve are reported below:

<b>Fair Value reserve</b>	<b>01.01.2017</b>	<b>Increases</b>	<b>Decreases</b>	<b>31.12.2017</b>
Fair Value reserve	843,026	-	3,618,000	4,461,026
Tax effect	(10,116)	-	(43,416)	(53,532)
<b>Fair value reserve, net of tax effect</b>	<b>832,910</b>	<b>-</b>	<b>3,574,584</b>	<b>4,407,494</b>

**Changes in the year** **3,574,584**

<b>Fair Value reserve</b>	<b>01.01.2018</b>	<b>Increases</b>	<b>Decreases</b>	<b>31.12.2018</b>
Fair Value reserve	4,461,026	-	(2,010,000)	2,451,026
Tax effect	(53,532)	-	24,120	(29,412)
<b>Fair value reserve, net of tax effect</b>	<b>4,407,494</b>	<b>-</b>	<b>(1,985,880)</b>	<b>2,421,614</b>
<b>Changes in the year</b>				<b>(1,985,880)</b>

*In Euro*

In relation to the disclosure required by IFRS 13, concerning the so-called "hierarchy of fair value", these equity instruments belong to level one, as defined in paragraph 27 A (IFRS 13), as concerning financial instruments listed on an active market.

#### 4. DEFERRED AND CURRENT TAXES

The deferred tax assets refer to losses carried forward and temporary differences between the values recorded in the financial statements and the corresponding values recognised for tax purposes.

The movements are shown below of the deferred tax assets and liabilities:

	01.01.2017	Provisions	Utilizations	Other changes	31.12.2017
<b>Deferred tax assets</b>					
Tax losses carried forward	35,764,002	429,549	-	1,687,685	37,881,236
Other	56,998	23,760	(56,225)	- 774	23,759
<b>Total</b>	<b>35,821,000</b>	<b>453,309</b>	<b>(56,225)</b>	<b>1,686,911</b>	<b>37,904,995</b>
<b>Deferred tax liabilities</b>					
Other	10,521	-	(405)	43,626	53,742
<b>Total</b>	<b>10,521</b>	<b>-</b>	<b>(405)</b>	<b>43,626</b>	<b>53,742</b>
<b>Net deferred tax assets</b>	<b>35,810,479</b>	<b>453,309</b>	<b>(55,820)</b>	<b>1,643,285</b>	<b>37,851,253</b>
	01.01.2018	Provisions	Utilizations	Other changes	31.12.2018
<b>Deferred tax assets</b>					
Tax losses carried forward	37,881,236	414,149	-	2,217,696	40,513,081
Other	23,759	48,800	(23,760)		48,799
<b>Total</b>	<b>37,904,995</b>	<b>462,949</b>	<b>(23,760)</b>	<b>2,217,696</b>	<b>40,561,880</b>
<b>Deferred tax liabilities</b>					
Other	53,742	-	-	(23,798)	29,944
<b>Total</b>	<b>53,742</b>	<b>-</b>	<b>-</b>	<b>(23,798)</b>	<b>29,944</b>
<b>Net deferred tax assets</b>	<b>37,851,253</b>	<b>462,949</b>	<b>(23,760)</b>	<b>2,241,494</b>	<b>40,531,936</b>

*In Euro*

The other changes in deferred tax assets and liabilities include the deferred tax assets recorded due to the losses incurred by the subsidiaries within the tax consolidation.

The balance sheet includes receivables for current taxes, including tax credits of Euro 172,498, withholding taxes on interest income for Euro 1,703 and the IRAP receivable of Euro 1,330.

The income taxes for the year consist of:

	2018	2017
Prior year taxes	-	(39,483)
<b>Current taxes</b>	-	<b>(39,483)</b>
Utilisation of deferred tax liabilities	-	(405)
<b>Deferred tax charges</b>	-	<b>(405)</b>
Recording of deferred tax assets	(462,949)	(453,309)
Utilisation of deferred tax assets	23,760	56,225
<b>Deferred tax income</b>	<b>(439,189)</b>	<b>(397,084)</b>
<b>Total income taxes</b>	<b>(439,189)</b>	<b>(436,972)</b>

*In Euro*

The breakdown of income taxes is as follows:

	2018	2017
Prior year taxes	-	(39,483)
Current and deferred IRES tax	(439,189)	(397,489)
Current and deferred IRAP tax	-	-
<b>Total</b>	<b>(439,189)</b>	<b>(436,972)</b>

*In Euro*

The analysis of the difference between the theoretical and actual tax rates in relation to IRES are as follows:

IRES	2018		2017	
	Amount	Tax	Amount	Tax
<b>Loss before taxes</b>	<b>(16,150,604)</b>	<b>24.00%</b>	<b>(37,384,429)</b>	<b>24.00%</b>
<b>Theoretical tax charge</b>	-	<b>(3,876,145)</b>	-	<b>(8,972,263)</b>
Permanent differences increase (decrease):				
Dividends		(786,016)		(611,040)
Write-down of equity investments		4,217,939		9,134,848
Loss on sale of investments		-		-
Other		5,033		11,483
<b>Current and deferred IRES tax</b>		<b>(439,189)</b>		<b>(436,972)</b>

*In Euro*

## 5. TRADE RECEIVABLES

The breakdown is as follows:

	31.12.2018	31.12.2017
Receivables from third parties	8,439	3,559
Receivables from related parties	504,542	1,122,948
<b>Total trade receivables</b>	<b>512,981</b>	<b>1,126,507</b>

*In Euro*

There are no receivables due over 12 months. The value of the receivables reported above approximates their fair value.

## 6. CURRENT FINANCIAL ASSETS

The breakdown is as follows:

	31.12.2018	31.12.2017
Financial receivables - subsidiaries	62,928,093	88,967,557
<b>Total current financial assets</b>	<b>62,928,093</b>	<b>88,967,557</b>

*In Euro*

The balance of Euro 62,928,093 represents interest bearing loans due within one year, renewable on request, granted respectively to Mattino SpA (Euro 22,975,946), Piemme SpA (Euro 18,842,325), Il Gazzettino SpA (Euro 4,481,735), Leggo Srl (Euro 2,537,800), Corriere Adriatico Srl (Euro 2,289,356), Il Messaggero SpA (Euro 9,192,900), Stampa Napoli 2015 Srl (Euro 2,328,421) and Stampa Roma 2015 Srl (Euro 279,610).

During the year, the interest-bearing loan issued in 2017 to the subsidiary Finced Srl (Euro 13,000,000) was repaid.

The value of current financial assets approximates their fair value.

## 7. OTHER CURRENT ASSETS

The breakdown is as follows:

	31.12.2018	31.12.2017
Receivables from subsidiaries	3,702,956	3,770,254
Receivables from third parties	52,703	142,817
<b>Total current assets</b>	<b>3,755,659</b>	<b>3,913,071</b>

*In Euro*

The receivables from subsidiaries due within one year relate to transactions under the national tax consolidation and the VAT positions transferred by the subsidiaries as part of the VAT consolidation, as follows:

	31.12.2018	31.12.2017
Itv Srl	327,390	232,772
Ced Digital Srl	453,356	228,181
Pim Srl	15,518	2,676
Stampa Roma 2015 Srl	1,367,335	1,260,727
<b>Total tax consolidation</b>	<b>2,163,599</b>	<b>1,724,356</b>
Il Messaggero SpA	141,517	19,494.62
Il Mattino SpA	5,233	12,973.00
Leggo Srl	-	7,022
Quotidiano di Puglia Srl	-	25,230.32
Corriere Adriatico Srl	14,852	25,964.00
Pim Srl	16,438	11,732
Centro Stampa Veneto Srl	-	2,007.00
Il Gazzettino SpA	-	106,762.00
Stampa Roma 2015 Srl	-	24,185.00
Piemme	60,103	-
<b>Total Consolidated VAT</b>	<b>238,144</b>	<b>235,370</b>
Finced Srl	-	509,314
Il Mattino SpA	1,301,214	1,301,214
<b>Total other receivables</b>	<b>1,301,214</b>	<b>1,810,528</b>
<b>Total</b>	<b>3,702,956</b>	<b>3,770,254</b>

*In Euro*

The other receivables from Il Mattino SpA concern payments made by Caltagirone Editore SpA as the tax consolidating company, in relation to tax disputes in previous years.

The value of other current assets approximates their fair value.

## 8. CASH AND CASH EQUIVALENTS AND NET FINANCIAL POSITION

Cash and cash equivalents are broken down as follows:

	31.12.2018	31.12.2017
Bank and postal deposits	1,678,732	2,326,344
Cash in hand and similar	3,122	988
<b>Total cash and cash equivalents</b>	<b>1,681,854</b>	<b>2,327,332</b>
<i>of which related parties</i>	-	27,713

*In Euro*

The Net Cash Position, in accordance with the CESR recommendation of February 10th 2005, is as follows:

	31.12.2018	31.12.2017
A. Cash	3,122	988
B. Bank deposits	1,678,732	2,326,344
<b>D. Liquidity (A)+(B)</b>	<b>1,681,854</b>	<b>2,327,332</b>
<b>E. Current financial receivables</b>	<b>62,928,093</b>	<b>88,967,557</b>
F. Current bank payables	-	-
G. Current portion of non-current debt	-	-
H. Current payables to other lenders	2,248,395	2,748,395
<b>I. Current debt (F)+(G)+(H)</b>	<b>2,248,395</b>	<b>2,748,395</b>
<b>J. Net current cash position (I)-(E)-(D)</b>	<b>(62,361,552)</b>	<b>(88,546,494)</b>
K. Non-current bank payables	-	-
L. Non-current payables to other lenders	-	-
<b>M. Non-current financial debt (K)+(L)</b>	<b>-</b>	<b>-</b>
<b>N. Net Cash Position (J)+(M)</b>	<b>(62,361,552)</b>	<b>(88,546,494)</b>

*Euro thousands*

The net cash position at December 31<sup>st</sup> 2018 was Euro 62.4 million (Euro 88.5 million at December 31<sup>st</sup> 2017); the decrease principally concerns the acquisition, in accordance with the applicable regulations, of company shares for Euro 21.6 million, from the exercise of the right to withdrawal of shareholders following a change in corporate scope.

In relation to the variable rate of liquidity, an annual interest rate increase of 1%, at like-for-like terms, would have a positive impact on the net profit of approx. Euro 168 thousand. A decrease in interest rates of the same level would have a corresponding negative impact.

The average interest rate on bank deposits was 0.01% (0.2% in 2017).

# LIABILITIES AND SHAREHOLDERS' EQUITY

## 9. SHAREHOLDERS' EQUITY

The Share capital amounts to Euro 125 million, consisting of 125 million ordinary shares at a nominal value of Euro 1 each. The number of ordinary shares outstanding did not change during the period.

All of the ordinary shares issued are fully paid-in. There are no shares subject to guarantees or restrictions on the distribution of dividends.

At December 31<sup>st</sup> 2018 Caltagirone Editore SpA had 18,209,738 treasury shares in portfolio, comprising 14.567% of the share capital for a value of Euro 23,640,924, of which Euro 21,557,575 concerns the purchase, in accordance with the applicable regulation, of 16,051,806 shares, following the exercise of the right to withdrawal by shareholders following the change to the corporate scope.

	31.12.2018	31.12.2017
Share Capital	125,000,000	125,000,000
Listing charges	(18,864,965)	(18,864,965)
Treasury Shares	(23,640,924)	(2,224,175)
Reserve for treasury shares	23,640,924	2,224,175
Legal reserve	25,000,000	25,000,000
Share premium reserve	459,125,641	480,542,390
IAS non-recognised asset reversal reserve	16,876,107	16,876,107
Cedfin merger reserve	423,291	423,291
Messaggero Partecipazioni merger reserve	755,983	755,983
IAS leaving indemnity reserve	1,317	521
Treasury shares sales gains reserves	103,651	50,356
Net Fair Value reserve	2,421,614	4,407,494
Retained earnings/(accum. losses)	(192,662,991)	(155,715,536)
Net loss	(15,711,415)	(36,947,457)
<b>Total net equity</b>	<b>402,468,233</b>	<b>441,528,184</b>

*In Euro*

The Shareholders' Equity disclosure document with breakdown by individual accounts concerning the availability and usage in previous years is reported below.

## SHAREHOLDERS' EQUITY DISCLOSURE AT DECEMBER 31<sup>ST</sup> 2018

Nature/ Description	Amount 31.12.2017	Amount 31.12.2018	Possibility of use	Quota available	Summary utilisation in the previous three years		of which until 2007
					to cover losses	for other reasons	
Share Capital	125,000	125,000	-	-	-	-	-
Share capital issue costs	(18,865)	(18,865)	-	-	-	-	-
Share premium reserve	480,542	459,126	A B C	459,126	-	21,797 *	459,126
Legal Reserve	25,000	25,000	B	-	-	-	25,000
IAS Reserve	19,110	(4,238)	-	-	-	-	-
Merger reserves (Other Reserves)	1,179	1,179	A B C	1,179	-	-	423
Retained earnings (accumulated losses)	(155,716)	(192,663)	A B C	-	75,645	-	-
Treasury share reserve	2,224	23,641	-	-	-	-	-
	<b>478,476</b>	<b>418,180</b>					
<b>Total available</b>				<b>460,305</b>		<b>21,797</b>	
<b>Non-distributable amount</b>				<b>(165,946) **</b>			
<b>Residual distributable amount</b>				<b>294,359</b>			

In Euro

Legend:

A: Share capital increase

B: Coverage of losses

C: Distribution to shareholders

\* Utilisations for dividends and constitution of treasury shares buy-back reserve

\*\* Article 2433 of the Civil Code

## LIABILITIES

### 10. PERSONNEL

#### Post-employment benefits and employee provisions

Post-employment benefits represent a liability relating to the benefits recognised to employees and paid either on termination or after employment service. This liability is a defined benefit plan and therefore is determined applying the actuarial method under the applicable accounting standards.

The assumptions relating to the determination of the plan are summarised in the table below:

	31.12.2018	31.12.2017
Annual technical discounting rate (Post. Em. Ben.)	1.55%	1.30%
Annual inflation rate	1.50%	1.50%
Annual increase in leaving indemnity	2.62%	2.62%
Annual increase in salaries	3.00%	3.00%

Values in %

The movements in the year are as follows:

	31.12.2018	31.12.2017
<b>Net liability at January 1<sup>st</sup></b>	<b>92,530</b>	<b>118,789</b>
Current cost for the year	4,810	4,789
Interest charge (income), net	1,203	1,544
Services paid	-	(29,177)
Actuarial losses	(1,119)	(3,415)
<b>Net liability at December 31<sup>st</sup></b>	<b>97,424</b>	<b>92,530</b>

*In Euro*

The comparison with the liability in accordance with Italian regulations is as follows:

	31.12.2018	31.12.2017
Nominal value of the provision	92,784	87,008
Actuarial adjustment	4,640	5,522
<b>Total post-employment benefits</b>	<b>97,424</b>	<b>92,530</b>

*In Euro*

As illustrated in the movement, the change between the liability determined in accordance with Italian regulations and IFRS is essentially due to the change in the discount rate utilised, as described previously.

### Employee numbers and cost

	2018	2017
Wages and salaries	124,529	139,856
Social security charges	40,286	46,566
Post-employment benefit provision	4,810	4,789
Other costs	53,812	63,630
<b>Total personnel expense</b>	<b>223,437</b>	<b>254,841</b>

*In Euro*

The following table shows the average number of employees and consultants by category:

	31.12.2018	31.12.2017	Average 2018	Average 2017
Managers & white collar	2	2	2	3
Collaborators	2	2	2	3
<b>Total</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>6</b>

## 11. CURRENT PROVISIONS

The amount of Euro 70,493 concerns the provision for risks and future charges on the equity deficit of the investments in Stampa Napoli 2015 Srl (Euro 80,488). This amount comprises the excess compared to the book value of the investment, attributable to the company according to its share, following the write-down of the loss in the current year recorded by the subsidiary.

## 12. TRADE PAYABLES

	31.12.2018	31.12.2017
Supplier payables	129,588	244,952
Payables to subsidiaries	31,130	28,339
Payables to holding companies	1,545,500	813,500
Payables to other Group companies	6,702	19,146
<b>Total</b>	<b>1,712,920</b>	<b>1,105,937</b>
<i>of which related parties</i>	<i>1,583,332</i>	<i>258,527</i>

*In Euro*

At December 31<sup>st</sup> 2018, trade payables amounted to Euro 129,588 (Euro 244,952 at December 31<sup>st</sup> 2017) and fully payable within one year, of which Euro 98,139 for invoices to receive.

The payables to subsidiaries mainly concern the subsidiary Piemme SpA for Euro 31,017 concerning invoices received and to be received for expenses advanced.

The payable to parent companies concerns invoices received and to be received by Caltagirone SpA for services provided during the year.

Payables to other Group companies concern the companies under common control for services provided.

There are no payables due over 12 months.

The value of payables at December 31<sup>st</sup> 2018 approximates their fair value.

## 13. CURRENT FINANCIAL LIABILITIES

	31.12.2018	31.12.2017
<b>Current financial payables</b>		
Payable to subsidiaries	2,248,395	2,748,395
<b>Total</b>	<b>2,248,395</b>	<b>2,748,395</b>

*In Euro*

The balance of Euro 2,248,395 concerns the payables relating to loans at market rates granted by Il Quotidiano di Puglia Srl (Euro 1,530,000) and Servizi Italia 15 Srl (Euro 718,395).

The interest rates at the balance sheet date on the current liabilities are as follows:

	2018	2017
<b>Current financial liabilities</b>		
Payable to subsidiaries	0.02	0.02

*Values in %*

#### 14. OTHER CURRENT LIABILITIES

	31.12.2018	31.12.2017
<b>Other current liabilities</b>		
Social security institutions	12,791	13,218
Employee payables	25,600	23,793
Payables to subsidiaries	36,096,278	33,404,079
Other payables	6,474,044	5,503,495
<b>Total</b>	<b>42,608,713</b>	<b>38,944,585</b>

*In Euro*

The account "Other payables" of Euro 6,474,044 includes Euro 4,873,306 as amounts available to the Board of Directors in accordance with Article 25 of the Company By-Laws, which provides for the allocation of 2% of the net profits to this account. The other amounts concern emoluments due to Directors and Statutory Auditors and personnel withholding tax payables.

The other payables to subsidiaries refer to transactions with the companies in the fiscal consolidation and the VAT consolidation. The breakdown is presented in the table below:

	<b>31.12.2018</b>	<b>31.12.2017</b>
Il Messaggero SpA	5,559,351	5,596,486
Il Mattino SpA	7,327,324	5,953,214
Leggo Srl	4,965,047	4,664,771
Il Gazzettino SpA	5,746,192	5,415,228
Piemme SpA	3,623,226	3,141,689
Finced Srl	2,865,664	2,860,170
Corriere Adriatico Srl	3,303,890	3,200,175
Quotidiano di Puglia Srl	796,453	660,502
Centro Stampa Veneto Srl	148,057	171,298
Stampa Napoli 2015 Srl	27,261	22,180
Servizi Italia 15 Srl	1,534,126	1,548,449
<b>Total tax consolidation</b>	<b>35,896,592</b>	<b>33,234,162</b>
Il Messaggero	944.00	-
Servizi Italia 15 Srl	9.90	-
<b>Total other payables</b>	<b>953.90</b>	<b>-</b>
Leggo Srl	10,184.15	-
Quotidiano di Puglia Srl	800.63	-
Piemme SpA	-	106,270
Imprese Tipografiche Venete Srl	38	680
Centro Stampa Veneto Srl	29,169	-
Il Gazzettino SpA	37,727	-
Ced Digital & Servizi Srl	39,575	18,752
Servizi Italia 15 Srl	18,222	19,385
Stampa Roma 2015 Srl	30,542	-
Stampa Napoli 2015 Srl	32,474	24,830
<b>Total Consolidated VAT</b>	<b>198,732</b>	<b>169,917</b>
<b>Total</b>	<b>36,096,278</b>	<b>33,404,079</b>

*In Euro*

# INCOME STATEMENT

## 15. OTHER OPERATING REVENUES

	2018	2017
Other operating income	7,758	924
Other revenues and income from related parties	508,000	511,077
<b>Total revenue from sales and services</b>	<b>515,758</b>	<b>512,001</b>

*In Euro*

The other revenues and income from related parties concern administrative, financial and tax assistance services provided to Group companies.

## 16. OTHER OPERATING COSTS

	2018	2017
Rent, leases and similar costs	296,684	359,821
Services	1,829,993	1,825,529
Other operating costs	152,610	72,011
<b>Total other operating costs</b>	<b>2,279,287</b>	<b>2,257,361</b>
<i>of which related parties</i>	<i>1,032,178</i>	<i>999,264</i>

*In Euro*

The costs "Rent, leases and similar" refer entirely to the headquarters of the Company, provided by a company under common control at market rents.

The account Services includes the remuneration of the Board of Statutory Auditors for Euro 44,760, the Board of Directors for Euro 413,813 and the Audit Firm for Euro 59,565 (including the Consob contribution and expenses). The account also includes the fee to Caltagirone SpA for administrative, financial and tax assistance services.

## 17. AMORTISATION, DEPRECIATION, PROVISIONS & WRITE-DOWNS

	2018	2017
Depreciation of property, plant & equipment	650	1,115
<b>Total amortisation, depreciation, provisions &amp; write-downs</b>	<b>650</b>	<b>1,115</b>

*In Euro*

## 18. NET FINANCIAL INCOME/(CHARGES)

	2018	2017
Dividends from subsidiaries	599,940	-
Dividends from other companies	2,847,500	2,680,000
Bank deposit interest	6,548	46,493
Interest income subsidiary and associated companies	2,301	748
<b>Total financial income</b>	<b>3,456,289</b>	<b>2,727,241</b>
<i>of which related parties</i>	<i>3,449,741</i>	<i>2,680,748</i>

*In Euro*

Dividends from other companies refer to Assicurazioni Generali SpA. Interest income on bank deposits concerns the return on liquidity invested, while interest income from subsidiaries and associates relates to the market rate loan granted to the subsidiary Finced Srl.

	2018	2017
Loss on disposal of investments	2,327	-
Write-down of equity investments and securities	17,572,419	38,061,866
Interest on bank accounts	63	467
Banking commissions and charges	24,668	25,656
Interest expense from subsidiaries	490	821
Financial charges from discounting	1,203	1,544
Other	18,107	20,000
<b>Total financial charges</b>	<b>17,619,277</b>	<b>38,110,354</b>
<i>of which related parties</i>	<i>490</i>	<i>5,944</i>

*In Euro*

The write-down of investments relates to the subsidiaries Il Mattino SpA (Euro 7,697,879), Leggo Srl (Euro 948,594), Quotidiano di Puglia Srl (Euro 1,755,149), Il Gazzettino SpA (Euro 5,401,674), Piemme SpA (Euro 1,684,042) and Stampa Napoli 2015 Srl (Euro 80,488). For further details, reference should be made to Note 2 and 11.

The interest charges from subsidiaries concerns the loans received at market rates from Quotidiano di Puglia Srl (Euro 347) and Servizi Italia 15 Srl (Euro 143).

## **19. TRANSACTIONS WITH RELATED PARTIES**

The transactions of the company with related parties, including inter-group operations, generally relate to normal operations and are regulated at market conditions, where not indicated otherwise, and principally relate to the exchange of goods, the provision of services, the provision and use of financial resources of associated companies and subsidiaries as well as with other companies belonging to the Caltagirone Group or under common control.

There are no atypical or unusual transactions which are not within the normal business operations.

31.12.2017	Parent Company	Subsidiaries	Companies under common control	Other related parties	Total related parties	Total book value	% on total account items
<b>Balance sheet transactions</b>							
Trade receivables	-	1,122,948	-	-	1,122,948	1,126,507	99.68%
Current financial assets	-	88,967,557	-	-	88,967,557	88,967,557	100.00%
Other current assets	-	3,770,254	-	-	3,770,254	3,913,071	96.35%
Cash and cash equivalents	-	-	-	27,713	27,713	2,327,332	1.19%
Trade payables	813,500	28,339	19,146	-	860,985	1,105,937	77.85%
Current financial liabilities	-	2,748,395	-	-	2,748,395	2,748,395	100.00%
Other current liabilities	-	33,404,079	-	-	33,404,079	38,944,585	85.77%
<b>Income statement transactions</b>							
Other operating income	-	500,000	11,077	-	511,077	512,001	99.82%
Other operating charges	600,000	40,499	358,765	-	999,264	2,257,361	44.27%
Financial income	-	748	-	2,680,000	2,680,748	2,727,241	98.30%
Financial expenses	-	821	-	5,123	5,944	38,110,354	0.02%

31.12.2018	Parent Company	Subsidiaries	Companies under common control	Other related parties	Total related parties	Total book value	% on total account items
<b>Balance sheet transactions</b>							
Trade receivables	-	504,542	-	-	504,542	512,981	98.35%
Current financial assets	-	62,928,093	-	-	62,928,093	62,928,093	100.00%
Other current assets	-	3,702,956	-	-	3,702,956	3,755,659	98.60%
Cash and cash equivalents	-	-	-	-	-	1,681,854	0.00%
Trade payables	1,545,500	31,130	6,702	-	1,583,332	1,712,920	92.43%
Current financial liabilities	-	2,248,395	-	-	2,248,395	2,248,395	100.00%
Other current liabilities	-	36,096,277	-	-	36,096,277	42,608,713	84.72%
<b>Income statement transactions</b>							
Other operating income	-	500,000	8,000	-	508,000	515,758	98.50%
Other operating charges	600,000	136,550	295,628	-	1,032,178	2,279,287	45.29%
Financial income	-	602,241	-	2,847,500	3,449,741	3,456,289	99.81%
Financial expenses	-	490	-	-	490	51,451	0.95%

In Euro

For further information on the breakdown of the individual accounts reported above, reference should be made to the comments concerning each area of the financial statements.

## 20. OTHER INFORMATION

### Information in accordance with article 149 of Consob Resolution 11971/99

The fees paid to the independent audit firm PricewaterhouseCoopers SpA for financial year 2018 refers entirely to audit services, without including the Consob contribution or expenses invoiced, and amount to Euro 40,942.

## 21. HIERARCHY OF FAIR VALUE ACCORDING TO IFRS 13

In relation to financial instruments recorded at Fair Value, IFRS 13 requires that these values are classified based on a hierarchy of levels which reflects the sources of the input utilised in the determination of the Fair Value. Therefore, the following hierarchy levels are established:

**level 1:** determination of fair value based on prices listed in active markets by class of asset or liability subject to valuation;

**level 2:** determination of Fair Value based on input other than the listed prices included at level 1 but which are directly observable (prices) and indirectly (derivatives from prices) on the market; instruments not characterised by sufficient level of liquidity or which do not express in a continuous manner a "binding" market listing are included in this category;

**level 3:** determination of fair value based on valuation models whose input is not based on observable market data.

The following table shows the hierarchy level for the assets and liabilities which are valued at Fair Value:

31.12.2017	Note	Level 1	Level 2	Level 3	Total
Capital instruments	3	50,920,000	-	-	50,920,000
<b>Total assets</b>		<b>50,920,000</b>	-	-	<b>50,920,000</b>

31.12.2018	Note	Level 1	Level 2	Level 3	Total
Capital instruments	3	48,910,000	-	-	48,910,000
<b>Total assets</b>		<b>48,910,000</b>	-	-	<b>48,910,000</b>

*Euro thousands*

In 2018 there were no transfers between the various levels.

***Declaration of the Financial Statements as per Art. 81 - ter of  
Consob Regulation No. 11971 of May 14<sup>th</sup> 1999 and subsequent modifications and integrations***

1. The undersigned Francesco Gianni, as Chairman of the Board of Directors, and Fabrizio Caprara, executive responsible for the preparation of the corporate accounting documents of Caltagirone Editore S.p.A., affirm, and also in consideration of Article 154-*bis*, paragraphs 3 and 4, of Legislative Decree No. 58 of February 24<sup>th</sup> 1998:
  - the accuracy of the information on company operations and
  - the effective application,  
of the administrative and accounting procedures for the compilation of the financial statements for 2018.
  
2. The activity was undertaken evaluating the organisational structure and the execution, control and monitoring processes of the business activities necessary for the preparation of the financial statements.  
In relation to this, no important matters arose.
  
3. It is also declared that:
  - 3.1 the financial statements:
    - a) were prepared in accordance with international accounting standards, recognised in the European Union pursuant to EU regulation No. 1606/2002 of the European Parliament and Council, of July 19<sup>th</sup> 2002;
    - b) correspond to the underlying accounting documents and records;
    - c) provide a true and correct representation of the balance sheet, financial situation and result for the year of the issuer.
  
  - 3.2 The Directors' Report, prepared using a standard format for both the individual and consolidated financial statements, includes a reliable analysis on the performance and operating result as well as the situation of the issuer, together with a description of the principal risks and uncertainties to which they are exposed.

Rome, March 8<sup>th</sup> 2019

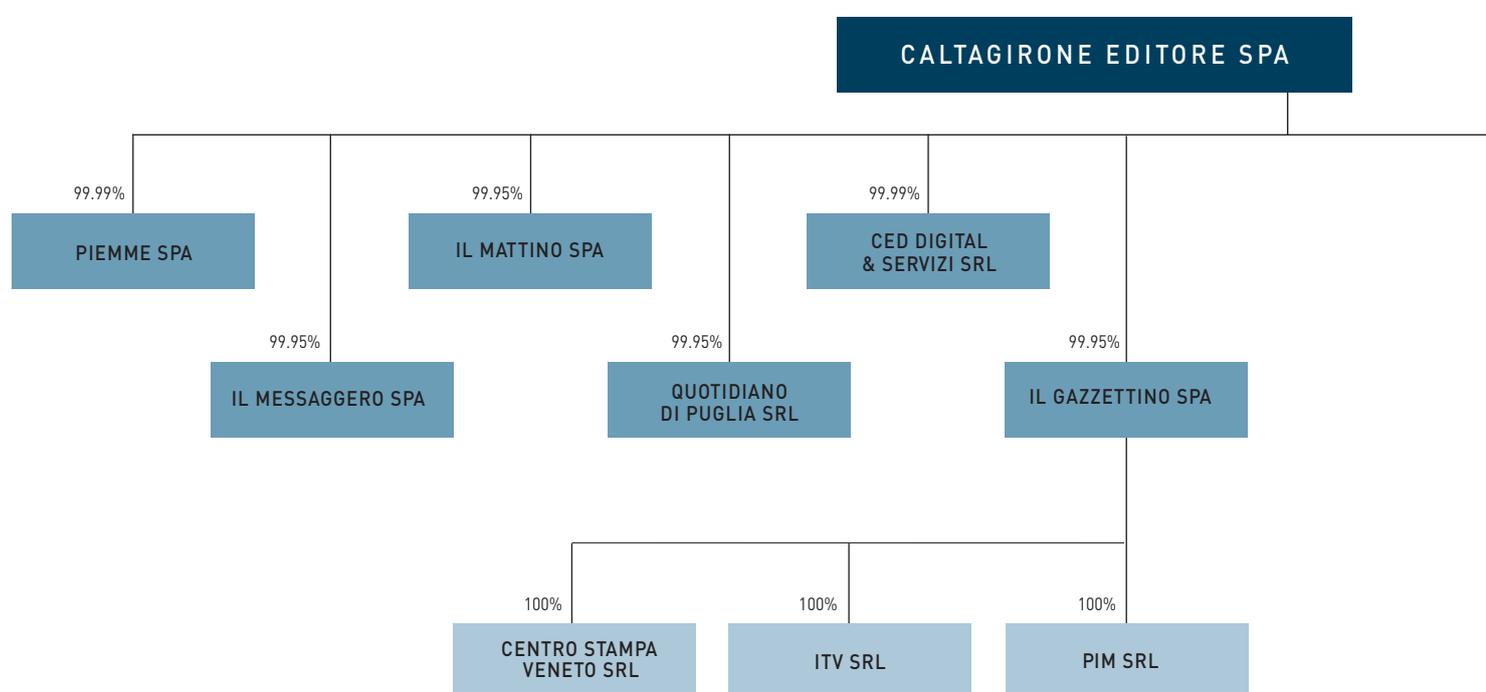
**The Chairman**

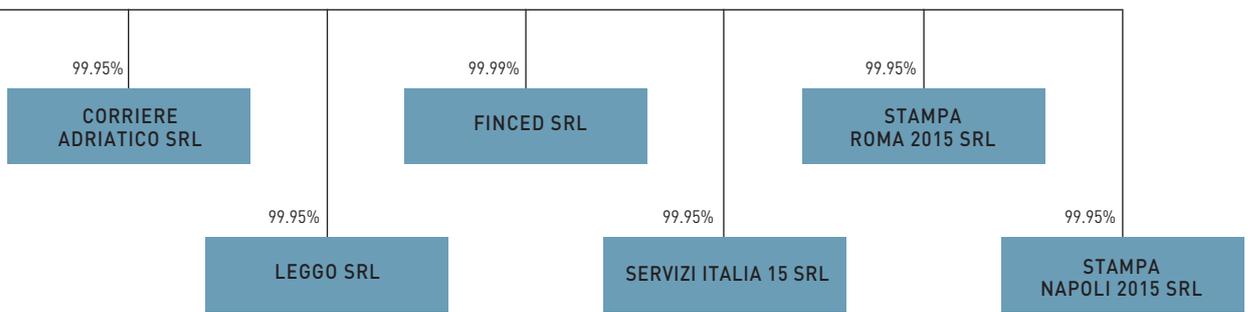
Mr. Francesco Gianni

**The Executive Responsible**

Mr. Fabrizio Caprara

# CALTAGIRONE EDITORE GROUP CONTROLLED COMPANIES AND MAIN INVESTMENTS AT DECEMBER 31<sup>ST</sup>, 2018





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